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### **Scratch Ticket Game Closing Analysis SUMMARY REPORT**

Instant Ticket Information		Date Completed	6/24/2024
Game #	2520	Confirmed Packs	7,349
Game Name	\$200,000 Winnings	Active Packs	4,849
Quantity Printed	12,210,000	Warehouse Packs	17,841
Price Point	\$5	Returned Packs	266
Start Date	9/5/2023	Printed Payout Percentage	67.96%
Top Prize	\$ 200,000	Percent Sold	80.37%
Number of Top Prizes Remaining	2	Number of Weeks Out	42

	Current Game	Sales Analysis
TANGIBLE COSTS		
Expenditure Impact:		
Cost to print tickets	\$ 1,397,107	Actual ticket production costs
Non-cash Prize Allocation	\$ 1,472,000	From EOPPS (non-cash prizes plus withholdings)
Prize payout expense	\$ 31,083,075	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	\$ 33,952,182	
TANGIBLE BENEFITS		
Revenue Impact:		
Estimated sales	\$ 49,065,885	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 49,065,885	
Excess of Revenue over Expended	\$ 15,113,703	

#### **INTANGIBLE POSITIVE BENEFITS:**

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

#### INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

#### Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales (	Weekly Sales Comparison Information										
Previous 3 Weeks Sales from DaVinci											
Most recent week sales	\$	615,740									
Next week	\$	649,440									
Next week	\$	669,250									
	_										
Avg Weekly Sales Current Game	\$	644,810									
Avg Weekly Sales \$5; 5M-9.99M Qty*	\$	1,698,404									
Percentage Of Variance In Sales		62%									

### DocuSign Envelope ID: 2BDA45A0-5864-422D-8980-7BB0C6A73D5C **Scratch Ticket Game Closing Analysis** RECOMMENDATION AND APPROVALS

#### **Instant Ticket Information**

Game #	2520	Printed Payout Percentage	67.96%
Game Name	\$200,000 Winnings	Actual Payout Percentage	66.35%
Percent Sold	80.37%	Number of Weeks Out	42
Average # of Weeks for 85% Sell-thro			20
*No games at the \$5, 10M-14.99M level so the	_		
Recommendation			
Based on the findings in this St	ummary Report, I am rec	ommending closing the above game.	
I am recommending closing the	above game based on th	e below business reason(s):	
This game needs to be pre-called in J	_		d in time for the event.
Wale Downsock	6/24/2024		
Scratch Ticket Strategy Coordinator	Date		
Will Russ	6/25/2024		
Products Manager	Date		
By signing below, I agree with the rec	ommendation of the Prod	ducts Department Staff to close the a	bove game.
Yart Cur	6/25/2024		
Lottery Operations Division Director	Date		
Agaly .	6/27/2024		
Controller	Date		
N/A			
Deputy Executive Director	Date		
for mille	7/2/2024		
Executive Director	Date		



							vveek E	iid Dai	.C.O.ZZ.Z								
															Net S	ales	
<b>Product Line</b>	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	6/22/24	6/15/24	6/8/24	6/1/24
Mature	2504	\$3	35,510,250	CROSSWORD	3/4/24			16	18.09%	13,781	8,578	207,943	214	\$1,180,899.00	\$1,216,428.00	\$1,225,416.00	\$1,190,067.00
	2508	\$3	32,963,925	TEXAS LOTERIA	1/16/24			23	26.31%	15,570	11,373	293,410	61	\$1,224,114.00	\$1,245,948.00	\$1,296,627.00	\$1,263,036.00
	2520	<b>\$5</b>	12,210,000	\$200,000 WINNINGS	9/5/23			42	80.37%	7,349	4,849	17,841	266	\$615,740.00	\$649,440.00	\$669,250.00	\$647,610.00
	2543	\$5	25,097,475	50X POWER BLITZ	1/2/24			25	36.46%	11,559	7,361	191,227	70	\$1,151,725.00	\$1,196,010.00	\$1,223,840.00	\$1,259,570.00
	2554	\$5	7,213,575	50X THE WIN	3/4/24			16	61.14%	3,388	1,996	29,745	1,311	\$349,340.00	\$429,565.00	\$474,985.00	\$578,450.00
	2502	\$5	16,958,025	BINGO TIMES 20	9/18/23			40	64.32%	11,575	7,639	58,394	810	\$1,175,230.00	\$1,229,940.00	\$1,204,380.00	\$1,248,045.00
	2559	\$5	7,244,700	LUCKY 7S	3/18/24			14	59.44%	5,044	3,551	28,491	983	\$531,030.00	\$623,895.00	\$741,345.00	\$859,755.00
	2550	\$5	7,211,325	SHOW ME 100X	2/5/24			20	66.75%	1,758	1,167	27,705	803	\$195,190.00	\$217,505.00	\$271,875.00	\$322,905.00
	2505	\$5	32,640,150	SUPER CASHWORD	6/5/23			55	62.74%	16,586	8,991	133,260	39	\$1,736,890.00	\$1,711,980.00	\$1,801,250.00	\$1,731,450.00
	2509	\$5	30,168,450	SUPER LOTERIA	12/18/23			27	83.64%	39,101	12,150	6,447	136	\$4,670,640.00	\$5,088,580.00	\$5,185,860.00	\$5,263,385.00
	2553	\$5	7,274,325	WINNING 7S	2/19/24			18	59.77%	3,267	2,005	30,938	1,888	\$272,740.00	\$357,770.00	\$370,370.00	\$435,845.00
	2547	\$5	7,056,150	YEAR OF THE DRAGON	1/16/24			23	70.51%	1,831	1,161	24,033	167	\$143,200.00	\$186,240.00	\$191,875.00	\$225,825.00
	2506	\$10	24,386,600	\$250,000 50X CASHWORD	6/19/23			53	75.15%	26,122	8,793	81,940	64	\$3,029,530.00	\$3,075,500.00	\$3,121,750.00	\$3,059,030.00
	2560	\$10	7,209,700	\$50, \$100 OR \$500!	2/5/24			20	85.18%	13,700	4,082	463	973	\$1,531,550.00	\$1,813,560.00	\$2,181,880.00	\$2,367,620.00
	2521	\$10	10,146,750	\$500,000 WINNINGS	9/5/23			42	65.09%	11,242	4,677	52,808	95	\$824,910.00	\$836,950.00	\$872,320.00	\$885,440.00
	2544	\$10	20,116,650	100X POWER BLITZ	1/2/24			25	32.75%	17,400	7,377	243,144	82	\$1,570,000.00	\$1,601,230.00	\$1,640,550.00	\$1,658,380.00
	2386	\$10	8,145,250	BREAK THE BANK SUPER TICKET	11/6/23			33	47.14%	8,157	5,192	71,326	48	\$919,740.00	\$895,280.00	\$900,760.00	\$974,550.00
	2413	\$10	28,619,300	CA\$H BLOWOUT	3/6/23			68	46.92%	7,844	3,472	290,763	40	\$741,640.00	\$823,680.00	\$794,860.00	\$802,080.00
	2563	\$10	49,168,200	MEGA LOTERIA	2/19/24			18	26.16%	53,939	13,936	648,689	143	\$8,123,220.00	\$8,192,150.00	\$8,285,890.00	\$8,119,440.00
	2551	\$10	8,108,400	MONEY MONEY MONEY	3/4/24			16	47.38%	31,574	8,539	40,834	878	\$1,590,940.00	\$1,630,440.00	\$1,807,430.00	\$1,707,250.00
	2514	\$20	8,189,250	\$1,000,000 CASH BLAST	12/4/23			29	38.87%	16,025	5,620	175,697	152	\$1,236,360.00	\$1,291,160.00	\$1,251,840.00	\$1,354,620.00
	2513	\$20	10,162,000	\$1,000,000 CROSSWORD	10/16/23			36	83.68%	30,957	5,655	18,189	2,004	\$2,199,600.00	\$2,272,600.00	\$2,476,060.00	\$2,875,120.00
	2490	\$20	8,189,275	\$1,000,000 GOLD RUSH	10/2/23			38	50.37%	5,638	1,593	154,217	90	\$414,240.00	\$471,820.00	\$554,760.00	\$631,460.00
	2522	\$20	9,178,700	\$1,000,000 WINNINGS	9/5/23			42	43.28%	13,288	4,477	187,202	1,123	\$943,460.00	\$957,660.00	\$972,140.00	\$992,520.00
	2535	\$20	6,119,575	\$85,000,000 EXPLOSION	11/15/23			31	58.56%	12,940	3,370	78,534	4,452	\$753,120.00	\$843,280.00	\$947,740.00	\$1,073,620.00
	2545	\$20	10,249,975	200X POWER BLITZ	1/2/24			25	36.70%	21,016	6,766	228,514	103	\$1,994,980.00	\$1,985,940.00	\$2,120,980.00	\$2,136,200.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23			55	80.91%	36,389	5,946	138,339	1,148	\$3,163,300.00	\$3,309,300.00	\$3,431,420.00	\$3,675,340.00
	2495	\$20	8,185,575	PLATINUM MILLIONS	2/5/24			20	37.63%	15,965	5,021	180,948	138	\$1,332,200.00	\$1,436,760.00	\$1,783,180.00	\$2,018,940.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			327	86.95%	6,992	3,273	164,153	40	\$1,244,880.00	\$1,191,990.00	\$1,176,570.00	\$1,161,630.00
	2517	\$30	9,225,150	MILLIONAIRE MAKER	8/14/23			45	43.85%	12,083	4,757	188,068	76	\$1,556,490.00	\$1,576,950.00	\$1,598,100.00	\$1,516,140.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			70	61.01%	9,259	2,910	119,568	38	\$785,250.00	\$761,070.00	\$796,140.00	\$744,480.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			99	85.15%	7,399	2,264	37,622	83	\$872,450.00	\$840,400.00	\$864,850.00	\$841,300.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			75	62.55%	15,865	3,802	169,657	132	\$2,508,350.00	\$2,448,100.00	\$2,641,850.00	\$2,636,650.00

2/3

Da Vinci

#### Liability for 2520 / for Life to Date

Product Status: SmartCash Enabled:

Active N/A

Validation Range: 08/03/2023 - 12/31/2037

**Outstanding Prizes** 

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	297546	\$1,487,730.00	923547	\$4,617,735.00	75.63%	9234766
2	2	N/A	\$10.00	75478	\$754,780.00	250069	\$2,500,690.00	76.82%	9379114
3	3	N/A	\$10.00	73093	\$730,930.00	252507	\$2,525,070.00	77.55%	9469012
4	4	N/A	\$10.00	70797	\$707,970.00	254803	\$2,548,030.00	78.26%	9555112
5	5	N/A	\$20.00	9162	\$183,240.00	31636	\$632,720.00	77.54%	9468002
6	6	N/A	\$20.00	17779	\$355,580.00	63596	\$1,271,920.00	78.15%	9542330
7	7	N/A	\$20.00	16842	\$336,840.00	64465	\$1,289,300.00	79.29%	9680810
8	8	N/A	\$20.00	16950	\$339,000.00	64543	\$1,290,860.00	79.20%	9670401
9	0	N/A	\$25.00	9045	\$226,125.00	31582	\$789,550.00	77.74%	9491624
10	0	N/A	\$25.00	8836	\$220,900.00	31844	\$796,100.00	78.28%	9557896
11	0	N/A	\$25.00	8444	\$211,100.00	32354	\$808,850.00	79.30%	9682884
12	0	N/A	\$25.00	8413	\$210,325.00	32282	\$807,050.00	79.33%	9685789
13	0	N/A	\$50.00	8905	\$445,250.00	31722	\$1,586,100.00	78.08%	9533699
14	0	N/A	\$50.00	8216	\$410,800.00	32479	\$1,623,950.00	79.81%	9744897
15	0	N/A	\$50.00	8630	\$431,500.00	32050	\$1,602,500.00	78.79%	9619727
16	0	N/A	\$50.00	8247	\$412,350.00	32551	\$1,627,550.00	79.79%	9741842
17	0	N/A	\$100.00	1129	\$112,900.00	3951	\$395,100.00	77.78%	9496399
18	0	N/A	\$100.00	1084	\$108,400.00	4037	\$403,700.00	78.83%	9625418
19	0	N/A	\$100.00	1758	\$175,800.00	6371	\$637,100.00	78.37%	9569431
20	0	N/A	\$100.00	1038	\$103,800.00	4052	\$405,200.00	79.61%	9720023
21	0	N/A	\$100.00	1032	\$103,200.00	4045	\$404,500.00	79.67%	9728077
22	0	N/A	\$200.00	212	\$42,400.00	812	\$162,400.00	79.30%	9682148
23	0	N/A	\$200.00	319	\$63,800.00	1203	\$240,600.00	79.04%	9650873
24	0	N/A	\$200.00	301	\$60,200.00	1226	\$245,200.00	80.29%	9803182
25	0	N/A	\$200.00	215	\$43,000.00	809	\$161,800.00	79.00%	9646376
26	0	N/A	\$500.00	72	\$36,000.00	239	\$119,500.00	76.85%	9383247
27	0	N/A	\$500.00	61	\$30,500.00	249	\$124,500.00	80.32%	9807387
28	0	N/A	\$500.00	63	\$31,500.00	231	\$115,500.00	78.57%	9593571
29	0	N/A	\$500.00	123	\$61,500.00	489	\$244,500.00	79.90%	9756029
30	0	N/A	\$500.00	91	\$45,500.00	309	\$154,500.00	77.25%	9432224
31	0	N/A	\$1,000.00	6	\$6,000.00	17	\$17,000.00	73.91%	9024782
32	0	N/A	\$1,000.00	9	\$9,000.00	32	\$32,000.00	78.05%	9529755
33	0	N/A	\$1,000.00	14	\$14,000.00	28	\$28,000.00	66.67%	8140000
34	0	N/A	\$1,000.00	4	\$4,000.00	19	\$19,000.00	82.61%	10086521
35	0	N/A	\$5,000.00	1	\$5,000.00	2	\$10,000.00	66.67%	8140001
36	0	N/A	\$5,000.00	2	\$10,000.00	4	\$20,000.00	66.67%	8139999
37	0	N/A	\$5,000.00	1	\$5,000.00	5	\$25,000.00	83.33%	10174999
38	0	N/A	\$200,000.00	2	\$400,000.00	4	\$800,000.00	66.67%	8139999
			Totals:	653920	\$8,935,920.00	2,190,164	\$31,083,075.00		

TEXAS LOTTERY

GAME NO.2520 "\$200,000 WINNINGS" February 27, 2023 - VERSION A

Instant Payout **Total Payout** Order Quantity: 12,210,000 120,000 Winners: 2,844,084 Prize Fund: \$40,018,995.00 \$41,490,995.00 Pack Size: 75 Pool Size: Price Point: \$5.00 Number of Pools: 101.75 Non-winners: 9,365,916 Payout: 65.55% 67.96% Packs/Game: 162,800 \$61,050,000.00 Packs/Pool: 1,600 Overall Odds: Revenue: 4.2931

Kind	Wins	Tier Level	Get	Win	Value	Odds (1 in)	Pack	Winners	Total	Total Prize Cost	% Prize Fund
					w Tiers						
01	1	L	\$5	\$5	\$5.00	9.9992	7.50	12,000.00	1,221,093	\$6,105,465.00	14.72%
02	1	L	\$10	\$10	\$10.00	37.5061	2.00	3,200.00	325,547	\$3,255,470.00	7.85%
03	1	L	\$5 (2X)	\$10	\$10.00	37.5000	2.00	3,200.00	325,600	\$3,256,000.00	7.85%
04	2	L	\$5 x 2	\$10	\$10.00	37.5000	2.00	3,200.00	325,600	\$3,256,000.00	7.85%
					Total (\$10.00):	12.5007	6.00	9,600.00	976,747	\$9,767,470.00	23.54%
05	1	L	\$20	\$20	\$20.00	299.2794	0.25	400.00	40,798	\$815,960.00	1.97%
06	1	L	\$10 (2X)	\$20	\$20.00	150.0461	0.50	800.00	81,375	\$1,627,500.00	3.92%
07	3	L	\$10 + (\$5 x 2)	\$20	\$20.00	150.1716	0.50	800.00	81,307	\$1,626,140.00	3.92%
80	4	L	\$5 x 4	\$20	\$20.00	149.8288	0.50	800.00	81,493	\$1,629,860.00	3.93%
					Total (\$20.00):	42.8462	1.75	2,800.00	284,973	\$5,699,460.00	13.74%
									2,482,813		51.99%
					d Tiers						
09	1	М	\$25	\$25	\$25.00	300.5391	0.25	400.00	40,627	\$1,015,675.00	2.45%
10	1	М	\$5 (5X)	\$25	\$25.00	300.1475	0.25	400.00	40,680	\$1,017,000.00	2.45%
11	3	M	\$10 + \$5 (2X) + \$5	\$25	\$25.00	299.2794	0.25	400.00	40,798	\$1,019,950.00	2.46%
12	5	М	\$5 x 5	\$25	\$25.00	300.0369	0.25	400.00	40,695	\$1,017,375.00	2.45%
			*		Total (\$25.00):	75.0000	1.00	1,600.00	162,800	\$4,070,000.00	9.81%
13	1	M	\$50	\$50	\$50.00	300.5391	0.25	400.00	40,627	\$2,031,350.00	4.90%
14	4	M	\$25 + (\$10 x 2) + \$5	\$50	\$50.00	300.0369	0.25	400.00	40,695	\$2,034,750.00	4.90%
15	1	M	\$25 (2X)	\$50	\$50.00	300.1475	0.25	400.00	40,680	\$2,034,000.00	4.90%
16	10	M	\$5 x 10	\$50	\$50.00	299.2794	0.25	400.00	40,798	\$2,039,900.00	4.92%
47	_		2100		Total (\$50.00):	75.0000	1.00	1,600.00	162,800	\$8,140,000.00	19.62%
17	1	M	\$100	\$100	\$100.00	2403.5433	0.03	50.00	5,080	\$508,000.00	1.22%
18	1	M	\$50 (2X)	\$100	\$100.00	2384.2999	0.03	50.00	5,121	\$512,100.00	1.23%
19	1	M	\$20 (5X)	\$100	\$100.00	1502.0298	0.05	80.00	8,129	\$812,900.00	1.96%
20	7 20	M	(\$25 x 2) + (\$10 x 5)	\$100	\$100.00	2398.8212	0.03	50.00	5,090	\$509,000.00	1.23%
21	20	M	\$5 x 20	\$100	\$100.00	2404.9636	0.03	50.00	5,077	\$507,700.00	1.22%
20	4	M	6200		otal (\$100.00):	428.4662	0.18	280.00	28,497	\$2,849,700.00	6.87%
22	1	M	\$200 \$100 (2X)	\$200 \$200	\$200.00 \$200.00	11923.8281 8022.3390	0.01	10.00 15.00	1,024 1,522	\$204,800.00 \$304,400.00	0.49%
23	3	M	\$25 (5X) + \$10 (5X) + \$5 (5X)	\$200	\$200.00	7996.0707	0.01	15.00	1,522	\$304,400.00	0.73%
25	20	M	\$10 x 20	\$200	\$200.00	11923.8281	0.01	10.00	1,024	\$204,800.00	0.74%
23	20	IVI	\$10 X 20		otal (\$200.00):	2395.5268	0.01	50.00	5,097	\$1,019,400.00	2.46%
26	1	M	\$500	\$500	\$500.00	39260.4502	0.00	3.00	311	\$155,500.00	0.37%
27	2	M	\$50 (5X) x 2	\$500	\$500.00	39387.0968	0.00	3.00	310	\$155,000.00	0.37%
28	1	M	\$100 (5X)	\$500	\$500.00	41530.6122	0.00	3.00	294	\$147,000.00	0.35%
29	8	M	\$200 (2X) + \$50 + \$25 + (\$5 x 5)	\$500	\$500.00	19950.9804	0.00	6.00	612	\$306,000.00	0.74%
30	20	M	(\$100 x 2) + (\$50 x 3) + (\$10 x 15)	\$500	\$500.00	30525.0000	0.00	4.00	400	\$200,000.00	0.48%
	20		(\$100 X 2) * (\$00 X 0) * (\$10 X 10)		otal (\$500.00):	6336.2740	0.01	19.00	1,927	\$963,500.00	2.32%
					otal (Mid Tiers):	33.8114	2.22		361,121	\$17,042,600.00	41.08%
31	1	Н	\$1,000	\$1,000	\$1,000.00	530869.5652	0.00	0.20	23	\$23,000.00	0.06%
32	1	Н	\$500 (2X)	\$1,000	\$1,000.00	297804.8780	0.00	0.40	41	\$41,000.00	0.10%
33	1	Н	\$200 (5X)	\$1,000	\$1,000.00	290714.2857	0.00	0.40	42	\$42,000.00	0.10%
34	20	Н	\$50 x 20	\$1,000	\$1,000.00	530869.5652	0.00	0.25	23	\$23,000.00	0.06%
					tal (\$1,000.00):	94651.1628	0.00	1.25	129	\$129,000.00	0.31%
35	1	Н	\$5,000	\$5,000	\$5,000.00	4070000.0000	0.00	0.02	3	\$15,000.00	0.04%
36	1	Н	\$1,000 (5X)	\$5,000	\$5,000.00	2035000.0000	0.00	0.08	6	\$30,000.00	0.07%
37	18	Н	\$1,000 (2X) + (\$500 x 2) + (\$200 x 5) + (\$100 x 10)	\$5,000	\$5,000.00	2035000.0000	0.00	0.05	6	\$30,000.00	0.07%
				Tot	tal (\$5,000.00):	814000.0000	0.00	0.15	15	\$75,000.00	0.18%
38	1	Н	\$200,000	\$200,000	\$200,000.00	2035000.0000	0.00	0.06	6 *	\$1,200,000.00	2.89%
				Tot	al (High Tiers):	81400.0000	0.00	1.46	150	\$1,404,000.00	3.38%
			Total (Low T	Tiers + Mid Tiers		4.2931	17.47	27,950.46	2,844,084	\$40,018,995.00	96.45%
				Other	Prize Tiers						
-	-	0	\$100 Cash plus Entry		\$460.00	-	-	-	3,200	\$1,472,000.00	3.55%
				Total (Oth	er Prize Tiers):	-	-	-	3,200	\$1,472,000.00	3.55%
					Total :	4.2931	17.47	27,950.46	2,844,084	\$41,490,995.00	100.00%



## **INTEROFFICE MEMO**

Gary Grief, Executive Director

LaDonna Castañuela, Charitable Bingo Operations Director

#### **Payment Approval**

August 14, 2023

**Vendor Name** 

Draw#

Tx Game #/Name

**Invoice Number** 

**Invoice Amount** 

P.O. Number (if applicable)

The attached invoice(s) for service is being submitted for approval.

TX 081123

Please return to Maria Perez in the Office of the Controller by

In an effort to close out FY 23 please forward ASAP, thank you for your help.

\$1,397,106.58

**Scientific Games** 

362-23-9019RV1RL016

Game #2520 \$200,000 Winnings

The above referenced invoice(s) have been reviewed a	nd certified as proper, accurate an	d
should be paid by the Texas Lottery Commission.		
Pale Bownsonk	8/14/2023	JB 8/14/2023
Dale Bowersock (Scratch Ticket Strategy Coordinator)	Date	
Will Russ	8/14/2023	0
Will Russ (Products Manager)	Date	
Part Par	8/15/2023	
Robert Tirloni (Lottery Operations Division Director)	Date	



#### Invoice: TX 081123 "TX 2520 \$200,000 WINNINGS ™ August 11, 2023

Supplier: Scientific Games International

1500 Bluegrass Lakes Parkway Alpharetta, Georgia 30004 USA

Customer: TEXAS LOTTERY
Attn: Accounts Payable
P.O. BOX 16630
AUSTIN,TX 78761-6630
United States

Game	Shipment	Description	Quantity	Price Per	To	otal Amount	SG Invoice #
TX-2520	1	TX-2520 \$200,000 WINNINGS	3,109,350	112.17	\$	348,775.79	1046371
Additional C	harges: 5 Pa	ack inserts Printed on Foil Stock(up to 200,000 pieces)	160,020	0.139	\$	22,242.78	
Additional C	harges: 6 S	pecialty Ink (3) - Fluorescent Ink - TX-2520 Pack Inserts	1	768.1	\$	768.10	
Additional C	harges: 7 Sp	oarkle Set Up Fee	1	4500	\$	4,500.00	
TX-2520	2	TX-2520 \$200,000 WINNINGS	3,109,800	112.17	\$	348,826.27	1046372
TX-2520	3	TX-2520 \$200,000 WINNINGS	3,106,275	112.17	\$	348,430.87	1046373
TX-2520	4	TX-2520 \$200,000 WINNINGS	2,884,575	112.17	\$	323,562.78	1046374
					_		
				Total Due	\$1	1.397.106.58	

\*Please include the SG invoice numbers with your remittance

Due Date: September 9, 2023



#### ADDENDUM 1: \$5 MILLION VEGAS CHALLENGE® PROMOTION DETAILED REQUIREMENTS

## \$5 MILLION VEGAS CHALLENGE® PROMOTION DETAILED REQUIREMENTS

These detailed requirements apply to the \$5 MILLION VEGAS CHALLENGE® Promotion (the "**Promotion**"), a second-chance drawing promotion common to each game in the family of four (4) scratch ticket games identified in Section 1 below (the "**Eligible Games**"). These requirements shall be part of the working papers for each Eligible Game.

The Texas Lottery Commission ("TLC") shall produce a family of Winnings-themed paper scratch ticket games, to be printed by Scientific Games, LLC ("SG" or the "Company"), with the respective price points, ticket quantities, and launch dates as detailed in Section 1 below.

The Company grants the TLC the rights to use the mark \$5 MILLION VEGAS CHALLENGE®, owned and licensed by SG, in connection with the Eligible Games and Promotion.

#### 1. PROMOTION DESCRIPTION

The TLC shall produce a family of Winnings-themed paper scratch ticket games, to be printed by the Company, with the respective price points, ticket quantities, and launch dates shown below:

- a. TX-2519 \$1.00 "\$5,000 Winnings" game with 17,040,000 tickets launches September 5, 2023;
- TX-2520 \$5.00 "\$200,000 Winnings" game with 12,000,000 tickets launches September 5, 2023;
- TX-2521 \$10.00 "\$500,000 Winnings" game with 10,080,000 tickets launches September 5, 2023; and
- d. TX-2522 \$20.00 "\$1,000,000 Winnings" game with 9,000,000 tickets launches September 5, 2023.

The Company's website will host a Promotion microsite. Players may use the Texas Lottery® website/Luck Zone (accessible through the microsite) or the Luck Zone feature of the Texas Lottery App to enter any non-winning tickets from the Eligible Games in one (1) of five (5) promotional second-chance drawings described in Section 3 below (the "Cash Prize Drawings") for a chance to win one (1) of nineteen thousand seventy-five (19,075) one hundred dollar (\$100) second-chance cash prizes (each, a "Cash Prize").

The name of each Cash Prize winner will be entered automatically in one (1) of five (5) drawings described in Section 4 below (the "\$5 MILLION VEGAS CHALLENGE® Drawings") for a chance to win one (1) of twenty (20) trip prizes ("Trip Prizes") for a trip to Las Vegas, Nevada, to participate as a finalist ("Finalist") in the \$5 MILLION VEGAS CHALLENGE® event (the "Challenge").

## 2. ALLOCATION TO CASH PRIZES FOR PRIZE FULFILLMENT, LICENSING FEES, PROMOTION SERVICES, AND MANUFACTURING AND PROMOTIONAL SUPPORT

The TLC shall allocate a total of eight million seven hundred seventy-four thousand five hundred dollars (\$8,774,500) of the combined prize pools of the Eligible Games for the Company to fulfill all \$100 Cash plus Entry Prizes (the "Cash Prizes") and to provide Promotion-related services and manufacturing and promotional support. This amount reflects an allocation of four hundred sixty dollars (\$460) to each \$100 Cash plus Entry Prize, to be invoiced and paid as provided in Section 10 below. The Cash Prizes and allocated amounts shall be distributed across the Eligible Games as follows:

Game Price Point	Allocation for each Cash Prize (\$100)	Allocation for each Entry (\$360)	Total Cash plus Entry Prizes Awarded	# Second- Chance Drawings	Winners Per Drawing
\$20.00	\$959,500	\$3,454,200	9,595	5	1,919
\$10.00	\$537,000	\$1,933,200	5,370	5	1,074
\$5.00	\$320,000	\$1,152,000	3,200	5	640
\$1.00	\$91,000	\$327,600	910	5	182
	\$1,907,500	\$6,867,000	19,075		3,815
	Total Allocation	\$8,774,500			

The Company shall provide the following items:

- a) Drawing services for the \$5 MILLION VEGAS CHALLENGE® Drawings, manufacturing and promotional support (including a Promotion microsite), and the Challenge contest (including hosting the Challenge and fulfillment of cash prize amounts won during the Challenge ("Challenge Cash Prizes")), all as described further herein;
- Fulfillment of nineteen thousand seventy-five (19,075) one hundred dollar (\$100) second-chance Cash Prizes valued at one million nine hundred seven thousand five hundred dollars (\$1,907,500); and
- c) Fulfillment and hosting of twenty (20) Trip Prizes valued at seven thousand five hundred dollars (\$7,500) each, for a total of one hundred fifty thousand dollars (\$150,000), including federal tax withholdings. Costs associated with the twenty (20) Trip Prizes are included in the promotion and not paid per winner by the TLC.

#### 3. CASH PRIZE DRAWINGS

2

# Scratch Ticket Game Closing Analysis 02/27/22 Thru 02/24/24

### **Average Number of Weeks for 85% Average Sell Through**

		Price	Point		Price Point						
Print Quantities	<b>\$1</b>	\$2	\$3	<b>\$</b> 5	<b>\$10</b>	\$20	\$30	\$50	\$100		
< 5M	None	None	None	None	None	None	None	None	None		
5M-9.99M	None	Week 17	Week 13	Week 20	Week 26	*Week 36	*Week 97	*Week 56	None		
10M-14.99M	*Week 15	*Week 28	None	None	*Week 29	None	None	None	None		
15M-19.99M	Week 30	None	None	None	None	Week 53	None	None	None		
20M-24.99M	None	None	None	*Week 76	None	None	None	None	None		
25M-29.99M	None	None	None	None	None	None	None	None	None		
30M-34.99M	None	None	*Week 68	None	None	None	None	None	None		
>=35M	None	None	*Week 97	*Week 52	*Week 54	None	None	None	None		

#### **Average Weekly Dollar Sales at 85% Average Sell Through**

		Price	Point		Price Point						
Print Quantities	<b>\$1</b>	\$2	\$3	<b>\$</b> 5	<b>\$10</b>	\$20	\$30	\$50	\$100		
< 5M	None	None	None	None	None	None	None	None	None		
5M-9.99M	None	\$889,989	\$1,232,303	\$1,698,404	\$2,234,215	\$3,886,072	\$2,359,958	\$4,641,250	None		
10M-14.99M	\$649,617	\$620,682	None	None	\$3,571,641	None	None	None	None		
15M-19.99M	\$506,021	None	None	None	None	\$6,498,580	None	None	None		
20M-24.99M	None	None	None	\$1,301,423	None	None	None	None	None		
25M-29.99M	None	None	None	None	None	None	None	None	None		
30M-34.99M	None	None	\$1,222,418	None	None	None	None	None	None		
>=35M	None	None	\$1,254,889	\$4,803,626	\$7,966,148	None	None	None	None		

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets Unaudited - For Internal Use Only