

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

2/28/2024

Game #	2526	Confirmed Packs	1,744
Game Name	777 Multiplier	Active Packs	1,169
Quantity Printed	7,218,375	Warehouse Packs	18,631
Price Point	\$5	Returned Packs	2,617
Start Date	10/2/2023	Printed Payout Percentage	68.12%
Top Prize	\$ 100,000	Percent Sold	73.35%
Number of Top Prizes Remaining	2	Number of Weeks Out	21

**Current Game Sales Analysis**TANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 586,199	Actual ticket production costs
Prize payout expense	\$ 17,355,100	Data from Instant Ticket Tier Liability screen in ES

<b>Estimated Direct Costs</b>	<b>\$ 17,941,299</b>
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 26,473,390	Based on # of tkts printed, times % sold from DaVinci report, times the price point
<b>Total Estimated Benefits</b>	<b>\$ 26,473,390</b>	

<b>Excess of Revenue over Expended</b>	<b>\$ 8,532,091</b>
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	227,170
Next week	\$	273,545
Next week	\$	346,365
Avg Weekly Sales Current Game	\$	282,360
Avg Weekly Sales \$5; 5M - 9.9M Qty	\$	2,103,552
<b>Percentage Of Variance In Sales</b>		<b>87%</b>

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

Game #	2526	Printed Payout Percentage	68.12%
Game Name	777 Multiplier	Actual Payout Percentage	65.56%
Percent Sold	73.35%	Number of Weeks Out	21
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			16

**Recommendation**

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

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2/28/2024

Instant Product Coordinator

Date




3/1/2024

Products Manager

Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

 for Robert Tirloni

3/1/2024

Lottery Operations Division Director

Date



3/5/2024

Controller

Date



3/5/2024

Deputy Executive Director

Date

 for Executive Director

3/6/2024

Executive Director

Date



*Play the Games of Texas!*

Da Vinci Report

2/28/24

Week End Date:2/24/24

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														2/24/24	2/17/24	2/10/24	2/3/24
Mature	2431	\$3	32,785,800	SPECIAL EDITION LOTERIA	10/17/22			71	86.23%	6,690	3,872	43,534	656	\$507,336.00	\$540,525.00	\$641,526.00	\$688,371.00
	2529	\$5	7,336,350	\$100 GRAND	10/16/23			19	59.26%	3,613	2,184	29,234	2,451	\$297,720.00	\$363,585.00	\$485,065.00	\$508,690.00
	2520	\$5	12,210,000	\$200,000 WINNINGS	9/5/23			25	58.78%	10,631	7,256	45,830	77	\$906,440.00	\$950,200.00	\$1,012,940.00	\$1,037,310.00
	2526	\$5	7,218,375	777 MULTIPLIER	10/2/23			21	73.35%	1,744	1,169	18,631	2,617	\$227,170.00	\$273,545.00	\$346,365.00	\$408,740.00
	2502	\$5	16,958,025	BINGO TIMES 20	9/18/23			23	37.80%	13,804	8,770	112,375	1,225	\$1,386,975.00	\$1,391,205.00	\$1,501,775.00	\$1,469,910.00
	2500	\$5	9,854,475	COWBOYS	8/14/23			28	46.22%	1,863	1,005	63,532	2,460	\$137,705.00	\$172,245.00	\$218,210.00	\$240,545.00
	2484	\$5	14,305,575	EMERALD 7S	5/1/23			43	73.08%	3,198	2,949	42,834	77	\$353,010.00	\$385,850.00	\$423,815.00	\$435,665.00
	2501	\$5	5,505,750	HOUSTON TEXANS	8/14/23			28	46.07%	906	496	32,960	4,256	\$66,625.00	\$82,550.00	\$109,125.00	\$101,185.00
	2505	\$5	32,640,150	SUPER CASHWORD	6/5/23			38	43.40%	18,299	9,409	213,058	13	\$1,892,130.00	\$1,841,860.00	\$1,918,470.00	\$1,889,970.00
	2534	\$5	7,059,750	WILD 7	11/15/23			14	57.54%	4,297	2,996	28,453	1,319	\$458,915.00	\$544,665.00	\$671,400.00	\$776,350.00
	2506	\$10	24,386,600	\$250,000 50X CASHWORD	6/19/23			36	51.67%	30,999	9,785	187,312	18	\$3,587,050.00	\$3,522,370.00	\$3,573,310.00	\$3,731,390.00
	2521	\$10	10,146,750	\$500,000 WINNINGS	9/5/23			25	47.29%	14,887	6,698	81,549	245	\$1,248,970.00	\$1,389,540.00	\$1,430,720.00	\$1,485,520.00
	2464	\$10	23,085,050	100X CASH BLITZ	1/2/23			60	52.33%	6,529	2,807	207,158	492	\$604,590.00	\$661,230.00	\$679,500.00	\$748,340.00
	2386	\$10	8,145,250	BREAK THE BANK SUPER TICKET	11/6/23			16	24.04%	10,781	6,270	104,022	21	\$1,340,870.00	\$1,321,860.00	\$1,378,730.00	\$1,441,000.00
	2413	\$10	28,619,300	CA\$H BLOWOUT	3/6/23			51	40.83%	11,810	5,676	317,724	14	\$1,240,630.00	\$1,289,490.00	\$1,259,270.00	\$1,391,900.00
	2510	\$10	50,141,200	MEGA LOTERIA	2/6/23			55	87.23%	62,463	10,611	37,545	47	\$7,172,860.00	\$8,054,700.00	\$8,111,800.00	\$8,190,070.00
	2527	\$10	8,199,900	PINK DIAMONDS	10/2/23			21	61.45%	14,357	7,008	36,561	918	\$1,459,410.00	\$1,568,440.00	\$1,493,390.00	\$1,624,280.00
	2533	\$10	6,120,000	THE PERFECT GIFT	10/30/23			17	81.23%	5,191	2,965	2,705	4,499	\$701,910.00	\$995,430.00	\$1,524,150.00	\$1,663,050.00
	2513	\$20	10,162,000	\$1,000,000 CROSSWORD	10/16/23			19	46.16%	42,564	9,609	156,599	16	\$5,055,220.00	\$4,929,320.00	\$4,992,260.00	\$5,165,640.00
	2490	\$20	8,189,275	\$1,000,000 GOLD RUSH	10/2/23			21	40.40%	14,215	4,945	172,091	74	\$1,405,940.00	\$1,507,820.00	\$1,727,160.00	\$2,147,020.00
	2522	\$20	9,178,700	\$1,000,000 WINNINGS	9/5/23			25	31.63%	18,592	6,383	221,804	30	\$1,442,160.00	\$1,501,320.00	\$1,400,840.00	\$1,546,920.00
	2535	\$20	6,119,575	\$85,000,000 EXPLOSION	11/15/23			14	38.20%	26,756	8,333	110,018	77	\$2,016,020.00	\$2,162,900.00	\$2,410,800.00	\$2,696,820.00
	2418	\$20	8,171,725	200X THE CASH	7/3/23			34	60.48%	10,271	2,381	112,316	1,148	\$705,600.00	\$787,120.00	\$919,120.00	\$1,045,000.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			119	71.59%	9,494	3,431	170,431	20	\$908,840.00	\$952,820.00	\$1,031,920.00	\$1,110,480.00
	2486	\$20	6,555,250	DIAMOND 7S	5/1/23			43	72.06%	10,712	3,989	54,533	117	\$803,500.00	\$834,240.00	\$896,440.00	\$930,640.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23			38	60.15%	62,793	12,541	310,994	25	\$8,423,940.00	\$8,293,820.00	\$8,191,800.00	\$8,486,680.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			310	84.64%	7,977	4,100	192,884	24	\$1,613,400.00	\$1,542,300.00	\$1,565,490.00	\$1,649,940.00
	2517	\$30	9,225,150	MILLIONAIRE MAKER	8/14/23			28	32.23%	14,111	6,681	225,687	22	\$2,375,340.00	\$2,392,380.00	\$2,379,450.00	\$2,543,520.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			99	85.37%	6,727	3,115	40,611	31	\$894,120.00	\$924,600.00	\$878,070.00	\$928,680.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			53	55.95%	7,432	3,109	137,961	25	\$921,210.00	\$980,370.00	\$1,016,640.00	\$1,090,680.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			82	79.80%	9,555	3,211	51,082	64	\$1,369,250.00	\$1,504,400.00	\$1,359,450.00	\$1,482,650.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			58	51.98%	19,558	5,065	216,098	40	\$3,780,950.00	\$3,710,550.00	\$3,644,250.00	\$3,723,300.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			51	56.94%	27,579	6,921	176,240	39	\$5,470,950.00	\$5,256,050.00	\$5,367,750.00	\$5,684,650.00

**Liability for 2526 / for Life to Date****Product Status:**  
Active**SmartCash Enabled:**  
N/A**Validation Range:** 09/01/2023 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	273271	\$1,366,355.00	592905	\$2,964,525.00	68.45%	4941040
2	2	N/A	\$10.00	58849	\$588,490.00	133491	\$1,334,910.00	69.40%	5009816
3	3	N/A	\$10.00	86320	\$863,200.00	202347	\$2,023,470.00	70.10%	5059866
4	4	N/A	\$10.00	55435	\$554,350.00	137055	\$1,370,550.00	71.20%	5139562
5	5	N/A	\$15.00	14597	\$218,955.00	33615	\$504,225.00	69.72%	5032889
6	6	N/A	\$15.00	13544	\$203,160.00	34489	\$517,335.00	71.80%	5182989
7	7	N/A	\$15.00	13621	\$204,315.00	34499	\$517,485.00	71.69%	5175118
8	8	N/A	\$20.00	14478	\$289,560.00	33734	\$674,680.00	69.97%	5050706
9	9	N/A	\$20.00	14154	\$283,080.00	33971	\$679,420.00	70.59%	5095385
10	10	N/A	\$20.00	13238	\$264,760.00	34950	\$699,000.00	72.53%	5235374
11	0	N/A	\$50.00	7101	\$355,050.00	16884	\$844,200.00	70.39%	5081302
12	0	N/A	\$50.00	6615	\$330,750.00	17457	\$872,850.00	72.52%	5234761
13	0	N/A	\$50.00	6464	\$323,200.00	17584	\$879,200.00	73.12%	5278106
14	0	N/A	\$50.00	6521	\$326,050.00	17619	\$880,950.00	72.99%	5268456
15	0	N/A	\$100.00	921	\$92,100.00	2079	\$207,900.00	69.30%	5002333
16	0	N/A	\$100.00	1768	\$176,800.00	4261	\$426,100.00	70.68%	5101591
17	0	N/A	\$100.00	1683	\$168,300.00	4348	\$434,800.00	72.09%	5204028
18	0	N/A	\$100.00	769	\$76,900.00	2072	\$207,200.00	72.93%	5264510
19	0	N/A	\$100.00	772	\$77,200.00	2042	\$204,200.00	72.57%	5238067
20	0	N/A	\$200.00	84	\$16,800.00	224	\$44,800.00	72.73%	5249727
21	0	N/A	\$200.00	254	\$50,800.00	643	\$128,600.00	71.68%	5174375
22	0	N/A	\$200.00	242	\$48,400.00	667	\$133,400.00	73.38%	5296651
23	0	N/A	\$200.00	80	\$16,000.00	214	\$42,800.00	72.79%	5254191
24	0	N/A	\$500.00	53	\$26,500.00	126	\$63,000.00	70.39%	5081090
25	0	N/A	\$500.00	48	\$24,000.00	130	\$65,000.00	73.03%	5271846
26	0	N/A	\$500.00	48	\$24,000.00	129	\$64,500.00	72.88%	5260849
27	0	N/A	\$500.00	40	\$20,000.00	136	\$68,000.00	77.27%	5577835
28	0	N/A	\$500.00	48	\$24,000.00	138	\$69,000.00	74.19%	5355568
29	0	N/A	\$1,000.00	2	\$2,000.00	7	\$7,000.00	77.78%	5614291
30	0	N/A	\$1,000.00	5	\$5,000.00	8	\$8,000.00	61.54%	4442076
31	0	N/A	\$1,000.00	3	\$3,000.00	6	\$6,000.00	66.67%	4812250
32	0	N/A	\$1,000.00	5	\$5,000.00	6	\$6,000.00	54.55%	3937295
33	0	N/A	\$1,000.00	3	\$3,000.00	6	\$6,000.00	66.67%	4812250
34	0	N/A	\$100,000.00	2	\$200,000.00	4	\$400,000.00	66.67%	4812250
<b>Totals:</b>				<b>591038</b>	<b>\$7,231,075.00</b>	<b>1,357,846</b>	<b>\$17,355,100.00</b>		

End of Production Prize Structure

TEXAS LOTTERY

GAME NO.2526 "777 MULTIPLIER"

February 27, 2023 - VERSION B

											Total Payout	
Order Quantity:	7,218,375	Pack Size:	75	Pool Size:	120,000	Winners:	1,948,884	Prize Fund:	\$24,586,175.00			
Price Point:	\$5.00	Packs/Game:	96,245	Number of Pools:	60.15	Non-winners:	5,269,491	Payout:	68.12%			
Revenue:	\$36,091,875.00	Packs/Pool:	1,600			Overall Odds:	3.7039					

Kind	Wins	Tier	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
		Level					Pack	Pool	Total		
Low Tiers											
01	1	L	\$5	\$5	\$5.00	8.3336	9.00	14,400.00	866,176	\$4,330,880.00	17.62%
02	1	L	\$10	\$10	\$10.00	37.5292	2.00	3,200.00	192,340	\$1,923,400.00	7.82%
03	1	L	\$5 w/ "77"	\$10	\$10.00	25.0059	3.00	4,800.00	288,667	\$2,886,670.00	11.74%
04	2	L	\$5 x 2	\$10	\$10.00	37.5000	2.00	3,200.00	192,490	\$1,924,900.00	7.83%
Total (\$10.00):						10.7178	7.00	11,200.00	673,497	\$6,734,970.00	27.39%
05	1	L	\$15	\$15	\$15.00	149.7215	0.50	800.00	48,212	\$723,180.00	2.94%
06	1	L	\$5 w/ "777"	\$15	\$15.00	150.2795	0.50	800.00	48,033	\$720,495.00	2.93%
07	2	L	\$10 + \$5	\$15	\$15.00	150.0078	0.50	800.00	48,120	\$721,800.00	2.94%
Total (\$15.00):						50.0009	1.50	2,400.00	144,365	\$2,165,475.00	8.81%
08	1	L	\$20	\$20	\$20.00	149.7215	0.50	800.00	48,212	\$964,240.00	3.92%
09	1	L	\$10 w/ "77"	\$20	\$20.00	149.9922	0.50	800.00	48,125	\$962,500.00	3.91%
10	4	L	\$5 x 4	\$20	\$20.00	149.7961	0.50	800.00	48,188	\$963,760.00	3.92%
Total (\$20.00):						49.9455	1.50	2,400.00	144,525	\$2,890,500.00	11.76%
Total (Low Tiers):						3.9476	19.00	30,400.00	1,828,563	\$16,121,825.00	65.57%
Mid Tiers											
11	1	M	\$50	\$50	\$50.00	300.9537	0.25	400.00	23,985	\$1,199,250.00	4.88%
12	3	M	\$20 w/ "77" + (\$5 x 2)	\$50	\$50.00	299.8660	0.25	400.00	24,072	\$1,203,600.00	4.90%
13	2	M	\$15 w/ "777" + \$5	\$50	\$50.00	300.1653	0.25	400.00	24,048	\$1,202,400.00	4.89%
14	4	M	\$20 + \$15 + \$10 + \$5	\$50	\$50.00	299.0213	0.25	400.00	24,140	\$1,207,000.00	4.91%
Total (\$50.00):						75.0000	1.00	1,600.00	96,245	\$4,812,250.00	19.57%
15	1	M	\$100	\$100	\$100.00	2406.1250	0.03	50.00	3,000	\$300,000.00	1.22%
16	1	M	\$50 w/ "77"	\$100	\$100.00	1197.2757	0.06	100.00	6,029	\$602,900.00	2.45%
17	3	M	\$20 w/ "777" + \$15 w/ "77" + \$5 w/ "77"	\$100	\$100.00	1196.8786	0.06	100.00	6,031	\$603,100.00	2.45%
18	10	M	\$10 x 10	\$100	\$100.00	2540.7867	0.03	47.00	2,841	\$284,100.00	1.16%
19	5	M	\$50 + \$20 + \$15 + \$10 + \$5	\$100	\$100.00	2565.1652	0.03	47.00	2,814	\$281,400.00	1.14%
Total (\$100.00):						348.4613	0.22	344.00	20,715	\$2,071,500.00	8.43%
20	1	M	\$200	\$200	\$200.00	23436.2825	0.00	5.00	308	\$61,600.00	0.25%
21	1	M	\$100 w/ "77"	\$200	\$200.00	8047.2408	0.01	15.00	897	\$179,400.00	0.73%
22	5	M	\$50 w/ "777" + (\$20 x 2) + (\$5 x 2)	\$200	\$200.00	7941.0066	0.01	15.00	909	\$181,800.00	0.74%
23	7	M	(\$50 x 3) + \$20 + \$15 + \$10 + \$5	\$200	\$200.00	24552.2959	0.00	5.00	294	\$58,800.00	0.24%
Total (\$200.00):						2997.6640	0.03	40.00	2,408	\$481,600.00	1.96%
24	1	M	\$500	\$500	\$500.00	40326.1173	0.00	3.00	179	\$89,500.00	0.36%

25	1	M	\$100 w/ "111" + \$50 w/ "111" + (\$10 x 5)	\$500	\$500.00	40552.6685	0.00	3.00	178	\$89,000.00	0.36%
26	5	M	\$50 w/ "77" x 5	\$500	\$500.00	40781.7797	0.00	3.00	177	\$88,500.00	0.36%
27	12	M	(\$200 x 2) + (\$10 x 10)	\$500	\$500.00	41013.4943	0.00	3.00	176	\$88,000.00	0.36%
28	20	M	(\$50 x 4) + (\$20 x 12) + (\$15 x 4)	\$500	\$500.00	38808.4677	0.00	3.00	186	\$93,000.00	0.38%
Total (\$500.00):						8056.2221	0.01	15.00	896	\$448,000.00	1.82%
Total (Mid Tiers):						60.0211	1.25	1,999.00	120,264	\$7,813,350.00	31.78%
High Tiers											
29	1	H	\$1,000	\$1,000	\$1,000.00	802041.6667	0.00	0.17	9	\$9,000.00	0.04%
30	1	H	\$500 w/ "77"	\$1,000	\$1,000.00	555259.6154	0.00	0.17	13	\$13,000.00	0.05%
31	5	H	\$200 w/ "777" + (\$100 x 4)	\$1,000	\$1,000.00	802041.6667	0.00	0.17	9	\$9,000.00	0.04%
32	8	H	(\$100 w/ "777" x 3) + (\$20 x 5)	\$1,000	\$1,000.00	656215.9091	0.00	0.17	11	\$11,000.00	0.04%
33	20	H	\$200 + (\$100 x 4) + (\$50 x 5) + (\$20 x 5) + (\$10 x 5)	\$1,000	\$1,000.00	802041.6667	0.00	0.17	9	\$9,000.00	0.04%
Total (\$1,000.00):						141536.7647	0.00	0.85	51	\$51,000.00	0.21%
34	1	H	\$100,000	\$100,000	\$100,000.00	1203062.5000	0.00	0.10	6 *	\$600,000.00	2.44%
Total (High Tiers):						126638.1579	0.00	0.95	57	\$651,000.00	2.65%
Total :						3.7039	20.25	32,399.95	1,948,884	\$24,586,175.00	100.00%



# INTEROFFICE MEMO

Gary Grief, Executive Director      LaDonna Castañuela, Charitable Bingo Operations Director

## Payment Approval

August 30, 2023

The attached invoice(s) for service is being submitted for approval.

<b>Vendor Name</b>	<b>Scientific Games</b>
<b>P.O. Number (if applicable)</b>	362-23-9019RV1RL019
<b>Tx Game #/Name</b>	Game #2526 777 Multiplier
<b>Draw #</b>	
<b>Invoice Number</b>	TX 083023
<b>Invoice Amount</b>	\$586,199.34

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator)

8/31/2023

Date

JB

8/30/2023

Will Russ (Products Manager)

9/1/2023

Date



Robert Tirloni (Lottery Operations Division Director)

9/4/2023

Date

Please return to Maria Perez in the Office of the Controller by

**In an effort to close out FY 23 please forward ASAP, thank you for your help.**





Invoice: TX 083023  
**"TX 2526 777 MULTIPLIER"™**  
 August 30, 2023

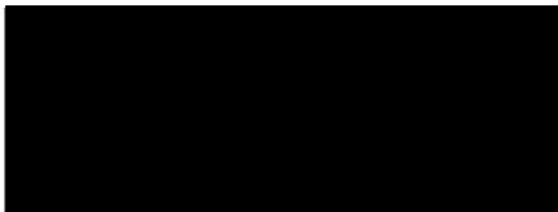
Supplier : Scientific Games International  
 1500 Bluegrass Lakes Parkway  
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY  
 Attn: Accounts Payable  
 P.O. BOX 16630  
 AUSTIN, TX 78761-6630  
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2526	1	TX-2526 777 MULTIPLIER	3,691,800	78.07 \$	288,218.83	1046495
Additional Charges: 5 Pack inserts Printed on Holographic Stock(up to 200,000 pieces)			94,420	0.24 \$	22,660.80	
TX-2526	2	TX-2526 777 MULTIPLIER	3,526,575	78.07 \$	275,319.71	1046498
Total Due					<u>\$586,199.34</u>	

**\*Please include the SG invoice numbers with your remittance**

Due Date: September 28, 2023





## Scratch Ticket Game Closing Analysis

**08/29/21      Thru      08/26/23**

### Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	Week 18	Week 13	Week 16	Week 26	Week 39	None	Week 55	None
10M-14.99M	Week 18	*Week 28	None	None	Week 37	None	None	*Week 75	None
15M-19.99M	Week 28	None	None	*Week 47	None	*Week 35	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	*Week 59	*Week 54	None	*Week72	None	None	None	None
30M-34.99M	None	*Week 55	None	*Week 63	None	None	None	None	None
>=35M	None	None	None	*Week 55	*Week 51	None	None	None	None

### Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	\$836,861	\$1,218,171	\$2,103,552	\$2,534,946	\$3,775,938	None	\$4,951,385	None
10M-14.99M	\$525,017	\$620,682	None	None	\$2,836,350	None	None	\$5,794,776	None
15M-19.99M	\$530,463	None	None	\$1,645,025	None	\$8,401,824	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	\$3,385,773	None	None	None	None
30M-34.99M	None	\$1,037,735	None	\$2,208,309	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,277,057	None	None	None	None

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

## **Bowersock, Dale**

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**From:** Mendoza, Merry  
**Sent:** Tuesday, February 27, 2024 2:46 PM  
**To:** Andrade, Aura; Bowersock, Dale; Briones, Angela; Burrola, Jessica; Leeper, Andrew; Pina, Debbie; Robbins, Lee; Rylee, Juanita; Terrell, Julie; Thomas, Lyndi; Mindell, Ryan; Anderson, Lisa; Williams, Eric; Guarnero, Annika; Barnes, Wesley; Curtis, Carrie; ManagersLO; Directors  
**Subject:** Robert Tirloni out of Office; others in charge

Robert Tirloni will be out of the office February 28 – March 7, 2024. The following people will be in charge and full signature authority, including jackpot estimation.

February 28 – March 1 – Amy Snell  
March 4 – March 7 – Will Russ

Date: October 1, 2022



OFFICIAL ORDER  
*of the*  
EXECUTIVE DIRECTOR  
*of the*  
TEXAS LOTTERY COMMISSION

Pursuant to TEX. GOV'T CODE § 467.103, the Executive Director of the Texas Lottery Commission (commission) is charged with performing all duties required by the commission to administer the State Lottery Act and all laws under the commission's jurisdiction.

Division Directors. Pursuant to TEX. GOV'T CODE § 467.033, the Executive Director shall employ a director to oversee each division. The Division Directors are: Media Relations Division Director, Governmental Affairs Division Director, General Counsel, Enforcement Division Director, Human Resources Division Director, Information Technology Division Director, Lottery Operations Division Director, Controller, and Administration Division Director.

Deputy Executive Director. Pursuant to TEX. GOV'T CODE § 467.034, the Executive Director shall employ other persons necessary to carry out the purpose of the State Lottery Act and to administer all laws under the commission's jurisdiction in governing the agency. The Executive Director has determined the employment of a Deputy Executive Director (Deputy) is necessary for this purpose and the efficient operation of the agency.

Documentation of approvals. Documentation of the Executive Director's and/or the Deputy's actions in signing or acting on requests for approval hereunder, whether in electronic (email) format or on the form "Request for Executive Director's Action," will be maintained by Executive Administration per the agency's records retention schedule.

Delegation of authority. The Executive Director has determined that the furtherance of the efficient management and administration of the commission warrants delegating approval and/or signing authority relating to certain actions and responsibilities to the Deputy and to Division Directors as shown on the Approval/Signature Authority Guidelines (Attachment A).

Additionally, this Order provides for the delegation of authority of the Executive Director first to the Deputy, then to the Division Director level (or other management staff, as the Executive Director deems appropriate), who may act as Executive Director in the absence of the Executive Director.

THEREFORE, IT IS ORDERED that the final approval authority for certain actions and responsibilities relating to the Texas Lottery Commission shall be delegated to the Deputy and Division Directors as shown on Attachment A.

IT IS FURTHER ORDERED that, in the event of the absence of the Executive Director, the Deputy shall act as Executive Director in all agency matters. In the event of the absence of both the Executive Director and the Deputy, the Executive Director or the Deputy shall designate by a separate order one of the Division Directors (or other management staff member) to act as Executive Director in accordance with the terms and provisions of this Order. The designated Division Director or other staff member shall be delegated authority to act as Executive Director in all agency matters or as otherwise provided in the order. If the Executive Director or Deputy is unable to designate a Division Director or other staff member to so act because of circumstances beyond their control, the order of designation shall be as follows:

1. Lottery Operations Division Director
2. Controller
3. General Counsel
4. Governmental Affairs Division Director
5. Administration Division Director
6. Information Technology Division Director
7. Enforcement Division Director
8. Human Resources Division Director
9. Media Relations Division Director

This Order supersedes all previous orders that delegated the Executive Director's authority.

IT IS FURTHER ORDERED that, notwithstanding the foregoing delegation of authority, this Order is not an exhaustive list of the Executive Director's authority to delegate and the Executive Director retains full authority to take further action as he deems appropriate.

ENTERED in Austin, Texas on this the 1st day of October, 2022.

  
\_\_\_\_\_  
Gary Grief  
Executive Director