## Docusign Envelope ID: BFBF0B49-825E-46C2-891D-48F5ACC3E88E

## **Scratch Ticket Game Closing Analysis SUMMARY REPORT**

Scratch Ticket Information		Date Completed	11/25/2024
Game #	2574	Confirmed Packs	3,335
Game Name	Big Winnings	Active Packs	1,512
Quantity Printed	7,215,375	Warehouse Packs	30,269
Price Point	\$5	Returned Packs	1,204
Start Date	7/1/2024	Printed Payout Percentage	68.02%
Top Prize	\$ 200,000	Percent Sold	61.17%
Number of Top Prizes Remaining	3	Number of Weeks Out	21

	Current Game Sales Analysis										
TANGIBLE COSTS											
Expenditure Impact:											
Cost to print tickets	\$	923,355	Actual ticket production costs								
Prize payout expense	\$	14,234,115	Data from Instant Ticket Tier Liability screen in ES								
Estimated Direct Costs	\$	15,157,470									
TANGIBLE BENEFITS											
Revenue Impact:											
Estimated sales	\$	22,068,224	Based on # of tkts printed, times % sold from DaVinci report, times the price point								
<b>Total Estimated Benefits</b>	\$	22,068,224									
Excess of Revenue over Expended	\$	6,910,755									

#### **INTANGIBLE POSITIVE BENEFITS:**

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

#### **INTANGIBLE NEGATIVE BENEFITS:**

--There are still valuable prizes remaining in this game.

#### Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information									
Previous 3 Weeks Sales from DaVinci									
Most recent week sales	\$	216,380							
Next week	\$	275,100							
Next week	\$	264,360							
Avg Weekly Sales Current Game	\$	251,947							
Avg Weekly Sales \$5; 5M-9.99M Qty	\$	1,696,811							
Percentage Of Variance In Sales		85%							

## Docusign Envelope ID: BFBF0B49-825E-46C2-891D-48F5ACC3E88E TERY COMMISSION **Scratch Ticket Game Closing Analysis** RECOMMENDATION AND APPROVALS

#### Instant Ticket Information

mstant ricket information			
Game #	2574	Printed Payout Percentage	68.02%
Game Name	Big Winnings	Actual Payout Percentage	64.50%
Percent Sold	61.17%	Number of Weeks Out	21
Average # of Weeks for 85% Sell-thro	ough for Same Price Poin	t Game With Similar Print Run.	20
Recommendation			
■ Based on the findings in this Sur	nmary Report, I am recor	nmending closing the above game.	
■ I am recommending closing the	above game based on th	e below business reason(s):	
Wale Bownsock	11/25/2024		
Scratch Ticket Strategy Coordinator	Date		
Wale Bowersock For Will Russ	11/25/2024		
Products Manager	Date		
By signing below, I agree with the rec	ommendation of the Proc	lucts Department Staff to close the	above game.
Keery Streekery	11/25/2024		
Lottery Operations Division Director	Date		
Agoly	12/2/2024		
Controller	Date		
N/A			
Deputy Executive Director	Date		
for mille	12/6/2024		
Executive Director	Date		



															Net S	ales	
Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	11/23/24	11/16/24	11/9/24	11/2/24
Baseline	2593	\$1	9,012,750	\$5,000 LUCKY 7S	9/3/24			12	71.82%	8,763	6,993	201	71	\$447,949.00	\$500,015.00	\$586,346.00	\$633,681.00
	2604	\$1	10,223,550	OH, SNAP!	11/4/24			3	12.02%	16,191	12,141	28,611	0	\$568,293.00	\$440,198.00	\$220,825.00	\$0
	2597	\$2	9,299,750	SPICY 9S	9/16/24			10	40.08%	13,165	8,070	21,389	67	\$689,248.00	\$722,592.00	\$826,842.00	\$948,900.00
	2601	\$2	5,962,125	VETERANS CASH	10/21/24			5	13.05%	12,748	10,869	16,748	7	\$425,686.00	\$414,830.00	\$269,896.00	\$204,038.00
	2605	\$3	6,089,375	WINTER WORDS	11/4/24			3	11.80%	14,283	11,199	15,285	1	\$1,031,871.00	\$699,297.00	\$424,857.00	\$0
	2594	\$5	11,251,950	\$200,000 LUCKY 7S	9/3/24			12	48.79%	15,498	8,317	50,532	8	\$1,790,475.00	\$1,875,220.00	\$2,065,160.00	\$2,195,215.00
	2606	\$5	7,344,000	25 DAYS OF WINNING	11/4/24			3	16.64%	22,617	13,017	41,885	2	\$2,461,300.00	\$2,457,595.00	\$1,190,830.00	\$375.00
	2584	\$5	17,318,475	BINGO TIMES 20	9/16/24			10	19.19%	18,659	9,137	156,361	56	\$1,554,570.00	\$1,651,430.00	\$1,840,645.00	\$1,961,650.00
	2592	\$5	7,018,575	GAME OF THRONES	10/7/24			7	41.34%	21,799	10,817	20,148	4	\$1,695,940.00	\$1,658,820.00	\$1,937,345.00	\$2,314,160.00
	2602	\$5	7,342,350	WILD SIDE	10/21/24			5	24.01%	20,118	10,068	42,074	8	\$1,415,510.00	\$1,674,415.00	\$2,037,035.00	\$2,390,725.00
	2595	\$10	8,195,600	\$500,000 LUCKY 7S	9/3/24			12	52.47%	20,485	9,888	44,415	7	\$2,906,890.00	\$2,934,490.00	\$3,247,120.00	\$3,570,460.00
	2612	\$10	8,199,300	CASH PAYOUT	10/7/24			7	25.19%	30,146	10,265	79,916	5	\$2,562,740.00	\$2,424,660.00	\$2,850,470.00	\$3,348,140.00
	2607	\$10	6,012,600	HOLIDAY GOLD	11/4/24			3	17.31%	35,342	12,186	47,429	2	\$3,946,680.00	\$4,039,410.00	\$2,423,240.00	\$500.00
	2596	\$20	5,105,225	\$1,000,000 LUCKY 7S	9/3/24			12	44.25%	24,481	8,743	77,507	21	\$3,034,200.00	\$3,040,780.00	\$3,323,480.00	\$3,453,760.00
	2603	\$20	6,609,600	LUCKY MILLIONS	10/21/24			5	16.28%	34,676	9,978	172,972	9	\$3,817,820.00	\$4,208,080.00	\$4,476,860.00	\$5,281,460.00
	2589	\$50	6,082,060	500X	9/16/24			10	20.99%	29,435	7,430	504,428	8	\$5,738,550.00	\$5,974,450.00	\$6,172,200.00	\$6,562,000.00
Mature	2541	\$1	29,430,150	20X POWER BLITZ	1/2/24			47	57.80%	12,606	10,689	74,880	144	\$159,797.00	\$167,118.00	\$179,910.00	\$197,305.00
	2552	\$2	24,253,375	BREAK THE BANK	12/4/23			51	87.27%	13,710	10,769	1,578	7	\$757,538.00	\$779,986.00	\$804,932.00	\$820,330.00
	2571	\$2	25,071,375	CLASSIC BINGO!	5/20/24			27	37.82%	15,227	9,590	107,193	28	\$620,786.00	\$651,010.00	\$653,576.00	\$707,356.00
	2466	\$2	5,106,625	NEON 9S	6/17/24			23	83.41%	17,265	7,772	1,107	652	\$93,770.00	\$97,496.00	\$92,882.00	\$128,818.00
	2496	\$2	6,003,750	POWER 10X	7/15/24			19	82.05%	4,644	2,257	48,583	177	\$200,312.00	\$230,836.00	\$240,408.00	\$305,536.00
	2542	\$3	24,005,000	30X POWER WORD BLITZ	1/2/24			47	54.51%	14,468	9,208	78,418	160	\$386,268.00	\$403,575.00	\$441,744.00	\$492,654.00
	2504	\$3	35,510,250	CROSSWORD	3/4/24			38	41.43%	16,035	10,154	217,546	14	\$971,814.00			\$1,119,111.00
	2508	\$3	32,963,925	TEXAS LOTERIA	1/16/24			45	54.40%	15,871	11,952	491,008		\$1,145,253.00		\$1,320,225.00	
	2572	\$5	7,209,000	\$500 FRENZY	6/17/24			23	57.41%	30,358	10,020	33,345	1,964	\$207,785.00	\$230,105.00	\$247,595.00	\$279,190.00
	2543	\$5	25,097,475	50X POWER BLITZ	1/2/24			47	49.75%	16,392	10,663	221,114	224	\$485,060.00	\$469,150.00	\$502,305.00	\$527,675.00
	2574	<b>\$5</b>	7,215,375	BIG WINNINGS	7/1/24			21	61.17%	3,335	1,512	30,269	1,204	\$216,380.00	\$275,100.00	\$264,360.00	\$317,375.00
	2502	\$5	16,958,025	BINGO TIMES 20	9/18/23			62	84.14%	15,261	9,839	95,151	462	\$192,635.00	\$219,890.00	\$224,900.00	\$292,890.00
	2579	\$5	9,733,350	COWBOYS	8/19/24			14	32.62%	10,420	4,871	70,527	15	\$604,080.00	\$673,520.00	\$718,080.00	\$814,940.00
	2499	\$5	7,338,450	EXTREME GREEN	7/15/24			19	52.58%	5,684	2,098	133,573	1,481	\$287,630.00	\$333,390.00	\$379,925.00	\$428,150.00

1/3

Da Vinci

## Liability for 2574 / BIG WINNINGS

Tier 💠	Reference 💠	Tier \$	Outstanding \$	Outstanding Tier Amount \$	Tickets Paid	Amount \$	Estimated Tickets \$ Sold
1	1	\$5.00	318,096	\$1,590,480.00	427465	\$2,137,325.00	4,136,912.036
2	2	\$10.00	110,833	\$1,108,330.00	153792	\$1,537,920.00	4,193,356.455
3	3	\$10.00	116,769	\$1,167,690.00	171670	\$1,716,700.00	4,294,368.744
4	4	\$20.00	9,953	\$199,060.00	14059	\$281,180.00	4,224,594.25
5	5	\$20.00	9,680	\$193,600.00	14420	\$288,400.00	4,317,249.274
6	6	\$20.00	9,510	\$190,200.00	14526	\$290,520.00	4,360,564.871
7	7	\$20.00	9,551	\$191,020.00	14506	\$290,120.00	4,350,759.852
8	0	\$25.00	58,264	\$1,456,600.00	86098	\$2,152,450.00	4,303,274.8
9	0	\$50.00	9,797	\$489,850.00	14215	\$710,750.00	4,271,470.749
10	0	\$50.00	9,800	\$490,000.00	14300	\$715,000.00	4,281,322.095
11	0	\$50.00	9,572	\$478,600.00	14464	\$723,200.00	4,341,953.07
12	0	\$50.00	9,448	\$472,400.00	14609	\$730,450.00	4,381,652.466
13	0	\$100.00	1,235	\$123,500.00	1759	\$175,900.00	4,239,093.061
14	0	\$100.00	2,413	\$241,300.00	3590	\$359,000.00	4,315,041.854
15	0	\$100.00	2,393	\$239,300.00	3611	\$361,100.00	4,339,560.147
16	0	\$100.00	1,195	\$119,500.00	1835	\$183,500.00	4,369,707.302
17	0	\$100.00	1,195	\$119,500.00	1826	\$182,600.00	4,361,229.643
18	0	\$500.00	248	\$124,000.00	373	\$186,500.00	4,333,872.583
		Totals	691,187	\$10,305,430.00	968887	\$14,234,115.00	

19	0	\$500.00	235	\$117,500.00	362	\$181,000.00	4,375,152.012
20	0	\$500.00	250	\$125,000.00	353	\$176,500.00	4,223,925.997
21	0	\$500.00	328	\$164,000.00	497	\$248,500.00	4,346,716.817
22	0	\$500.00	254	\$127,000.00	357	\$178,500.00	4,215,857.407
23	0	\$1,000.00	27	\$27,000.00	33	\$33,000.00	3,968,456.256
24	0	\$1,000.00	60	\$60,000.00	63	\$63,000.00	3,695,679.885
25	0	\$1,000.00	51	\$51,000.00	61	\$61,000.00	3,929,802.467
26	0	\$1,000.00	24	\$24,000.00	35	\$35,000.00	4,280,307.192
27	0	\$5,000.00	1	\$5,000.00	2	\$10,000.00	4,810,250.066
28	0	\$5,000.00	2	\$10,000.00	5	\$25,000.00	5,153,839.533
29	0	\$200,000.00	3	\$600,000.00	1	\$200,000.00	1,803,843.883
		Totals	691,187	\$10,305,430.00	968887	\$14,234,115.00	

GAME NO.2574 "BIG WINNINGS"

January 12, 2024 - VERSION B

7,215,375

Order Quantity:

Price Point:

\$5.00

Revenue: \$36,076,875.00

Pack Size: Packs/Pool:

Packs/Game: 96,205

75

Pool Size: Number of Pools: 120,000 60.13

Winners: 1,660,074 Non-winners: 5,555,301 Overall Odds: 4.3464

**Total Payout** Prize Fund: \$24,539,545.00 68.02% Payout:

		Tier		_				Winners			
Kind	Wins	Level	Get	Win	Value	Odds (1 in)	Pack	Pool	Total	Total Prize Cost	% Prize Fund
				Low	Tiers						
01	1	L	\$5	\$5	\$5.00	9.6778	7.75	12,400.00	745,561	\$3,727,805.00	15.19%
02	1	L	\$10	\$10	\$10.00	27.2664	2.75	4,400.00	264,625	\$2,646,250.00	10.78%
03	2	L	\$5 x 2	\$10	\$10.00	25.0153	3.00	4,800.00	288,439	\$2,884,390.00	11.75%
				٦	otal (\$10.00):	13.0462	5.75	9,200.00	553,064	\$5,530,640.00	22.54%
04	1	L	\$20	\$20	\$20.00	300.4904	0.25	400.00	24,012	\$480,240.00	1.96%
05	2	L	\$10 x 2	\$20	\$20.00	299.3932	0.25	400.00	24,100	\$482,000.00	1.96%
06	3	L	\$10 + (\$5 x 2)	\$20	\$20.00	300.1903	0.25	400.00	24,036	\$480,720.00	1.96%
07	4	L	\$5 x 4	\$20	\$20.00	299.9283	0.25	400.00	24,057	\$481,140.00	1.96%
				7	otal (\$20.00):	75.0000	1.00	1,600.00	96,205	\$1,924,100.00	7.84%
08	1	М	\$5 w/ 5X	\$25	\$25.00	49.9811	1.50	2,400.00	144,362	\$3,609,050.00	14.71%
09	1	М	\$50	\$50	\$50.00	300.4904	0.25	400.00	24,012	\$1,200,600.00	4.89%
10	1	М	\$5 w/ 10X	\$50	\$50.00	299.3932	0.25	400.00	24,100	\$1,205,000.00	4.91%
11	1	М	\$10 w/ 5X	\$50	\$50.00	300.1903	0.25	400.00	24,036	\$1,201,800.00	4.90%
12	4	М	(\$20 x 2) + (\$5 x 2)	\$50	\$50.00	299.9283	0.25	400.00	24,057	\$1,202,850.00	4.90%
				7	otal (\$50.00):	75.0000	1.00	1,600.00	96,205	\$4,810,250.00	19.60%
13	1	М	\$100	\$100	\$100.00	2409.9449	0.03	50.00	2,994	\$299,400.00	1.22%
14	1	М	\$20 w/ 5X	\$100	\$100.00	1201.9615	0.06	100.00	6,003	\$600,300.00	2.45%
15	1	М	\$10 w/ 10X	\$100	\$100.00	1201.7613	0.06	100.00	6,004	\$600,400.00	2.45%
16	5	М	\$50 + \$20 + (\$10 x 3)	\$100	\$100.00	2381.3119	0.03	50.00	3,030	\$303,000.00	1.23%
17	20	М	\$5 x 20	\$100	\$100.00	2388.4062	0.03	50.00	3,021	\$302,100.00	1.23%
				To	otal (\$100.00):	342.7406	0.22	350.00	21,052	\$2,105,200.00	8.58%
18	1	М	\$500	\$500	\$500.00	11618.9614	0.01	10.00	621	\$310,500.00	1.27%
19	1	М	\$100 w/ 5X	\$500	\$500.00	12086.0553	0.01	10.00	597	\$298,500.00	1.22%
20	1	М	\$50 w/ 10X	\$500	\$500.00	11965.7960	0.01	10.00	603	\$301,500.00	1.23%
21	20	М	(\$50 x 4) + (\$20 x 14) + (\$10 x 2)	\$500	\$500.00	8745.9091	0.01	14.00	825	\$412,500.00	1.68%
22	15	М	\$100 + (\$50 x 4) + (\$20 x 10)	\$500	\$500.00	11809.1244	0.01	10.00	611	\$305,500.00	1.24%
37-959	25.000			Т	otal (\$500.00):	2215.3439	0.03	54.00	3,257	\$1,628,500.00	6.64%
23	1	Н	\$1,000	\$1,000	\$1,000.00	120256.2500	0.00	1.00	60	\$60,000.00	0.24%
24	1	Н	\$100 w/ 10X	\$1,000	\$1,000.00	58661.5854	0.00	2.00	123	\$123,000.00	0.50%
25	2	Н	\$100 w/ 5X x 2	\$1,000	\$1,000.00	64422.9911	0.00	2.00	112	\$112,000.00	0.46%
26	20	Н	(\$100 x 5) + (\$50 x 8) + (\$20 x 3) + (\$10 x 4)	\$1,000	\$1,000.00	122294.4915	0.00	1.00	59	\$59,000.00	0.24%
	-		(4.5.1)		il (\$1,000.00):	20382.4153	0.00	6.00	354	\$354,000.00	1.44%
27	1	Н	\$5,000	\$5,000	\$5,000.00	2405125.0000	0.00	0.05	3 *	\$15,000.00	0.06%
28	20	Н	(\$1,000 x 2) + (\$500 x 5) + (\$100 x 2) + (\$50 x 4) + (\$20 x 3) + (\$10 x 4)	\$5,000	\$5.000.00	1030767.8571	0.00	0.12	7 *	\$35,000.00	0.14%
					il (\$5,000.00):	721537.5000	0.00	0.17	10	\$50,000.00	0.20%
29	1	Н	\$200.000		\$200,000.00	1803843.7500	0.00	0.07	4 *	\$800,000.00	3.26%
			\$250,000		al (High Tiers):	19606.9973	0.00	6.24	368	\$1,204,000.00	4.91%
				, 5	Total:	4.3464		27,610.24		\$24,539,545.00	100.00%

<sup>\*</sup> Exact Quantity by Kind Level

5X = win 5 TIMES the prize 10X = win 10 TIMES the prize The \$25 and \$50 prizes are included in the GLEPS but are programmed as Mid-Tier and not part of the Low-Tier file.

#### Original Order

ga. v.uci	
Delivery # 1	
Shipments #1-2	
COMPLETE	
Pools # 1 - 72	
05/30/2024	
7,215,375	
2000-200-2 - MAR -	
745,561	
264,625	
288,439	
24,012	
24,012 24,100	
24,100 24,036	
24,057	
24,007	
144,362	
24,012	
24,100	
24,036	
24,057	
2,994	
6,003	
6,004	
3,030	
3,021	
621	
597	
603	
825	
611	
60	
123	
112	
59	
33	
3	
7	
]	
4	



## INTEROFFICE MEMO

Ryan Mindell, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

#### Payment Approval

June 18, 2024

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Scientific Games			
P.O. Number (if applicable)	362-24-9019RL012			
Tx Game #/ Name	#2574 Big Winnings			
Draw #				
	Invoice Number:	Invoice Am	ount	<u>:                                    </u>
	TX 061324	\$923,454	.68	
	sanction letter dated 6/10/24	-\$100.0	0	
	Total Amount	\$923,354	.68	
should be paid by the Texas	e(s) have been reviewed and certifie Lottery Commission.	d as proper, accurate and	JB	6/18/2024
Wale Bowerseck		6/18/2024		
Dale Bowersock (Scratch Tick	et Strategy Coordinator)	Date		
Will Kuss		6/20/2024		
Will Russ (Products Manager)		Date		
Part Cur		6/21/2024		
Robert Tirloni (Lottery Operation	ons Division Director)	Date		
Please return to Maria Perez i	n the Office of the Controller by	June 28, 2024		



Invoice: TX 061324 (Revised) "TX 2574 BIG WINNINGS™ June 13, 2024

Supplier: Scientific Games International

1500 Bluegrass Lakes Parkway Alpharetta, Georgia 30004 USA

Customer: TEXAS LOTTERY

Attn: Accounts Payable P.O. BOX 16630 AUSTIN,TX 78761-6630 United States

<u>Game</u>	Shipment	<u>Description</u>	Quantity	Price Per	Total Amount	SG Invoice #
TX-2574	1	TX-2574 BIG WINNINGS	3,689,175	124.22	\$ 458,269.32	1048442
TX-2574	2	TX-2574 BIG WINNINGS	3,526,200	124.22	\$ 438,024.56	1048466
Additional Cl	harges: Pacl	r inserts Printed on Holographic Stock (up to 200,000 pieces)	94,420	0.24	\$ 22,660.80	
Additional Cl	harges: Spa	rkle Set Up Fee	1	4500	\$ 4,500.00	
						-

Total Due \$923,454.68

Due Date: July 17, 2024

#### Wire Transfer Instructions:

Bank: Bank of America Swift: BOFAUS3N

Acct Name: Scientific Games International, Inc.-Operating

Acct #: 501017395032 Wire Routing #: 026009593

<sup>\*</sup>Please include the SG invoice numbers with your remittance

# Scratch Ticket Game Closing Analysis 08/28/22 Thru 08/31/24

## Average Number of Weeks for 85% Average Sell Through

		Price	Point		Price Point					
Print Quantities	<b>\$1</b>	\$2	\$3	<b>\$</b> 5	<b>\$10</b>	\$20	\$30	\$50	\$100	
< 5M	None	None	None	None	*Week 27	None	None	None	None	
5M-9.99M	*Week 22	Week 20	Week 13	Week 20	Week 22	None	None	None	None	
10M-14.99M	*Week 15	*Week 28	None	*Week 48	None	*Week 37	None	None	None	
15M-19.99M	Week 44	None	None	None	None	*Week 35	None	None	None	
20M-24.99M	None	None	None	None	None	None	None	None	None	
25M-29.99M	None	None	None	None	None	*Week 63	None	None	None	
30M-34.99M	None	*Week 65	*Week 68	*Week 28	None	None	None	None	None	
>=35M	None	None	None	*Week 52	*Week 54	None	None	None	None	

### **Average Weekly Dollar Sales at 85% Average Sell Through**

		Price	Point		Price Point								
Print Quantities	<b>\$1</b>	\$2	\$3	<b>\$</b> 5	\$10	\$20	\$30	\$50	\$100				
< 5M	None	None	None	None	\$1,295,512	None	None	None	None				
5M-9.99M	\$386,976 \$781,096 \$1,232,303		\$1,232,303	\$1,696,811	\$2,627,029	None	None	None	None				
10M-14.99M	<b>1.99M</b> \$649,617 \$620,682 None		None	\$1,077,365	None	\$4,652,039	None	None	None				
15M-19.99M	\$350,256 None None		None	None	None	\$8,401,824	None	None	None				
20M-24.99M	.99M None None None		None	None	None	None	None	None	None				
25M-29.99M	29.99M None None None		None	None	None	\$6,794,150	None	None	None				
30M-34.99M	<b>9M</b> None \$783,971 \$1,222,418		\$4,625,724	None	None	None	None	None					
>=35M	None None None		\$4,803,626	\$7,966,148	None	None	None	None					

None = no games at this level with 85% sell through

<sup>\*</sup> only one game at this level with 85% sell through

No issues with the below game list.

Thanks, Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, November 25, 2024 9:21 AM
To: Gough, Riley <Riley, Gough@liGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: Urgent: December Pre-call List
Importance: High

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,
I need a fast review/approval of this list due to the holiday this week.

Below are the Pre-call recommendations for December. Please note, we must close the HIT games in order to get the final winners fulfilled for the upcoming event.

The Close dates are anticipated to be:

Pre-call: 12/6/24 Call: 1/5/25 EOG Date: 2/19/25 EOV Date: 8/18/25

														Net Sales			
Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	11/23/24	11/16/24	11/9/24	11/2/24
	2466	\$2	5,106,625	NEON 9S	6/17/24			23	83.41%	17,265	7,772	1,107	652	\$93,770.00	\$97,496.00	\$92,882.00	\$128,818.00
	2572	\$5	7,209,000	\$500 FRENZY	6/17/24			23	57.41%	30,358	10,020	33,345	1,964	\$207,785.00	\$230,105.00	\$247,595.00	\$279,190.00
	2574	\$5	7,215,375	BIG WINNINGS	7/1/24			21	61.17%	3,335	1,512	30,269	1,204	\$216,380.00	\$275,100.00	\$264,360.00	\$317,375.00
	2565	\$5	14,318,325	HIT \$200,000	5/6/24			29	66.67%	15,366	10,142	47,780	215	\$801,185.00	\$888,735.00	\$938,680.00	\$948,100.00
	2566	\$10	11,258,600	HIT \$500,000	5/6/24			29	59.45%	18,868	9,999	70,073	16	\$1,327,020.00	\$1,367,530.00	\$1,418,610.00	\$1,551,610.00
	2567	\$20	6,098,900	HIT \$1,000,000	5/6/24			29	66.84%	19,999	10,040	57,079	18	\$1,650,520.00	\$1,717,420.00	\$1,785,620.00	\$1,813,720.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			92	66.39%	10,518	4,765	106,100	40	\$484,590.00	\$523,950.00	\$495,060.00	\$532,500.00

Thanks.

Dale

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From: Russ, Will

To: <u>Products; ManagersLO; Leeper, Andrew; Garcia, Gabriela; Rey, Sergio</u>

**Subject:** Signature Authority for Will Russ (10/22/24 - 11/27/24)

**Date:** Monday, October 21, 2024 1:58:35 PM

#### Afternoon,

Dale Bowersock or Wes Barnes will have full Signature Authority for Products on the dates below:

- Tuesday, 10/22 Friday, 10/25: Dale Bowersock
- Monday, 10/28 Thursday, 10/31: Wes Barnes
- <u>Tuesday</u>, <u>11/5</u> <u>Thursday</u>, <u>11/7</u>: **Dale Bowersock**
- Tuesday 11/12 Thursday, 11/14: Wes Barnes
- Wednesday, 11/20: Wes Barnes
- Friday, 11/22: Dale Bowersock
- Monday, 11/25 Wednesday, 11/27 (Thanksgiving Week): Dale Bowersock

Thanks,

Will Russ | Products Manager | Texas Lottery® 1801 Congress Ave. | Austin, Texas | 78701 Office 512.344.5386 www.texaslottery.com

From: Mendoza, Merry

Pina, Debbie; Rylee, Juanita; Mindell, Ryan; Anderson, Lisa; Williams, Eric; Guarnero, Annika; Curtis, Carrie; Directors; Dombi, Liz; Byrd, Michelle; ManagersLO; Products; Medina, Iris; Human Resources; To:

Advertising Promotions; ExecutiveAssistant

Subject: Kelly Stuckey for Robert Tirloni, November 25-27 Date: Monday, November 25, 2024 8:53:13 AM

Kelly Stuckey will be in charge for Robert Tirloni and have full signature authority, including jackpot estimation November 25-27, 2024.

Please reach out if you should need assistance. Thanks.