Docusign Envelope ID: 402E826F-4DDB-4AF5-8121-09FE805D9493

Scratch Ticket Game Closing Analysis SUMMARY REPORT

| Scratch Ticket Information | | Date Completed | 3/25/2025 |
|--------------------------------|---------------|---------------------------|-----------|
| Game # | 2601 | Confirmed Packs | 4,969 |
| Game Name | Veterans Cash | Active Packs | 2,689 |
| Quantity Printed | 5,962,125 | Warehouse Packs | 5,643 |
| Price Point | \$2 | Returned Packs | 405 |
| Start Date | 10/21/2024 | Printed Payout Percentage | 65.02% |
| Top Prize | \$ 30,000 | Percent Sold | 68.29% |
| Number of Top Prizes Remaining | 2 | Number of Weeks Out | 22 |

| Current Game Sales Analysis | | | | | | | | | | |
|---------------------------------|----|-----------|---|--|--|--|--|--|--|--|
| TANGIBLE COSTS | | | | | | | | | | |
| Expenditure Impact: | | | | | | | | | | |
| Cost to print tickets | \$ | 259,219 | Actual ticket production costs | | | | | | | |
| Prize payout expense | \$ | 4,579,087 | Data from Instant Ticket Tier Liability screen in ES | | | | | | | |
| Estimated Direct Costs | \$ | 4,838,306 | | | | | | | | |
| TANGIBLE BENEFITS | | | | | | | | | | |
| Revenue Impact: | | | | | | | | | | |
| Estimated sales | \$ | 8,143,070 | Based on # of tkts printed, times % sold from DaVinci report, times the price point | | | | | | | |
| Total Estimated Benefits | \$ | 8,143,070 | · · | | | | | | | |
| Excess of Revenue over Expended | \$ | 3,304,764 | | | | | | | | |

INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

| Weekly Sales Comparison Information | | | | | | | | | |
|-------------------------------------|----|---------|--|--|--|--|--|--|--|
| Previous 3 Weeks Sales from DaVinci | | | | | | | | | |
| Most recent week sales | \$ | 163,096 | | | | | | | |
| Next week | \$ | 163,170 | | | | | | | |
| Next week | \$ | 203,976 | | | | | | | |
| | | | | | | | | | |
| Avg Weekly Sales Current Game | \$ | 176,747 | | | | | | | |
| Avg Weekly Sales \$2; 5M-9.99M Qty | \$ | 781,096 | | | | | | | |
| Percentage Of Variance In Sales 77% | | | | | | | | | |

Docusign Envelope ID: 402E826F-4DDB-4AF5-8121-09FE805D9493 **Scratch Ticket Game Closing Analysis** RECOMMENDATION AND APPROVALS

Instant Ticket Information

| mstant ricket information | | | |
|---|------------------------|---------------------------------------|-------------|
| Game # | 260 | Printed Payout Percentage | 65.02% |
| Game Name | Veterans Cas | h Actual Payout Percentage | 56.23% |
| Percent Sold | 68.29 | Mumber of Weeks Out | 22 |
| Tame # 2601 Printed Payout Percentage Actual Payout Percentage Frame Name Veterans Cash Actual Payout Percentage Percent Sold 68.29% Number of Weeks Out Verage # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run. Recommendation Based on the findings in this Summary Report, I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): All I am recommending closing the above game based on the below business reason(s): | | 20 | |
| Recommendation | | | |
| ■ Based on the findings in this Su | ımmary Report, I am re | commending closing the above game. | |
| ■ I am recommending closing the | above game based on | the below business reason(s): | |
| | | | |
| Wale Bowersock | 3/25/2025 | | |
| Scratch Ticket Strategy Coordinator | Date | _ | |
| Wale Bownsook For Will Russ | 3/28/2025 | | |
| Products Manager | Date | - | |
| By signing below, I agree with the red | commendation of the P | roducts Department Staff to close the | above game. |
| Keny Stuckey | 3/28/2025 | | |
| Lottery Operations Division Director | Date | _ | |
| Bjody | 4/2/2025 | | |
| Controller | Date | _ | |
| N/A | | | |
| Deputy Executive Director | Date | _ | |
| for mille | 4/3/2025 | | |
| Executive Director | Date | _ | |



| | | | | | | | | | | | | | | | Net S | ales | |
|--------------|------|------------------|------------|----------------------------|----------|------|-------|-----|--------|-----------|--------|---------|--------|----------------|----------------|----------------|----------------|
| Product Line | Game | \$ | Tix Run | Name | Start | Call | Close | Wks | % Sold | Confirmed | Active | Ware | Return | 3/22/25 | 3/15/25 | 3/8/25 | 3/1/25 |
| Baseline | 2617 | \$1 | 25,187,700 | \$5,000 BLITZ | 1/6/25 | | | 11 | 23.82% | 8,919 | 10,687 | 105,519 | 68 | \$529,260.00 | \$574,231.00 | \$595,116.00 | \$637,604.00 |
| | 2634 | \$2 | 9,296,125 | \$30,000 CASH | 3/17/25 | | | 1 | 1.64% | 22,535 | 8,027 | 40,216 | 79 | \$305,828.00 | \$0 | \$0 | \$0 |
| | 2458 | \$2 | 9,178,250 | GREAT 8S | 1/21/25 | | | 9 | 36.23% | 14,377 | 8,280 | 22,052 | 103 | \$734,126.00 | \$964,238.00 | \$951,716.00 | \$817,494.00 |
| | 2618 | \$3 | 20,211,750 | \$60,000 BLITZ WORD SEARCH | 1/6/25 | | | 11 | 15.92% | 10,942 | 7,101 | 115,985 | 222 | \$809,004.00 | \$809,712.00 | \$894,036.00 | \$1,107,552.00 |
| | 2619 | \$5 | 16,884,975 | \$200,000 BLITZ | 1/6/25 | | | 11 | 21.25% | 14,034 | 7,921 | 153,437 | 75 | \$1,187,310.00 | \$1,244,365.00 | \$1,386,345.00 | \$1,633,695.00 |
| | 2635 | \$5 | 7,156,800 | AZULEJOS | 3/17/25 | | | 1 | 4.16% | 35,199 | 10,310 | 41,718 | 46 | \$1,490,000.00 | \$375.00 | \$0 | \$0 |
| | 2625 | \$5 | 7,164,600 | HOT PINK 7S | 2/3/25 | | | 7 | 42.82% | 34,598 | 9,679 | 6,419 | 138 | \$1,887,435.00 | \$1,953,270.00 | \$2,226,330.00 | \$2,643,750.00 |
| | 2615 | \$5 | 7,259,550 | JOKERS WILD | 2/17/25 | | | 5 | 29.31% | 21,294 | 10,092 | 34,584 | 43 | \$1,881,330.00 | \$2,208,630.00 | \$2,530,210.00 | \$2,838,520.00 |
| | 2649 | \$5 | 7,101,525 | LUCKY \$YMBOLS | 3/3/25 | | | 3 | 14.19% | 30,140 | 11,623 | 36,545 | 49 | \$1,942,980.00 | \$2,017,290.00 | \$1,079,215.00 | \$0 |
| | 2620 | \$10 | 13,291,800 | \$500,000 BLITZ | 1/6/25 | | | 11 | 20.11% | 22,177 | 9,109 | 178,424 | 71 | \$1,993,470.00 | \$2,070,590.00 | \$2,289,200.00 | \$2,629,350.00 |
| | 2578 | \$10 | 6,120,000 | BINGO MANIA | 2/3/25 | | | 7 | 27.26% | 28,964 | 9,086 | 47,389 | 108 | \$2,088,820.00 | \$2,007,050.00 | \$2,402,770.00 | \$2,814,820.00 |
| | 2652 | \$10 | 8,199,350 | BONUS MONEY | 3/3/25 | | | 3 | 10.96% | 39,306 | 11,257 | 91,485 | 54 | \$3,307,520.00 | \$3,614,630.00 | \$2,065,670.00 | \$0 |
| | 2621 | \$20 | 7,159,825 | \$1,000,000 BLITZ | 1/6/25 | | | 11 | 21.55% | 26,593 | 7,796 | 187,429 | 106 | \$1,923,580.00 | \$2,053,820.00 | \$2,185,660.00 | \$2,748,220.00 |
| | 2630 | \$20 | 5,946,300 | COLOSSAL CASH | 2/17/25 | | | 5 | 15.37% | 40,836 | 9,695 | 147,559 | 71 | \$2,862,640.00 | \$3,196,860.00 | \$3,828,700.00 | \$5,330,080.00 |
| | 2638 | \$20 | 5,965,950 | MEGA JUMBO BUCKS | 3/3/25 | | | 3 | 9.19% | 45,321 | 9,710 | 156,929 | 77 | \$3,791,780.00 | \$4,198,500.00 | \$2,973,580.00 | \$500.00 |
| | 2590 | \$50 | 6,119,700 | X | 1/21/25 | | | 9 | 15.95% | 30,866 | 7,275 | 214,958 | 142 | \$4,748,950.00 | \$5,185,250.00 | \$5,080,600.00 | \$5,522,550.00 |
| | 2665 | \$100 | 5,645,205 | \$5,000,000 FORTUNE | 2/3/25 | | | 7 | 7.65% | 35,652 | 7,986 | 299,061 | 73 | \$6,657,900.00 | \$5,692,400.00 | \$6,122,000.00 | \$6,885,200.00 |
| | | | | | | | | | | | | | | | | | |
| Mature | 2541 | \$1 | 29,430,150 | 20X POWER BLITZ | 1/2/24 | | | 64 | 69.29% | 4,639 | 3,940 | 50,081 | 190 | \$203,154.00 | \$202,511.00 | \$215,923.00 | \$219,895.00 |
| | 2424 | \$1 | 823,350 | CASH FRENZY | 9/14/22 | | | 131 | 0.00% | 0 | 0 | 1,358 | 345 | \$0 | \$0 | \$0 | \$0 |
| | 1878 | \$1 | 854,700 | CASH ON THE SPOT | 9/18/17 | | | 392 | 0.00% | 0 | 0 | 759 | 45 | \$0 | \$0 | \$0 | \$0 |
| | 2673 | \$1 | 856,800 | EASY1-2-3 | 9/3/24 | | | 29 | 0.00% | 0 | 0 | 3,405 | 195 | \$0 | \$0 | \$0 | \$0 |
| | 2604 | \$1 | 10,223,550 | OH, SNAP! | 11/4/24 | | | 20 | 85.00% | 1,114 | 597 | 4,898 | 2,252 | \$32,400.00 | \$40,819.00 | \$48,100.00 | \$58,427.00 |
| | 2124 | \$1 | 853,200 | WINNING 7S | 8/8/19 | | | 293 | 0.00% | 0 | 0 | 845 | 508 | \$0 | \$0 | \$0 | \$0 |
| | 2614 | \$2 | 24,053,500 | BREAK THE BANK | 12/2/24 | | | 16 | 38.11% | 12,061 | 9,714 | 94,323 | 77 | \$1,025,310.00 | | | \$1,144,142.00 |
| | 2571 | \$2 | 25,071,375 | CLASSIC BINGO! | 5/20/24 | | | 44 | 56.69% | 7,625 | 5,253 | 71,391 | 83 | \$483,396.00 | \$514,072.00 | \$516,202.00 | \$534,932.00 |
| | 2597 | \$2 | 9,299,750 | SPICY 9S | 9/16/24 | | | 27 | 77.08% | 3,635 | 2,752 | 8,830 | 511 | \$185,322.00 | \$213,062.00 | \$245,300.00 | \$257,666.00 |
| | 2601 | <mark>\$2</mark> | 5,962,125 | VETERANS CASH | 10/21/24 | | | 22 | 68.29% | 4,969 | 2,689 | 5,643 | 405 | \$163,096.00 | \$163,170.00 | \$203,976.00 | \$222,262.00 |
| | 2542 | \$3 | 24,005,000 | 30X POWER WORD BLITZ | 1/2/24 | | | 64 | 61.65% | 5,736 | 2,408 | 63,777 | 285 | \$250,029.00 | \$275,505.00 | \$282,723.00 | \$286,920.00 |
| | 2504 | \$3 | 35,510,250 | CROSSWORD | 3/4/24 | | | 55 | 54.08% | 7,492 | 5,110 | 115,977 | 70 | \$703,392.00 | \$746,871.00 | \$719,670.00 | \$708,228.00 |
| | 2508 | \$3 | 32,963,925 | TEXAS LOTERIA | 1/16/24 | | | 62 | 73.94% | 13,529 | 10,176 | 86,704 | 56 | \$1,209,291.00 | \$1,218,681.00 | \$1,215,516.00 | \$1,216,710.00 |

1/3

Da Vinci_IMO169319_Riley

Liability for 2601 / VETERANS CASH

| Tier 💠 | Reference \$ | Tier Value | Outstanding \$ | Outstanding † | Tickets Paid | Amount \$ | Estimated Tickets Sold | Percent \$ | Last Date \$ Cashed |
|--------|--------------|---------------|----------------|----------------|-----------------|----------------|------------------------|------------|---------------------------|
| 1 | 1 | \$2.00 | 275,022 | \$550,044.00 | 344860 | \$689,720.00 | 3,316,919.071 | 5,563% | 03/23/2025 |
| 2 | 2 | \$4.00 | 170,679 | \$682,716.00 | 211023 | \$844,092.00 | 3,296,145.956 | 5,528% | 03/23/2025 |
| 3 | 3 | \$4.00 | 40,830 | \$163,320.00 | 54710 | \$218,840.00 | 3,414,149.662 | 5,726% | 03/23/2025 |
| 4 | 4 | \$5.00 | 40,284 | \$201,420.00 | 55095 | \$275,475.00 | 3,443,979.04 | 5,776% | 03/23/2025 |
| 5 | 5 | \$10.00 | 10,186 | \$101,860.00 | 13670 | \$136,700.00 | 3,416,425.585 | 5,730% | 03/23/2025 |
| 6 | 6 | \$10.00 | 13,945 | \$139,450.00 | 21760 | \$217,600.00 | 3,633,548.243 | 6,094% | 03/23/2025 |
| 7 | 7 | \$10.00 | 4,834 | \$48,340.00 | 7085 | \$70,850.00 | 3,544,060.376 | 5,944% | 03/23/2025 |
| 8 | 8 | \$20.00 | 13,553 | \$271,060.00 | 22207 | \$444,140.00 | 3,702,486.294 | 6,210% | 03/23/2025 |
| 9 | 9 | \$20.00 | 4,731 | \$94,620.00 | 7206 | \$144,120.00 | 3,599,151.608 | 6,037% | 03/23/2025 |
| 10 | 0 | \$50.00 | 2,156 | \$107,800.00 | 3178 | \$158,900.00 | 3,552,237.205 | 5,958% | 03/23/2025 |
| 11 | 0 | \$50.00 | 2,340 | \$117,000.00 | 3513 | \$175,650.00 | 3,578,497.373 | 6,002% | 03/23/2025 |
| 12 | 0 | \$50.00 | 2,751 | \$137,550.00 | 4718 | \$235,900.00 | 3,766,140.815 | 6,317% | 03/23/2025 |
| 13 | 0 | \$50.00 | 7,236 | \$361,800.00 | 12653 | \$632,650.00 | 3,792,989.473 | 6,362% | 03/23/2025 |
| | | Totals | 590,001 | \$3,174,230.00 | 764213 | \$4,579,087.00 | | | |

| 14 | 0 | \$50.00 | 465 | \$23,250.00 | 769 | \$38,450.00 | 3,715,457.151 | 6,232% | 03/23/2025 |
|----|---|-------------|---------|----------------|--------|----------------|---------------|--------|------------|
| 15 | 0 | \$100.00 | 176 | \$17,600.00 | 323 | \$32,300.00 | 3,859,251.252 | 6,473% | 03/21/2025 |
| 16 | 0 | \$100.00 | 186 | \$18,600.00 | 307 | \$30,700.00 | 3,712,722.87 | 6,227% | 03/22/2025 |
| 17 | 0 | \$100.00 | 569 | \$56,900.00 | 1045 | \$104,500.00 | 3,860,235.827 | 6,475% | 03/23/2025 |
| 18 | 0 | \$100.00 | 39 | \$3,900.00 | 55 | \$5,500.00 | 3,488,477.404 | 5,851% | 03/22/2025 |
| 19 | 0 | \$1,000.00 | 9 | \$9,000.00 | 16 | \$16,000.00 | 3,815,760.033 | 6,400% | 03/18/2025 |
| 20 | 0 | \$1,000.00 | 8 | \$8,000.00 | 17 | \$17,000.00 | 4,054,245.035 | 6,800% | 03/14/2025 |
| 21 | 0 | \$30,000.00 | 2 | \$60,000.00 | 3 | \$90,000.00 | 3,577,274.861 | 6,000% | 03/12/2025 |
| | | Totals | 590,001 | \$3,174,230.00 | 764213 | \$4,579,087.00 | | | |

Docusign Envelope ID: 402E826F-4DDB-4AF5-8121-09FE805D9493

 POOLS:
 24.84
 MAX QUANTITY

 PACKS / GAME:
 47,697

 PACKS / POOL:
 1,920

 PACK SIZE:
 125

240,000

POOL SIZE:

PRIZE STRUCTURE
Veterans Cash
Texas Lottery Game # 2601
IGT Job # 019907
Version 2 dated June 24, 2024

 RETAIL PRICE:
 \$2.00

 REVENUE:
 \$11,924,250

 PRIZE FUND:
 \$7,753,317

 PERCENTAGE:
 65.0214227%

 INSTANT FUND:
 \$7,753,317

 INSTANT-WIN PAYOUT:
 65.0214227%

| | | | | I | | | | | | | |
|-------|------|------------------------------|--------------------|------------------|--------------|--------------|--------------------|----------------|-------------|------------|------------------|
| PRIZE | TIER | | Number of Wins Per | TOTAL PRIZE | | | WINNERS IN | WINNERS IN 125 | | % OF PRIZE | % PER PRIZE |
| LEVEL | CODE | Description | Ticket | AMOUNT | ODDS (1 IN:) | TOTAL PRIZES | 240,000 (PER POOL) | (PER PACK) | PRIZE COST | FUND | TIER |
| 1 | L | \$2 | 1 | \$2 | 9.62 | 619,882 | 24,960 | 13.00 | \$1,239,764 | 15.99% | |
| 2 | L | \$2 (DBL) | 1 | \$4 | 15.62 | 381,702 | 15,360 | 8.00 | \$1,526,808 | 19.69% | |
| 3 | L | \$4 | 1 | \$4 | 62.40 | 95,540 | 3,840 | 2.00 | \$382,160 | 4.93% | |
| 4 | L | \$5 | .1 | \$5 | 62.51 | 95,379 | 3,840 | 2.00 | \$476,895 | 6.15% | |
| 5 | L | \$5 (DBL) | 1 | \$10 | 249.92 | 23,856 | 960 | 0.50 | \$238,560 | 3.08% | |
| 6 | L | \$2 (DBL) + (\$2 x 3) | 4 | \$10 | 166.98 | 35,705 | 1,440 | 0.75 | \$357,050 | 4.61% | |
| 7 | L | \$10 | 1 | \$10 | 500.22 | 11,919 | 480 | 0.25 | \$119,190 | 1.54% | |
| 8 | L | (\$2 x 5) + \$5 (DBL) | 6 | \$20 | 166.73 | 35,760 | 1,440 | 0.75 | \$715,200 | 9.22% | |
| 9 | L | \$20 | 1 | \$20 | 499.47 | 11,937 | 480 | 0.25 | \$238,740 | 3.08% | Low Tier: 68.29% |
| 10 | M | \$5 (DBL) + \$20 (DBL) | 2 | \$50 | 1,117.76 | 5,334 | 215 | | \$266,700 | 3.44% | |
| 11 | M | 5 (DBL) + (\$10 (DBL) x | 3 | \$50 | 1,018.64 | 5,853 | 236 | | \$292,650 | 3.77% | |
| 12 | M | 2 x 5) + (\$5 x 2) + (\$10 x | 10 | \$50 | 798.25 | 7,469 | 301 | | \$373,450 | 4.82% | |
| 13 | M | (\$5 x 2) + \$10 (DBL) + | 9 | \$50 | 299.77 | 19,889 | 801 | | \$994,450 | 12.83% | |
| 14 | M | \$50 | 1 | \$50 | 4,831.54 | 1,234 | 50 | | \$61,700 | 0.80% | |
| 15 | M | x 4) + (\$10 x 4) + (\$20 x | 10 | \$100 | 11,948.15 | 499 | 20 | | \$49,900 | 0.64% | |
| 16 | M | \$50 (DBL) | 1 | \$100 | 12,093.56 | 493 | 20 | | \$49,300 | 0.64% | |
| 17 | M | - \$10 (DBL) + \$20 (DBL | 9 | \$100 | 3,694.01 | 1,614 | 65 | | \$161,400 | 2.08% | |
| 18 | M | \$100 | 1 | \$100 | 63,426.86 | 94 | 4 | | \$9,400 | 0.12% | Mid Tier: 29.14% |
| 19 | Н | (DBL) x 2) + (\$50 (DBL | 8 | \$1,000 | 238,485.00 | 25 | 1 | | \$25,000 | 0.32% | |
| 20 | Н | \$1,000 | .1 | \$1,000 | 238,485.00 | 25 | 1 | | \$25,000 | 0.32% | |
| 21 | Н | \$30,000 | 1 | \$30,000 | 1,192,425.00 | 5 | | | \$150,000 | 1.93% | High Tier: 2.58% |
| | • | TOTAL CASH PRIZES | S | 1 in 2 Decimals: | 4.40 | 1,354,214 | 54,514 | 27.50 | \$7,753,317 | 100.00% | |
| | | l | | 1 in 4 Decimals: | 4.4026 | | | | | | |

Veterans Cash Texas Lottery Game # 2601 IGT Job # 019907 Version 2 dated June 24, 2024

Consolidated odds are 1 in:

\$2 9.62 619,882 \$4 12.49 477,242 \$5 62.51 95,379 \$10 83.41 71,480 125.00 \$20 47,697 \$50 149.88 39,779 \$100 2,208.19 2,700 \$1,000 119,242.50 50 \$30,000 1,192,425.00 1,354,214

| | | | GLEPS TYPE: | E: A | | В | В | | | D | | TOTAL | |
|-----------|-----------------------|--------------------|-------------|-------------|---------|---------|---------|---------|---------|---------|---------|-----------|-------------|
| | | | PER GAME: | 11,937 | | 11,884 | | 11,919 | | 11,957 | | 47,697 | |
| | | | PER POOL: | 480 | 480 | | 480 | | 480 | | 480 | | |
| | | | | | | | | | | | | | |
| PRIZE | | Number of Wins per | | | | | | | | | | | |
| LEVEL | Description | Ticket | PRIZE: | Number: | Amount: | Number: | Amount: | Number: | Amount: | Number: | Amount: | TOTAL | AMOUNT |
| 1 | \$2 | 1 | \$2 | 11 | \$22 | 16 | \$32 | 13 | \$26 | 12 | \$24 | 619,882 | \$1,239,764 |
| 2 | \$2 (DBL) | 1 | \$4 | 9 | \$36 | 6 | \$24 | 8 | \$32 | 9 | \$36 | 381,702 | \$1,526,808 |
| 3 | \$4 | 1 | \$4 | 2 | \$8 | 0 | \$0 | 2 | \$8 | 4 | \$16 | 95,540 | \$382,160 |
| 4 | \$5 | 1 | \$5 | 1 | \$5 | 3 | \$15 | 1 | \$5 | 3 | \$15 | 95,379 | \$476,895 |
| 5 | \$5 (DBL) | 1 | \$10 | 1 | \$10 | 0 | \$0 | 1 | \$10 | 0 | \$0 | 23,856 | \$238,560 |
| 6 | \$2 (DBL) + (\$2 x 3) | 4 | \$10 | 1 | \$10 | 2 | \$20 | 0 | \$0 | 0 | \$0 | 35,705 | \$357,050 |
| 7 | \$10 | 1 | \$10 | 0 | \$0 | 0 | \$0 | 1 | \$10 | 0 | \$0 | 11,919 | \$119,190 |
| 8 | (\$2 x 5) + \$5 (DBL) | 6 | \$20 | 0 | \$0 | 1 | \$20 | 1 | \$20 | 1 | \$20 | 35,760 | \$715,200 |
| 9 | \$20 | 1 | \$20 | 1 | \$20 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 11,937 | \$238,740 |
| TOTAL PRI | ZES | | | 26 | \$111 | 28 | \$111 | 27 | \$111 | 29 | \$111 | 1,311,680 | \$5,294,367 |



INTEROFFICE MEMO

Ryan Mindell, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

JB

Payment Approval

August 9, 2024

The attached invoice(s) for service is being submitted for approval.

| Vendor Name | IGT |
|-----------------------------|---------------------|
| P.O. Number (if applicable) | 362-24-9009RL019 |
| Tx Game #/Name | #2601 Veterans Cash |
| Draw # | |
| Invoice Number | 90145339 |
| Invoice Amount | \$259,219.03 |
| | |

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

| (Vale Downsock | 8/16/2024 |
|---|-----------|
| Dale Bowersock (Scratch Ticket Strategy Coordinator) | Date |
| Call Bownsock For Will Russ | 8/16/2024 |
| Will Russ (Products Manager) | Date |
| Heidi Moreno for Robert Tirloni | 8/16/2024 |
| Robert Tirloni (Lottery Operations Division Director) | Date |

Please return to Maria Perez in the Office of the Controller by



IGT Global Solutions Corporation 10 Memorial Boulevard Providence, RI 02903 United States Email: IGTGlobalSolutionsAR@igt.com INVOICE

INVOICE NUMBER: 90145339

DATE : August 15, 2024

BILL TO: 20318
Texas Lottery Commission

Ryan Mindell, Executive Director 1801 Congress Ave, Suite 6.403

Austin TX 78701

| INV ITEM NO. CUSTOMER PO NO. | SALES ORD. SO ITEM NO | DESCRIPTION | QUANTITY | UNIT PRICE | EXTENDED AMOUNT |
|---------------------------------|--------------------------|------------------------------------|--------------|----------------------|-----------------|
| 001 GAME 2601 | 137663 010 | Game 2601 VETERANS CASH | 5,962,125 PC | 0.01526 | 90,982.03 |
| 002 GAME 2601 | 137663 020 | Option 2601 Full UV | 5,962,125 PC | 0.00128 | 7,631.52 |
| 003 GAME 2601 | 137663 030 | Option 2601 Integrated Graphic Ove | 5,962,125 PC | 0.00272 | 16,216.98 |
| 004 GAME 2601 | 137663 040 | Option 2601 INFINITY instants™ | 5,962,125PC | 0.02400 | 143,091.00 |
| 005 GAME 2601 | 137663 050 | Option 2601 Inserts | 17,300 PC | 0.07500 | 1,297.50 |
| | | | | TOTAL AMOUNT DUE USD | 259,219.03 |



For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis 08/28/22 Thru 08/31/24

Average Number of Weeks for 85% Average Sell Through

| | | Price | Point | | Price Point | | | | | | | |
|---------------------|----------------|----------|----------|-------------|-------------|----------|------|------|-------|--|--|--|
| Print Quantities | \$1 | \$2 | \$3 | \$ 5 | \$10 | \$20 | \$30 | \$50 | \$100 | | | |
| < 5M | None None None | | None | *Week 27 | None | None | None | None | | | | |
| 5M-9.99M | *Week 22 | Week 20 | Week 13 | Week 20 | Week 22 | None | None | None | None | | | |
| 10M-14.99M | *Week 15 | *Week 28 | None | *Week 48 | None | *Week 37 | None | None | None | | | |
| 15M-19.99M | Week 44 | None | None | None | None | *Week 35 | None | None | None | | | |
| 20M-24.99M | None | None | None | None | None | None | None | None | None | | | |
| 25M-29.99M | None | None | None | None | None | *Week 63 | None | None | None | | | |
| 30M-34.99M | None | *Week 65 | *Week 68 | *Week 28 | None | None | None | None | None | | | |
| >=35M | None | None | None | *Week 52 | *Week 54 | None | None | None | None | | | |

Average Weekly Dollar Sales at 85% Average Sell Through

| | | Price | Point | | Price Point | | | | | | | |
|---------------------|----------------|-----------|-------------|--------------------|-------------|-------------|------|------|-------|--|--|--|
| Print Quantities | \$1 \$2 | | \$3 | \$ 5 | \$10 | \$20 | \$30 | \$50 | \$100 | | | |
| < 5M | None | None | None | e None \$1,295,512 | | None | None | None | None | | | |
| 5M-9.99M | \$386,976 | \$781,096 | \$1,232,303 | \$1,696,811 | \$2,627,029 | None | None | None | None | | | |
| 10M-14.99M | \$649,617 | \$620,682 | None | \$1,077,365 | None | \$4,652,039 | None | None | None | | | |
| 15M-19.99M | \$350,256 | None | None | None | None | \$8,401,824 | None | None | None | | | |
| 20M-24.99M | None | None | None | None | None | None | None | None | None | | | |
| 25M-29.99M | None | None | None | None | None | \$6,794,150 | None | None | None | | | |
| 30M-34.99M | None | \$783,971 | \$1,222,418 | \$4,625,724 | None | None | None | None | None | | | |
| >=35M | None | None | None | \$4,803,626 | \$7,966,148 | None | None | None | None | | | |

None = no games at this level with 85% sell through

^{*} only one game at this level with 85% sell through

Bowersock, Dale

ProductsScratchTeam
RE: April Pre-call Recommendations
Monday, March 24, 2025 4:00:45 PM

CAUTION: This email originated outside the Texas Lottery's email system.

DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

No issues with the games listed.

Thanks, Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>

Sent: Monday, March 24, 2025 2:54 PM To: Gough, Riley <Riley.Gough@IGT.com>

Cc: ProductsScratchTeam < ProductsScratchTeam@lottery.state.tx.us>

Subject: April Pre-call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,

Below are the games I would recommend for pre-call in April.

| | | | | | | | | | | | | | | Net Sales | | | |
|--------------|------|-------------|------------|---------------|----------|------|-------|-----|--------|-----------|--------|--------|--------|----------------|----------------|----------------|----------------|
| Product Line | Game | \$ | Tix Run | Name | Start | Call | Close | Wks | % Sold | Confirmed | Active | Ware | Return | 3/22/25 | 3/15/25 | 3/8/25 | 3/1/25 |
| | 2604 | \$1 | 10,223,550 | OH, SNAPI | 11/4/24 | | | 20 | 85.00% | 1,114 | 597 | 4,898 | 2,252 | \$32,400.00 | \$40,819.00 | \$48,100.00 | \$58,427.00 |
| | 2597 | \$2 | 9,299,750 | SPICY 9S | 9/16/24 | | | 27 | 77.08% | 3,635 | 2,752 | 8,830 | 511 | \$185,322.00 | \$213,062.00 | \$245,300.00 | \$257,666.00 |
| | 2601 | \$2 | 5,962,125 | VETERANS CASH | 10/21/24 | | | 22 | 68.29% | 4,969 | 2,689 | 5,643 | 405 | \$163,096.00 | \$163,170.00 | \$203,976.00 | \$222,262.00 |
| Mature | 2605 | \$3 | 6,089,375 | WINTER WORDS | 11/4/24 | | | 20 | 84.03% | 1,475 | 598 | 1,144 | 2,878 | \$78,645.00 | \$98,172.00 | \$121,161.00 | \$139,263.00 |
| | 2602 | \$ 5 | 7,342,350 | WILD SIDE | 10/21/24 | | | 22 | 61.20% | 4,809 | 3,098 | 26,831 | 1,040 | \$373,720.00 | \$411,220.00 | \$486,600.00 | \$503,850.00 |
| | 2536 | \$50 | 4.135.520 | MILLIONS CLUB | 11/15/23 | | | 70 | 93.14% | 8.501 | 2.627 | 682 | 455 | \$1.094.750.00 | \$1.062.900.00 | \$1.189.700.00 | \$1.173.450.00 |

Tentative close dates would be:

Pre-call = 4/4/25 Call = 5/4/25 EOG = 6/18/25 EOV = 12/15/25

Please let me know if you have any concerns with pre-calling these games.

Thanks,

Dale Bowersock Scratch Ticket Strategy Coordinator Texas Lottery Commission

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From: Mendoza, Merry

To:

Pina, Debbie; Rylee, Juanita; Mindell, Ryan; Anderson, Lisa; Williams, Eric; Guarnero, Annika; Curtis, Carrie; Directors; Dombi, Liz; Byrd, Michelle; McFarland, Elaisa; ManagersLO; Products; Medina, Iris; Human Resources;

Advertising Promotions; ExecutiveAssistant; Travel Coordinator

Subject: Others in charge for Robert Tirloni, March 17-20 and March 24-28

Date: Monday, March 17, 2025 9:03:50 AM

The following people will be in charge for Robert Tirloni and have full signature authority, including jackpot estimation. Please reach out if you should need assistance. Thanks.

March 17-20 - Ray Page

March 24-28 – Kelly Stuckey

From: Russ, Will

To: ManagersLO; Products; Leeper, Andrew; Garcia, Gabriela; Rey, Sergio
Subject: Will Russ - Signature Authority to Dale Bowersock 3/28 - 4/1

Date: Thursday, March 27, 2025 10:37:10 PM

I am out of the office until Wednesday, 4/2.

Dale Bowersock will have Signature Authority for Products on Friday, 3/28; Monday, 3/31 and Tuesday, 4/1. Please reach out to him if you need something approved.

Thanks,

Will Russ | Products Manager | Texas Lottery® 1801 Congress Ave. | Austin, Texas | 78701 Office 512.344.5386 www.texaslottery.com