

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

4/22/2025

Game #	2607	Confirmed Packs	3,451
Game Name	Holiday Gold	Active Packs	1,292
Quantity Printed	6,012,600	Warehouse Packs	12,177
Price Point	\$10	Returned Packs	10,862
Start Date	11/4/2024	Printed Payout Percentage	70.16%
Top Prize	\$ 250,000	Percent Sold	75.08%
Number of Top Prizes Remaining	1	Number of Weeks Out	24

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 579,737	Actual ticket production costs
Prize payout expense	\$ 30,602,660	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs**\$ 31,182,397**TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 45,142,601	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 45,142,601	

Excess of Revenue over Expended \$ 13,960,204INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	245,370
Next week	\$	294,980
Next week	\$	352,520
Avg Weekly Sales Current Game	\$	297,623
Avg Weekly Sales \$10; 5M-9.99M Qty	\$	2,627,029
Percentage Of Variance In Sales		89%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2607	Printed Payout Percentage	70.16%
Game Name	Holiday Gold	Actual Payout Percentage	67.79%
Percent Sold	75.08%	Number of Weeks Out	24
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			22

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



4/23/2025

Scratch Ticket Strategy Coordinator Date



For Will Russ

4/23/2025

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



4/24/2025

Lottery Operations Division Director Date



4/30/2025

Controller Date



4/30/2025

Deputy Executive Director Date

Vacant

Executive Director Date



Play the Games of Texas!

Da Vinci Report

4/22/25

Week End Date:4/19/25

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														4/19/25	4/12/25	4/5/25	3/29/25
Mature	2606	\$5	7,344,000	25 DAYS OF WINNING	11/4/24			24	75.40%	1,486	698	11,556	8,702	\$83,000.00	\$98,365.00	\$123,750.00	\$159,290.00
	2543	\$5	25,097,475	50X POWER BLITZ	1/2/24			68	56.07%	3,271	1,862	140,554	60	\$274,165.00	\$289,605.00	\$323,855.00	\$343,785.00
	2584	\$5	17,318,475	BINGO TIMES 20	9/16/24			31	49.93%	14,598	8,952	87,981	599	\$1,326,650.00	\$1,333,560.00	\$1,334,265.00	\$1,276,410.00
	2581	\$5	30,271,200	SUPER CROSSWORD	12/16/24			18	21.54%	12,082	7,471	293,811	27	\$1,511,130.00	\$1,478,800.00	\$1,588,410.00	\$1,550,145.00
	2585	\$5	49,850,175	SUPER LOTERIA	6/17/24			44	84.32%	39,187	14,445	39,522	66	\$5,191,325.00	\$5,199,585.00	\$5,317,105.00	\$5,118,250.00
	2611	\$5	7,196,775	WILD CHERRIES	12/2/24			20	72.96%	5,292	3,720	13,311	1,892	\$475,650.00	\$519,800.00	\$615,305.00	\$633,270.00
	2582	\$10	22,209,750	\$250,000 50X CASHWORD	7/1/24			42	54.61%	24,173	8,544	163,703	42	\$2,935,980.00	\$2,960,630.00	\$3,069,760.00	\$2,872,980.00
	2598	\$10	10,877,800	\$50 \$100 OR \$500	7/15/24			40	67.71%	12,324	4,627	49,807	590	\$1,316,270.00	\$1,347,930.00	\$1,256,470.00	\$1,106,250.00
	2620	\$10	13,291,800	\$500,000 BLITZ	1/6/25			15	25.77%	17,529	8,508	168,300	18	\$1,798,100.00	\$1,785,840.00	\$2,018,680.00	\$1,912,520.00
	2544	\$10	20,116,650	100X POWER BLITZ	1/2/24			68	58.28%	5,849	2,545	157,786	42	\$573,470.00	\$606,690.00	\$640,630.00	\$631,930.00
	2626	\$10	8,003,750	7	12/2/24			20	73.86%	15,773	7,659	14,499	37	\$2,201,020.00	\$2,221,480.00	\$2,342,530.00	\$2,325,740.00
	2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			111	54.66%	4,185	1,950	251,857	16	\$537,910.00	\$523,430.00	\$668,260.00	\$591,480.00
	2612	\$10	8,199,300	CASH PAYOUT	10/7/24			28	67.47%	10,617	5,602	34,705	20	\$1,177,840.00	\$1,225,150.00	\$1,269,950.00	\$1,269,430.00
	2607	\$10	6,012,600	HOLIDAY GOLD	11/4/24			24	75.08%	3,451	1,292	12,177	10,862	\$245,370.00	\$294,980.00	\$352,520.00	\$350,940.00
	2623	\$10	25,555,150	LIMITED EDITION MEGA LOTERIA	8/5/24			37	74.10%	41,388	11,019	71,009	59	\$5,139,170.00	\$5,184,400.00	\$5,203,770.00	\$5,055,950.00
	2563	\$10	49,168,200	MEGA LOTERIA	2/19/24			61	71.58%	36,276	8,819	226,507	60	\$4,597,440.00	\$4,451,400.00	\$4,684,470.00	\$4,474,830.00
	2609	\$20	8,139,175	\$100, \$200, \$500 OR \$1,000!	11/18/24			22	36.41%	19,812	5,898	177,565	45	\$1,686,240.00	\$1,695,040.00	\$1,862,940.00	\$1,831,260.00
	2621	\$20	7,159,825	\$1,000,000 BLITZ	1/6/25			15	26.44%	21,278	7,495	178,779	22	\$1,640,260.00	\$1,684,120.00	\$1,845,760.00	\$1,829,360.00
	2583	\$20	15,298,725	\$1,000,000 CROSSWORD	5/20/24			48	71.80%	38,176	8,439	118,343	72	\$4,581,080.00	\$4,503,200.00	\$4,784,600.00	\$4,584,620.00
	2596	\$20	5,105,225	\$1,000,000 LUCKY 7S	9/3/24			33	81.33%	12,107	3,914	19,443	51	\$1,126,920.00	\$1,161,580.00	\$1,271,720.00	\$1,298,520.00
	2545	\$20	10,249,975	200X POWER BLITZ	1/2/24			68	63.76%	7,146	2,262	137,198	106	\$549,720.00	\$558,100.00	\$584,060.00	\$636,360.00
	2556	\$20	8,179,550	BIG MONEY	12/2/24			20	31.84%	16,789	5,834	197,227	39	\$1,592,460.00	\$1,644,140.00	\$1,819,520.00	\$1,819,820.00
	2570	\$20	6,117,700	JACKPOT MILLIONS	6/3/24			46	68.33%	12,419	4,813	57,502	18	\$1,192,680.00	\$1,229,440.00	\$1,271,860.00	\$1,171,340.00
	2603	\$20	6,609,600	LUCKY MILLIONS	10/21/24			26	49.06%	14,115	5,077	112,710	19	\$1,324,840.00	\$1,361,040.00	\$1,486,560.00	\$1,436,880.00
	2586	\$20	25,615,950	MILLION DOLLAR LOTERIA	4/15/24			53	65.65%	53,170	11,451	275,980	65	\$6,853,880.00	\$6,779,580.00	\$6,947,920.00	\$6,760,140.00
	2575	\$20	7,982,300	VIP MILLIONS	7/1/24			42	69.20%	10,317	3,377	82,260	69	\$978,040.00	\$1,060,100.00	\$1,145,240.00	\$1,094,020.00
	2616	\$30	7,216,125	30X SUPREME	12/16/24			18	28.32%	18,026	6,071	179,975	44	\$2,195,370.00	\$2,418,900.00	\$2,760,330.00	\$2,698,830.00
	2561	\$30	7,080,625	MAXIMUM MILLIONS	4/1/24			55	54.73%	7,797	2,705	116,014	73	\$689,760.00	\$761,790.00	\$834,810.00	\$864,360.00
	2517	\$30	9,225,150	MILLIONAIRE MAKER	8/14/23			88	58.69%	9,752	2,954	137,533	41	\$882,390.00	\$932,430.00	\$993,390.00	\$876,810.00
	2591	\$30	6,047,525	ULTIMATE RICHES	8/19/24			35	47.21%	12,344	4,410	108,884	42	\$1,306,410.00	\$1,373,640.00	\$1,621,650.00	\$1,499,130.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			118	72.94%	5,550	1,554	129,586	83	\$867,300.00	\$834,800.00	\$896,550.00	\$879,300.00
	2589	\$50	6,082,060	500X	9/16/24			31	48.40%	16,494	5,245	131,954	30	\$3,190,750.00	\$3,219,450.00	\$3,471,100.00	\$3,336,550.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			111	84.15%	5,551	1,500	70,936	100	\$943,900.00	\$932,950.00	\$1,002,600.00	\$937,850.00

Tier	Reference	Tier Value	Outstanding Tier Count	Outstanding Tier Amount	Tickets Paid	Amount Paid	Estimated Tickets Sold	Percent Paid	Last Date Cashed
1	1	\$10.00	209,659	\$2,096,590.00	511854	\$5,118,540.00	4,265,444.09	7094%	4/21/2025
2	2	\$20.00	34,122	\$682,440.00	86131	\$1,722,620.00	4,306,514.19	7162%	4/21/2025
3	3	\$20.00	67,358	\$1,347,160.00	173158	\$3,463,160.00	4,328,734.02	7199%	4/21/2025
4	0	\$30.00	16,897	\$506,910.00	43223	\$1,296,690.00	4,322,731.37	7189%	4/21/2025
5	0	\$30.00	16,062	\$481,860.00	44057	\$1,321,710.00	4,406,212.98	7328%	4/21/2025
6	0	\$30.00	24,585	\$737,550.00	65613	\$1,968,390.00	4,373,763.54	7274%	4/21/2025
7	0	\$50.00	8,341	\$417,050.00	21726	\$1,086,300.00	4,344,621.93	7226%	4/21/2025
8	0	\$50.00	16,335	\$816,750.00	43786	\$2,189,300.00	4,378,964.15	7283%	4/21/2025
9	0	\$50.00	16,545	\$827,250.00	43586	\$2,179,300.00	4,358,237.58	7249%	4/21/2025
10	0	\$50.00	15,982	\$799,100.00	44137	\$2,206,850.00	4,414,213.91	7342%	4/21/2025
11	0	\$100.00	673	\$67,300.00	1818	\$181,800.00	4,388,160.10	7298%	4/21/2025
12	0	\$100.00	1,297	\$129,700.00	3715	\$371,500.00	4,456,665.80	7412%	4/21/2025
13	0	\$100.00	1,382	\$138,200.00	3642	\$364,200.00	4,358,656.29	7249%	4/21/2025
14	0	\$100.00	3,076	\$307,600.00	8195	\$819,500.00	4,371,684.59	7271%	4/21/2025
15	0	\$100.00	3,009	\$300,900.00	8255	\$825,500.00	4,406,428.71	7329%	4/21/2025
16	0	\$100.00	1,345	\$134,500.00	3653	\$365,300.00	4,394,563.39	7309%	4/21/2025
17	0	\$100.00	1,351	\$135,100.00	3663	\$366,300.00	4,392,531.67	7306%	4/21/2025
18	0	\$100.00	1,421	\$142,100.00	3574	\$357,400.00	4,302,108.59	7155%	4/21/2025
19	0	\$100.00	1,331	\$133,100.00	3687	\$368,700.00	4,417,787.21	7348%	4/21/2025
20	0	\$200.00	127	\$25,400.00	382	\$76,400.00	4,512,403.14	7505%	4/19/2025
21	0	\$200.00	823	\$164,600.00	2193	\$438,600.00	4,371,893.83	7271%	4/21/2025
22	0	\$200.00	563	\$112,600.00	1691	\$338,200.00	4,510,783.76	7502%	4/21/2025
23	0	\$200.00	381	\$76,200.00	1125	\$225,000.00	4,491,484.06	7470%	4/21/2025
24	0	\$200.00	401	\$80,200.00	1118	\$223,600.00	4,425,336.93	7360%	4/21/2025
25	0	\$200.00	395	\$79,000.00	1115	\$223,000.00	4,439,767.55	7384%	4/21/2025
26	0	\$200.00	388	\$77,600.00	1120	\$224,000.00	4,465,591.51	7427%	4/21/2025
27	0	\$200.00	374	\$74,800.00	1159	\$231,800.00	4,545,729.55	7560%	4/18/2025
28	0	\$500.00	42	\$21,000.00	108	\$54,000.00	4,329,072.00	7200%	4/3/2025
29	0	\$500.00	39	\$19,500.00	114	\$57,000.00	4,479,976.47	7451%	4/20/2025
30	0	\$500.00	85	\$42,500.00	221	\$110,500.00	4,342,433.34	7222%	4/11/2025
31	0	\$500.00	92	\$46,000.00	266	\$133,000.00	4,467,462.57	7430%	4/11/2025
32	0	\$500.00	107	\$53,500.00	294	\$147,000.00	4,408,240.40	7332%	4/20/2025
33	0	\$500.00	223	\$111,500.00	543	\$271,500.00	4,262,195.56	7089%	4/11/2025
34	0	\$1,000.00	15	\$15,000.00	35	\$35,000.00	4,208,820.00	7000%	4/18/2025
35	0	\$1,000.00	33	\$33,000.00	70	\$70,000.00	4,086,233.01	6796%	4/21/2025
36	0	\$1,000.00	36	\$36,000.00	64	\$64,000.00	3,848,064.00	6400%	3/17/2025
37	0	\$1,000.00	18	\$18,000.00	32	\$32,000.00	3,848,064.00	6400%	3/26/2025
38	0	\$5,000.00	1	\$5,000.00	3	\$15,000.00	4,509,450.00	7500%	1/16/2025

39	0	\$5,000.00	2	\$10,000.00	6	\$30,000.00	4,509,450.00	7500%	3/17/2025
40	0	\$10,000.00	1	\$10,000.00	1	\$10,000.00	3,006,300.00	5000%	11/18/2024
41	0	\$10,000.00	2	\$20,000.00	2	\$20,000.00	3,006,300.00	5000%	3/19/2025
42	0	\$250,000.00	1	\$250,000.00	4	\$1,000,000.00	4,810,080.00	8000%	1/17/2025
Totals			444,920	\$11,582,560.00	1129139	\$30,602,660.00			

POOLS: 30.11 MAX QUANTITY 6,120,000
PACKS / GAME: 120,252
PACKS / POOL: 2,400
PACK SIZE: 50
POOL SIZE: 120,000

Holiday Gold
Texas Lottery Game # 2607
IGT Job # 019908
Version 3 dated May 7, 2024

RETAIL PRICE: \$10.00
REVENUE: \$60,126,000
PRIZE FUND: \$42,185,220
PERCENTAGE: 70.1613611%
INSTANT FUND: \$42,185,220
INSTANT-WIN PAYOUT: 70.1613611%

PRIZE LEVEL	TIER CODE	Description	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 50 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$10 -	1	\$10	8.33	721,513	14,400	6.00	\$7,215,130	17.10%	Low Tier: 34.21%
2	L	\$20 -	1	\$20	50.00	120,253	2,400	1.00	\$2,405,060	5.70%	
3	L	\$10 (2X) -	1	\$20	25.00	240,516	4,800	2.00	\$4,810,320	11.40%	
4	M	\$30 -	1	\$30	100.01	60,120	1,200	0.50	\$1,803,600	4.28%	
5	M	\$10 x 3 -	3	\$30	100.01	60,119	1,200	0.50	\$1,803,570	4.28%	Mid Tier: 61.83%
6	M	\$10 (2X)\$10	2	\$30	66.66	90,198	1,800	0.75	\$2,705,940	6.41%	
7	M	\$50 -	1	\$50	199.97	30,067	600	0.25	\$1,503,350	3.56%	
8	M	\$10 (5X) -	1	\$50	100.01	60,121	1,200	0.50	\$3,006,050	7.13%	
9	M	-\$50	1	\$50	99.99	60,131	1,200	0.50	\$3,006,550	7.13%	
10	M	\$10 (2X) + \$20 \$10	3	\$50	100.01	60,119	1,200	0.50	\$3,005,950	7.13%	
11	M	\$100 -	1	\$100	2,413.73	2,491	50		\$249,100	0.59%	
12	M	\$50 (2X) -	1	\$100	1,199.64	5,012	100		\$501,200	1.19%	
13	M	\$10 (10X) -	1	\$100	1,196.78	5,024	100		\$502,400	1.19%	
14	M	\$20 (5X) -	1	\$100	533.46	11,271	225		\$1,127,100	2.67%	
15	M	\$10 x 10 -	10	\$100	533.79	11,264	225		\$1,126,400	2.67%	
16	M	\$20 x 5 -	5	\$100	1,203.00	4,998	100		\$499,800	1.18%	
17	M	0 x 3) + \$10 (2X)\$20 +	6	\$100	1,199.16	5,014	100		\$501,400	1.19%	
18	M	-\$100	1	\$100	1,203.72	4,995	100		\$499,500	1.18%	
19	M	\$10 (5X)\$50	2	\$100	1,198.21	5,018	100		\$501,800	1.19%	
20	M	\$200 -	1	\$200	11,812.57	509	10		\$101,800	0.24%	
21	M	\$20 (10X) -	1	\$200	1,993.57	3,016	60		\$603,200	1.43%	
22	M	\$50 (2X)\$100	2	\$200	2,667.52	2,254	45		\$450,800	1.07%	
23	M	\$20 (5X) + (\$50 x 2) -	3	\$200	3,992.43	1,506	30		\$301,200	0.71%	
24	M	\$10 (10X) \$50 x 2	3	\$200	3,958.26	1,519	30		\$303,800	0.72%	
25	M	\$20 x 10 -	10	\$200	3,981.85	1,510	30		\$302,000	0.72%	
26	M	\$10 (5X) + \$100\$50	3	\$200	3,987.14	1,508	30		\$301,600	0.71%	
27	M	\$10 x 10\$50 x 2	12	\$200	3,922.11	1,533	31		\$306,600	0.73%	
28	M	\$500 -	1	\$500	40,084.00	150	3		\$75,000	0.18%	
29	M	\$100 (5X) -	1	\$500	39,298.04	153	3		\$76,500	0.18%	
30	M	\$50 (10X) -	1	\$500	19,649.02	306	6		\$153,000	0.36%	
31	M	\$0 (5X) + \$30 (5X)\$50 x	4	\$500	16,794.97	358	7		\$179,000	0.42%	
32	M	0) + (\$20 x 5) + (\$50 x 2)	10	\$500	14,994.01	401	8		\$200,500	0.48%	
33	M	x 20) + (\$20 (2X) x 5)\$5	27	\$500	7,849.35	766	15		\$383,000	0.91%	
34	H	\$1,000 -	1	\$1,000	120,252.00	50	1		\$50,000	0.12%	High Tier: 3.97%
35	H	\$100 (10X) -	1	\$1,000	58,374.76	103	2		\$103,000	0.24%	
36	H	\$100 x 5\$500	6	\$1,000	60,126.00	100	2		\$100,000	0.24%	
37	H	\$100 x 6\$200 x 2	8	\$1,000	120,252.00	50	1		\$50,000	0.12%	
38	H	\$5,000 -	1	\$5,000	1,503,150.00	4			\$20,000	0.05%	
39	H	\$1,000 x 4\$500 x 2	6	\$5,000	751,575.00	8			\$40,000	0.09%	
40	H	\$10,000 -	1	\$10,000	3,006,300.00	2			\$20,000	0.05%	
41	H	\$5,000 + (\$1,000 x 5) -	6	\$10,000	1,503,150.00	4			\$40,000	0.09%	
42	H	\$250,000 -	1	\$250,000	1,202,520.00	5			\$1,250,000	2.96%	
TOTAL CASH PRIZES				1 in 2 Decimals: 1 in 4 Decimals:	3.82 3.8198	1,574,059	31,414	12.50	\$42,185,220	100.00%	

Holiday Gold
Texas Lottery Game # 2607
IGT Job # 019908
Version 3 dated May 7, 2024

Consolidated
odds are 1 in:

\$10	8.33	721,513
\$20	16.67	360,769
\$30	28.57	210,437
\$50	28.57	210,438
\$100	109.15	55,087
\$200	450.21	13,355
\$500	2,817.53	2,134
\$1,000	19,843.56	303
\$5,000	501,050.00	12
\$10,000	1,002,100.00	6
\$250,000	1,202,520.00	5
		1,574,059

PRIZE LEVEL	Description	Number of Wins per Ticket	GLEPS TYPE:		A		B		C		D		TOTAL	
			PER GAME:		30,066		30,065		30,054		30,067		120,252	
			PER POOL:		600		600		600		600		2,400	
			PRIZE:	Number:	Amount:		Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL	AMOUNT
1	\$10 -	1	\$10	5	\$50		6	\$60	6	\$60	7	\$70	721,513	\$7,215,130
2	\$20 -	1	\$20	2	\$40		0	\$0	1	\$20	1	\$20	120,253	\$2,405,060
3	\$10 (2X) -	1	\$20	3	\$60		2	\$40	1	\$20	2	\$40	240,516	\$4,810,320
4	\$30 -	1	\$30	1	\$30		0	\$0	1	\$30	0	\$0	60,120	\$1,803,600
5	\$10 x 3 -	3	\$30	0	\$0		1	\$30	1	\$30	0	\$0	60,119	\$1,803,570
6	\$10 (2X)\$10	2	\$30	1	\$30		1	\$30	0	\$0	1	\$30	90,198	\$2,705,940
7	\$50 -	1	\$50	0	\$0		0	\$0	0	\$0	1	\$50	30,067	\$1,503,350
8	\$10 (5X) -	1	\$50	0	\$0		0	\$0	1	\$50	1	\$50	60,121	\$3,006,050
9	-\$50	1	\$50	1	\$50		1	\$50	0	\$0	0	\$0	60,131	\$3,006,550
10	\$10 (2X) + \$20 \$10	3	\$50	0	\$0		1	\$50	1	\$50	0	\$0	60,119	\$3,005,950
TOTAL PRIZES				13	\$260		12	\$260	12	\$260	13	\$260	1,503,157	\$31,265,520



INTEROFFICE MEMO

Ryan Mindell, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

July 16, 2024

7/22/24 resent without sanction

The attached invoice(s) for service is being submitted for approval.


Vendor Name	IGT
P.O. Number (if applicable)	362-24-9009RL012
Tx Game #/Name	#2607 Holiday Gold
Draw #	
Invoice Number	90144829
Invoice Amount	\$579,737.30

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.


Dale Bowersock (Scratch Ticket Strategy Coordinator)

7/22/2024
Date

JB
7/22/2024


Will Russ (Products Manager)

7/24/2024
Date




Robert Tirloni (Lottery Operations Division Director)

7/24/2024
Date



IGT Global Solutions Corporation
10 Memorial Boulevard
Providence, RI 02903
United States
Email: IGTGlobalSolutionsAR@igt.com

INVOICE

INVOICE NUMBER: 90144829
DATE : July 16, 2024

BILL TO: 20318
Texas Lottery Commission
Ryan Mindell, Executive Director
1801 Congress Ave, Suite 6.403
Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2607	136824 010	Game 2607 HOLIDAY GOLD T-1	3,001,800 PC	0.03010	90,354.18
002 GAME 2607	136824 020	Option 2607 Holographic Foil Stock	3,001,800 PC	0.06000	180,108.00
003 GAME 2607	136824 030	Option 2607 Multiple Scenes	3,001,800 PC	0.00057	1,711.03
004 GAME 2607	136824 040	Option 2607 Full UV	3,001,800 PC	0.00320	9,605.76
005 GAME 2607	136824 050	Game 2607 HOLIDAY GOLD T-2	3,010,800 PC	0.03010	90,625.08
006 GAME 2607	136824 060	Option 2607 Holographic Foil Stock	3,010,800 PC	0.06000	180,648.00
007 GAME 2607	136824 070	Option 2607 Multiple Scenes	3,010,800 PC	0.00057	1,716.16
008 GAME 2607	136824 080	Option 2607 Full UV	3,010,800 PC	0.00320	9,634.56
009 GAME 2607	136824 090	Inserts Holo Foil Stock	120,252 PC	0.12752	15,334.54
010 GAME 2607	136824 100	Rounding Adjustment		(0.01)
				TOTAL AMOUNT DUE	USD 579,737.30

Continued...

INVOICE NUMBER: 90144829

PAGE
2

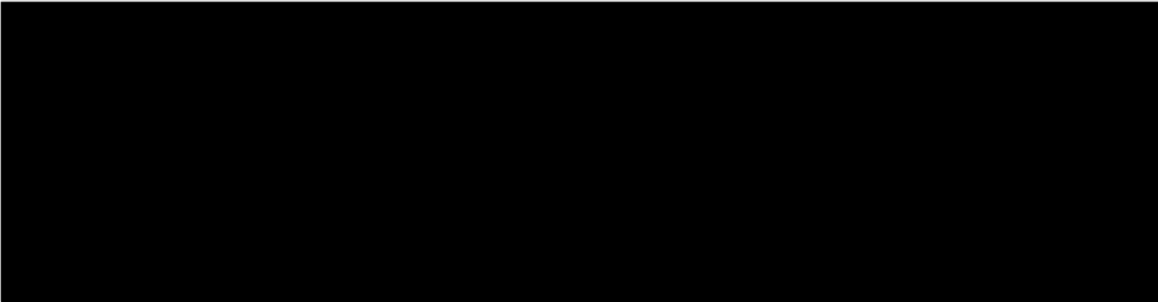
INV ITEM NO.	SALES ORD.		QUANTITY	UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION		PRICE	AMOUNT

REMARKS:

Unrounded Invoice Total \$579,737.3020

PAYMENT TERMS:

Due within 30 days



For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

08/28/22 Thru 08/31/24

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	*Week 27	None	None	None	None
5M-9.99M	*Week 22	Week 20	Week 13	Week 20	Week 22	None	None	None	None
10M-14.99M	*Week 15	*Week 28	None	*Week 48	None	*Week 37	None	None	None
15M-19.99M	Week 44	None	None	None	None	*Week 35	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	None	None	None	None	*Week 63	None	None	None
30M-34.99M	None	*Week 65	*Week 68	*Week 28	None	None	None	None	None
>=35M	None	None	None	*Week 52	*Week 54	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	\$1,295,512	None	None	None	None
5M-9.99M	\$386,976	\$781,096	\$1,232,303	\$1,696,811	\$2,627,029	None	None	None	None
10M-14.99M	\$649,617	\$620,682	None	\$1,077,365	None	\$4,652,039	None	None	None
15M-19.99M	\$350,256	None	None	None	None	\$8,401,824	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	None	None	None	None	\$6,794,150	None	None	None
30M-34.99M	None	\$783,971	\$1,222,418	\$4,625,724	None	None	None	None	None
>=35M	None	None	None	\$4,803,626	\$7,966,148	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

From: [Gough, Riley](#)
To: [Bowersock, Dale](#)
Cc: [ProductsScratchTeam](#)
Subject: RE: May Game Pre-call Recommendations
Date: Tuesday, April 22, 2025 1:32:43 PM
Attachments: [image001.png](#)
[image002.png](#)

CAUTION: This email originated outside the Texas Lottery's email system.
DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

No issues with the below list.

Thanks!

Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Tuesday, April 22, 2025 9:28 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: May Game Pre-call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,

Below are the game's I'm recommending for Pre-call in May.

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														4/19/25	4/12/25	4/5/25	3/29/25
	2608	\$5	7,163,625	\$100,000 FORTUNE	11/18/24			22	66.18%	4,631	2,867	20,525	2,394	\$392,700.00	\$424,800.00	\$513,730.00	\$541,685.00
	2594	\$5	11,251,950	\$200,000 LUCKY 7S	9/3/24			33	87.46%	4,821	3,025	9,267	67	\$579,060.00	\$622,685.00	\$681,420.00	\$707,920.00
	2606	\$5	7,344,000	25 DAYS OF WINNING	11/4/24			24	75.40%	1,486	698	11,556	8,702	\$83,000.00	\$98,365.00	\$123,750.00	\$159,290.00
	2607	\$10	6,012,600	HOLIDAY GOLD	11/4/24			24	75.08%	3,451	1,292	12,177	10,862	\$245,370.00	\$294,980.00	\$352,520.00	\$350,940.00
	2575	\$20	7,982,300	VIP MILLIONS	7/1/24			42	69.20%	10,317	3,377	82,260	69	\$978,040.00	\$1,060,100.00	\$1,145,240.00	\$1,094,020.00
	2561	\$30	7,080,625	MAXIMUM MILLIONS	4/1/24			55	54.73%	7,797	2,705	116,014	73	\$689,760.00	\$761,790.00	\$834,810.00	\$864,360.00
	2548	\$50	6,070,220	LUXE	3/4/24			59	62.22%	10,975	3,214	95,723	2,452	\$1,373,750.00	\$1,501,550.00	\$1,536,700.00	\$1,535,600.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23			98	96.13%	12,709	2,351	20,739	52	\$1,452,640.00	\$1,432,640.00	\$1,513,780.00	\$1,442,520.00

Close dates:

Pre-Call Date	Call Date	EOG Date	EOV Date
Friday, May 2, 2025	Sunday, June 1, 2025	Wednesday, July 16, 2025	Monday, January 12, 2026

Please let me know if you have any concerns.

Thanks,

Dale Bowersock
Scratch Ticket Strategy Coordinator
Texas Lottery Commission

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From: [Russ, Will](#)
To: [ManagersLO](#); [Products](#); [Leeper, Andrew](#)
Subject: Will Russ - Signature Authority to Dale Bowersock, 4/22/25 and Wednesday, 4/23/25
Date: Tuesday, April 22, 2025 2:52:34 PM

I am out of the office the remainder of the day (Tuesday, April 22) and all day tomorrow (Wednesday, 4/23).

Dale Bowersock will have Signature Authority for Products. Please reach out to him if you need something approved.

Thanks,

Will Russ | Products Manager | Texas Lottery®
1801 Congress Ave. | Austin, Texas | 78701
Office 512.344.5386 www.texaslottery.com

From: [Rey, Sergio](#)
To: [Bowersock, Dale](#); [Guarnero, Annika](#)
Subject: RE: Game Closure Analysis - Signature Authority?
Date: Wednesday, April 23, 2025 9:37:12 AM

Hi, Dale. Myra let me know yesterday of your email, and we are coordinating all the delegations as fast as we can. All that to say, yes, you can move forward with Annika as the OC/CFO approver.

Thanks,
Sergio

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Wednesday, April 23, 2025 9:28 AM
To: Rey, Sergio <Sergio.Rey@lottery.state.tx.us>; Guarnero, Annika <Annika.Guarnero@lottery.state.tx.us>
Subject: Game Closure Analysis - Signature Authority?

I've got the game close analysis documents ready to route but I'm not sure who I'm routing them to in OC now. Is Annika signing these for the Controller position?

Dale

Executive Director Order No. 25-0130

Date: April 21, 2025



OFFICIAL ORDER
of the
EXECUTIVE DIRECTOR
of the
TEXAS LOTTERY COMMISSION

Pursuant to TEX. GOV'T CODE § 467.103, the Executive Director of the Texas Lottery Commission (commission) is charged with performing all duties required by the commission to administer the State Lottery Act and all laws under the commission's jurisdiction.

Division Directors. Pursuant to TEX. GOV'T CODE § 467.033, the Executive Director shall employ a director to oversee each division. The Division Directors are: Media Relations Division Director, Governmental Affairs Division Director, General Counsel, Enforcement Division Director, Human Resources Division Director, Information Technology Division Director, Lottery Operations Division Director, Chief Financial Officer, and Administration Division Director.

Deputy Executive Director. Pursuant to TEX. GOV'T CODE § 467.034, the Executive Director shall employ other persons necessary to carry out the purpose of the State Lottery Act and to administer all laws under the commission's jurisdiction in governing the agency. The Executive Director has determined the employment of a Deputy Executive Director (Deputy) is necessary for this purpose and the efficient operation of the agency.

Documentation of approvals. Documentation of the Executive Director's and/or the Deputy's actions in signing or acting on requests for approval hereunder, whether in electronic (email) format or on the form "Request for Executive Director's Action," will be maintained by Executive Administration per the agency's records retention schedule.

Delegation of authority. The Executive Director has determined that the furtherance of the efficient management and administration of the commission warrants delegating approval and/or signing authority relating to certain actions and responsibilities to the Deputy and to Division Directors as shown on the Approval/Signature Authority Guidelines (Attachment A).

Additionally, this Order provides for the delegation of authority of the Executive Director first to the Deputy, then to the Division Director level (or other management staff, as the

Executive Director deems appropriate), who may act as Executive Director in the absence of the Executive Director.

THEREFORE, IT IS ORDERED that the final approval authority for certain actions and responsibilities relating to the Texas Lottery Commission shall be delegated to the Deputy and Division Directors as shown on Attachment A.

IT IS FURTHER ORDERED that, in the event of the absence of the Executive Director, the Deputy shall act as Executive Director in all agency matters. In the event of the absence of both the Executive Director and the Deputy, the Executive Director or the Deputy shall designate by a separate order one of the Division Directors (or other management staff member) to act as Executive Director in accordance with the terms and provisions of this Order. The designated Division Director or other staff member shall be delegated authority to act as Executive Director in all agency matters or as otherwise provided in the order. If the Executive Director or Deputy is unable to designate a Division Director or other staff member to so act because of circumstances beyond their control, the order of designation shall be as follows:

1. Lottery Operations Division Director
2. Chief Financial Officer
3. General Counsel
4. Governmental Affairs Division Director
5. Administration Division Director
6. Information Technology Division Director
7. Enforcement Division Director
8. Human Resources Division Director
9. Media Relations Division Director

This Order supersedes all previous orders that delegated the Executive Director's authority.

IT IS FURTHER ORDERED that, notwithstanding the foregoing delegation of authority, this Order is not an exhaustive list of the Executive Director's authority to delegate and the Executive Director retains full authority to take further action as he deems appropriate.

ENTERED in Austin, Texas on this the 21st day of April, 2025.



Ryan Mindell
Executive Director

ATTACHMENT A

DELEGATED APPROVAL/SIGNATURE AUTHORITY GUIDELINES

Effective April 21, 2025

NOTE: All matters requiring Executive Director approval/signature must have the prior approval/signature of the Deputy Executive Director.

Contracts, Purchase Orders, Events, and Electronic Requisitions Under \$25,000	Governmental Affairs Division Director, Media Relations Division Director, Chief Financial Officer or Human Resources Division Director, for their respective division
Contracts, Purchase Orders, Events, and Electronic Requisitions Under \$50,000	Enforcement Division Director, Information Technology Division Director or General Counsel, for their respective division
Contracts, Purchase Orders, Events, and Electronic Requisitions Under \$75,000	Lottery Operations Division Director or Administration Division Director, for their respective division
Contracts, Purchase Orders, Events, and Electronic Requisitions under \$1 million	Deputy Executive Director
Contracts, Purchase Orders, Events, and Electronic Requisitions of \$1 million or more	Executive Director
Proprietary Purchase Letters	Deputy Executive Director

Invitation for Bids (includes Q & A)	Administration Division Director
Approval of Bids	Administration Division Director
Request for Proposals (posting)	Executive Director
Request for Proposals (Q & A and amendments)	Executive Director (for Lottery Operations and Services, Scratch Ticket Manufacturing and Related Services, and Advertising Services contracts) and Administration Division Director (for all other contracts)

ATTACHMENT A

Contract Amendments (including Business Subcontracting Plan)	Division Director who had authority to sign original contract, or Executive Director
Cost Benefit Analysis or Memo of Justification	Executive Director

NOTE: *The Charitable Bingo Operations Division Director has signature authority for all contracts and purchase orders on behalf of the agency relating to the operation of the Charitable Bingo Operations Division.*

TLC Purchasers sign the Purchase Orders as a ministerial act; but, the approval of the procurement itself and, therefore, approval of the signing of the Purchase Order is in line with the monetary approval thresholds noted above.

All proposed contracts must go through legal review before signature occurs.

All proposed purchase orders and contracts must go through Purchasing and Contracts.

All purchase requests must go through budget review before signature occurs.

Budget Revisions/Adjustments (Interdivision)	Deputy Executive Director
Budget Revisions/Adjustments (Intradivision)	Division Director and Chief Financial Officer

NOTE: *All budget revisions/adjustments must go through Budget Analyst review before signature occurs.*

Needs/Risk Assessments	Chief Financial Officer and Executive Director
Advance Payment of Goods or Services	Chief Financial Officer
Moving and Storage Expenses of State Employees	Executive Director
Lease Agreements	Executive Director
Application for and Use of Credit Card for Travel	Division Director
Fleet Management Charges	Administration Division Director
Facility closure memos (for building emergencies and Acts of God)	Deputy Executive Director

ATTACHMENT A

Records Disposal Approval (requests to dispose of agency records)	Deputy Executive Director
Membership Dues for Professional Organizations	Deputy Executive Director
Scratch Ticket Working Papers (including post executed changes)	Lottery Operations Division Products Manager, Lottery Operations Division Director and Deputy Executive Director
Scratch Ticket Game Closings (that are either less than 85% sold or being closed due to a business reason)	Lottery Operations Division Scratch Ticket Coordinator, Lottery Operations Division Products Manager, Lottery Operations Division Director, Chief Financial Officer, Deputy Executive Director and Executive Director
Final Proposed Fiscal Year Scratch Ticket Game Plan	Executive Director
Scratch Game Promotional Second-Chance Drawing Procedures	Deputy Executive Director
Scratch Ticket Reconstruction Requests (when more than ten consecutive tickets per pack are requested)	Executive Director
Cost Estimations for Advertising	Lottery Operations Division Director
Job Hires	Division Director for Hiring Recommendation Chief Financial Officer and Human Resources Division Director for personnel actions
Job Hires for Division Director Vacancies	Executive Director, depending on the division reporting structure for Hiring Recommendation Chief Financial Officer and Human Resources Division Director for personnel actions
Job Postings	Division Director, Human Resources Division Selections Coordinator, and Human Resources Division Director

ATTACHMENT A

Outside Employment Requests	Division Director and Human Resources Division Director
Employment Ads	Human Resources Division Director
Staggered Work Hours Requests	Division Director
Personnel Actions for Salary Adjustments	Division Director, Chief Financial Officer, Human Resources Division Director and Personnel Status Oversight Committee
Personnel Actions for Salary Adjustments for Division Directors and Deputy Executive Director	Chief Financial Officer, Human Resources Division Director, Deputy Executive Director and Executive Director, depending on the divisional reporting structure (Commissioners approve personnel actions for Charitable Bingo Operations Director and Executive Director)
Letters of Authorization (Changes to Payroll in USPS)	Chief Financial Officer
Recruitment and Retention Bonuses	Executive Director
Payments to:	
Lottery Operator	Lottery Operations Division Director
Advertising Vendor	Lottery Operations Division Director
Scratch Ticket Vendor	Lottery Operations Division Director
Drawings Audit Firm	Lottery Operations Division Director
Financial Audit Firm	Chief Financial Officer
Biennial Security Review Firm	Information Technology Division Director
Policy Changes	Executive Director and/or Commissioners (as provided in Policy P-002 Division of Responsibilities)
Directives	Executive Director
Procedures: Intradivision	Division Director
Procedures: Interdivision (2 or more affected divisions)	All applicable Division Directors and Deputy Executive Director

ATTACHMENT A

Letters to the Office of the Attorney General requesting an opinion regarding Open Records Requests	General Counsel
CAPPS Timekeeping Approvals/Time sheets for Directors (excluding direct reports to Commissioners)	Executive Director = Deputy Executive Director, General Counsel and Governmental Affairs Division Director Deputy Executive Director = All other Directors
All Other CAPPS Timekeeping Approvals/Time Sheets	Division Director, Manager or authorized designee
Administrative Leave	Executive Director
Extended Sick Leave	Executive Director
Emergency Leave	Executive Director
Travel Requests – In State	Division Director
Travel Requests – Out-of-State	Division Director, Chief Financial Officer, Deputy Executive Director and Executive Director
Travel Vouchers – In State	Division Director
Travel Vouchers – Out-of-State	Deputy Executive Director
All Travel Requests & Vouchers for Directors	Deputy Executive Director
Funds Disbursement (physical checks and Electronic Funds Transfers):	
1. Prize Payment Checks	1. Executive Director
2. ACH Transactions for Prize Payments, Financial Institution Fees, and Tax Payments	2. Chief Financial Officer
3. Security Imprest Advances	3. Enforcement Division Director
Federal Tax Reports	Chief Financial Officer
Jackpot Estimate (Lotto Texas and Texas Two Step)	Chief Financial Officer, Lottery Operations Division Director, and Deputy Executive Director = Lotto Texas (up to \$20 million); Texas Two Step (up to \$2 million)

ATTACHMENT A

	Chief Financial Officer, Lottery Operations Division Director, Deputy Executive Director and Executive Director = All other amounts
--	--

NOTE: A representative from Lottery Operations and the Office of the Controller/Chief Financial Officer work together to propose a jackpot estimate before obtaining approval signatures from the listed directors.

Request for Internal Investigation	Executive Director with exception of Internal Audit Investigation
------------------------------------	--

NOTE: Signators may appoint a designee with full signature authority to act on their behalf during their absence.