

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

4/22/2025

Game #	2608	Confirmed Packs	4,631
Game Name	\$100,000 Fortune	Active Packs	2,867
Quantity Printed	7,163,625	Warehouse Packs	20,525
Price Point	\$5	Returned Packs	2,394
Start Date	11/18/2024	Printed Payout Percentage	68.15%
Top Prize	\$ 100,000	Percent Sold	66.18%
Number of Top Prizes Remaining	2	Number of Weeks Out	22

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 588,086	Actual ticket production costs
Prize payout expense	\$ 15,542,640	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs**\$ 16,130,726**TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 23,704,435	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 23,704,435	

Excess of Revenue over Expended \$ 7,573,709INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	392,700
Next week	\$	424,800
Next week	\$	513,730
Avg Weekly Sales Current Game	\$	443,743
Avg Weekly Sales \$5; 5M-9.99M Qty	\$	1,696,811
Percentage Of Variance In Sales		74%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2608	Printed Payout Percentage	68.15%
Game Name	\$100,000 Fortune	Actual Payout Percentage	65.57%
Percent Sold	66.18%	Number of Weeks Out	22
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			20

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



4/23/2025

Scratch Ticket Strategy Coordinator Date



For Will Russ

4/23/2025

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



4/24/2025

Lottery Operations Division Director Date



4/30/2025

Controller Date



4/30/2025

Deputy Executive Director Date

Vacant

Executive Director Date



Play the Games of Texas!

Da Vinci Report

4/22/25

Week End Date:4/19/25

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														4/19/25	4/12/25	4/5/25	3/29/25
Baseline	2634	\$2	9,296,125	\$30,000 CASH	3/17/25			5	16.63%	15,194	11,101	33,324	13	\$741,892.00	\$767,632.00	\$749,794.00	\$527,578.00
	2458	\$2	9,178,250	GREAT 8S	1/21/25			13	49.21%	10,469	6,539	17,969	23	\$522,050.00	\$562,616.00	\$636,340.00	\$662,966.00
	2635	\$5	7,156,800	AZULEJOS	3/17/25			5	33.95%	24,119	11,868	22,968	19	\$2,223,470.00	\$2,603,475.00	\$2,953,165.00	\$2,878,340.00
	2625	\$5	7,164,600	HOT PINK 7S	2/3/25			11	61.31%	22,738	8,572	1,046	316	\$1,485,755.00	\$1,624,295.00	\$1,742,260.00	\$1,770,525.00
	2615	\$5	7,259,550	JOKERS WILD	2/17/25			9	47.18%	14,520	8,678	25,097	13	\$1,389,215.00	\$1,601,190.00	\$1,808,630.00	\$1,688,980.00
	2649	\$5	7,101,525	LUCKY \$YMBOLS	3/3/25			7	32.47%	21,057	10,239	29,690	11	\$1,496,775.00	\$1,428,205.00	\$1,733,060.00	\$1,832,515.00
	2640	\$5	7,342,575	SIZZLING HOT 7S	4/7/25			2	16.67%	22,391	11,399	40,837	17	\$3,888,250.00	\$2,231,695.00	\$0	\$0
	2578	\$10	6,120,000	BINGO MANIA	2/3/25			11	38.40%	22,148	8,059	42,044	35	\$1,516,340.00	\$1,609,730.00	\$1,820,790.00	\$1,866,750.00
	2652	\$10	8,199,350	BONUS MONEY	3/3/25			7	25.96%	28,837	11,126	77,458	13	\$2,910,480.00	\$2,868,850.00	\$3,265,220.00	\$3,251,830.00
	2630	\$20	5,946,300	COLOSSAL CASH	2/17/25			9	24.03%	31,384	9,222	136,531	29	\$2,323,880.00	\$2,497,320.00	\$2,811,260.00	\$2,662,180.00
	2638	\$20	5,965,950	MEGA JUMBO BUCKS	3/3/25			7	20.85%	34,766	9,613	139,814	17	\$3,203,180.00	\$3,227,180.00	\$3,685,500.00	\$3,794,020.00
	2633	\$30	7,210,250	\$3 MILLION CASH	4/7/25			2	3.61%	38,254	8,132	227,121	25	\$4,692,270.00	\$3,124,500.00	\$750.00	\$0
	2590	\$50	6,119,700	X	1/21/25			13	21.81%	25,224	6,956	203,339	72	\$4,275,100.00	\$4,295,100.00	\$4,691,250.00	\$4,664,250.00
	2665	\$100	5,645,205	\$5,000,000 FORTUNE	2/3/25			11	11.86%	31,406	7,394	288,704	317	\$5,565,200.00	\$5,694,200.00	\$6,210,600.00	\$6,282,000.00
Mature	2617	\$1	25,187,700	\$5,000 BLITZ	1/6/25			15	32.04%	7,825	10,283	93,009	19	\$513,246.00	\$513,082.00	\$522,042.00	\$521,922.00
	2541	\$1	29,430,150	20X POWER BLITZ	1/2/24			68	71.93%	3,884	3,801	45,754	35	\$195,489.00	\$193,295.00	\$194,390.00	\$196,064.00
	2424	\$1	823,350	CASH FRENZY	9/14/22			135	0.00%	0	0	1,358	345	\$0	\$0	\$0	\$0
	1878	\$1	854,700	CASH ON THE SPOT	9/18/17			396	0.00%	0	0	759	38	\$0	\$0	\$0	\$0
	2673	\$1	856,800	EASY...1-2-3	9/3/24			33	0.00%	0	0	3,405	195	\$0	\$0	\$0	\$0
	2124	\$1	853,200	WINNING 7S	8/8/19			297	0.00%	0	0	572	471	\$0	\$0	\$0	\$0
	2614	\$2	24,053,500	BREAK THE BANK	12/2/24			20	46.68%	11,249	10,004	77,644	26	\$1,023,124.00	\$1,024,966.00	\$1,059,502.00	\$1,011,530.00
	2571	\$2	25,071,375	CLASSIC BINGO!	5/20/24			48	60.61%	7,394	5,004	62,525	15	\$500,502.00	\$491,244.00	\$501,550.00	\$468,260.00
	2618	\$3	20,211,750	\$60,000 BLITZ WORD SEARCH	1/6/25			15	20.72%	9,176	6,475	109,788	699	\$716,259.00	\$711,057.00	\$748,326.00	\$736,380.00
	2542	\$3	24,005,000	30X POWER WORD BLITZ	1/2/24			68	63.02%	4,470	2,167	62,659	431	\$256,017.00	\$243,165.00	\$243,948.00	\$240,402.00
	2504	\$3	35,510,250	CROSSWORD	3/4/24			59	56.93%	7,517	5,239	107,193	37	\$765,732.00	\$750,915.00	\$808,137.00	\$716,304.00
	2508	\$3	32,963,925	TEXAS LOTERIA	1/16/24			66	78.84%	13,595	10,878	63,262	27	\$1,213,119.00	\$1,224,321.00	\$1,232,370.00	\$1,181,316.00
	2608	\$5	7,163,625	\$100,000 FORTUNE	11/18/24			22	66.18%	4,631	2,867	20,525	2,394	\$392,700.00	\$424,800.00	\$513,730.00	\$541,685.00
	2619	\$5	16,884,975	\$200,000 BLITZ	1/6/25			15	26.05%	10,614	6,659	147,149	59	\$900,255.00	\$942,495.00	\$1,103,410.00	\$1,103,165.00
	2594	\$5	11,251,950	\$200,000 LUCKY 7S	9/3/24			33	87.46%	4,821	3,025	9,267	67	\$579,060.00	\$622,685.00	\$681,420.00	\$707,920.00
	2629	\$5	5,630,325	\$50 BLOWOUT	12/16/24			18	83.98%	4,915	4,380	792	270	\$622,000.00	\$687,350.00	\$813,825.00	\$840,430.00

Tier	Reference	Tier Value	Outstanding Tier Count	Outstanding Tier Amount	Tickets Paid	Amount Paid	Estimated Tickets Sold	Percent Paid	Last Date Cashed
1	1	\$5.00	286,213	\$1,431,065.00	454067	\$2,270,335.00	4,393,966.76	6134%	4/21/2025
2	2	\$10.00	98,881	\$988,810.00	163729	\$1,637,290.00	4,466,292.82	6235%	4/21/2025
3	3	\$10.00	104,702	\$1,047,020.00	181915	\$1,819,150.00	4,546,732.55	6347%	4/21/2025
4	4	\$20.00	8,911	\$178,220.00	14964	\$299,280.00	4,489,905.11	6268%	4/21/2025
5	5	\$20.00	8,447	\$168,940.00	15392	\$307,840.00	4,625,299.55	6457%	4/21/2025
6	6	\$20.00	8,478	\$169,560.00	15423	\$308,460.00	4,622,592.71	6453%	4/21/2025
7	7	\$20.00	8,337	\$166,740.00	15563	\$311,260.00	4,664,748.78	6512%	4/21/2025
8	0	\$25.00	17,487	\$437,175.00	30314	\$757,850.00	4,542,962.04	6342%	4/21/2025
9	0	\$25.00	17,078	\$426,950.00	30636	\$765,900.00	4,599,589.54	6421%	4/21/2025
10	0	\$25.00	16,736	\$418,400.00	31003	\$775,075.00	4,652,252.16	6494%	4/21/2025
11	0	\$50.00	8,669	\$433,450.00	15231	\$761,550.00	4,565,237.34	6373%	4/21/2025
12	0	\$50.00	8,606	\$430,300.00	15269	\$763,450.00	4,581,419.48	6395%	4/21/2025
13	0	\$50.00	8,399	\$419,950.00	15440	\$772,000.00	4,639,723.56	6477%	4/21/2025
14	0	\$50.00	8,311	\$415,550.00	15590	\$779,500.00	4,672,646.07	6523%	4/21/2025
15	0	\$100.00	1,048	\$104,800.00	1951	\$195,100.00	4,660,297.56	6506%	4/21/2025
16	0	\$100.00	1,617	\$161,700.00	2863	\$286,300.00	4,578,004.10	6391%	4/21/2025
17	0	\$100.00	1,587	\$158,700.00	2865	\$286,500.00	4,610,014.74	6435%	4/21/2025
18	0	\$100.00	1,008	\$100,800.00	1973	\$197,300.00	4,741,305.64	6619%	4/21/2025
19	0	\$100.00	1,071	\$107,100.00	1906	\$190,600.00	4,586,452.55	6402%	4/21/2025
20	0	\$100.00	1,051	\$105,100.00	1954	\$195,400.00	4,658,144.18	6502%	4/21/2025
21	0	\$500.00	102	\$51,000.00	198	\$99,000.00	4,727,992.50	6600%	4/21/2025
22	0	\$500.00	322	\$161,000.00	582	\$291,000.00	4,611,979.81	6438%	4/21/2025
23	0	\$500.00	288	\$144,000.00	584	\$292,000.00	4,797,657.11	6697%	4/20/2025
24	0	\$500.00	307	\$153,500.00	586	\$293,000.00	4,700,878.22	6562%	4/21/2025
25	0	\$500.00	213	\$106,500.00	387	\$193,500.00	4,620,538.13	6450%	4/21/2025
26	0	\$1,000.00	26	\$26,000.00	33	\$33,000.00	4,006,773.29	5593%	3/18/2025
27	0	\$1,000.00	45	\$45,000.00	77	\$77,000.00	4,521,304.30	6311%	4/8/2025
28	0	\$1,000.00	49	\$49,000.00	75	\$75,000.00	4,332,837.71	6048%	4/4/2025
29	0	\$1,000.00	24	\$24,000.00	38	\$38,000.00	4,390,608.85	6129%	3/28/2025
30	0	\$1,000.00	23	\$23,000.00	36	\$36,000.00	4,371,025.41	6102%	4/15/2025
31	0	\$5,000.00	0	\$0.00	2	\$10,000.00	7,163,623.98	10000%	4/14/2025
32	0	\$5,000.00	2	\$10,000.00	1	\$5,000.00	2,387,874.94	3333%	1/7/2025
33	0	\$5,000.00	1	\$5,000.00	4	\$20,000.00	5,730,899.59	8000%	2/27/2025
34	0	\$100,000.00	2	\$200,000.00	4	\$400,000.00	4,775,749.89	6667%	2/28/2025
Totals			618,041	\$8,868,330.00	1030655	\$15,542,640.00			

End of Transaction Package Structure

TEXAS LOTTERY

GAME NO.2608 "\$100,000 FORTUNE"

April 30, 2024 - VERSION A

Order Quantity:	7,163,625	Pack Size:	75	Pool Size:	120,000	Winners:	1,648,696	Total Payout	
Price Point:	\$5.00	Packs/Game:	95,515	Number of Pools:	59.70	Non-winners:	5,514,929	Prize Fund:	\$24,410,970.00
Revenue:	\$35,818,125.00	Packs/Pool:	1,600			Overall Odds:	4.3450	Payout:	68.15%

Kind	Wins	Tier	Level	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
		Pack						Pool	Total			
Low Tiers												
01	1	L		\$5	\$5	\$5.00	9.6769	7.75	12,400.00	740,280	\$3,701,400.00	15.16%
02	1	L		\$10	\$10	\$10.00	27.2786	2.75	4,400.00	262,610	\$2,626,100.00	10.76%
03	2	L		\$5 x 2	\$10	\$10.00	24.9937	3.00	4,800.00	286,617	\$2,866,170.00	11.74%
Total (\$10.00):							13.0431	5.75	9,200.00	549,227	\$5,492,270.00	22.50%
04	1	L		\$20	\$20	\$20.00	300.0471	0.25	400.00	23,875	\$477,500.00	1.96%
05	2	L		\$10 x 2	\$20	\$20.00	300.5002	0.25	400.00	23,839	\$476,780.00	1.95%
06	3	L		\$10 + (\$5 x 2)	\$20	\$20.00	299.7207	0.25	400.00	23,901	\$478,020.00	1.96%
07	4	L		\$5 x 4	\$20	\$20.00	299.7333	0.25	400.00	23,900	\$478,000.00	1.96%
Total (\$20.00):							75.0000	1.00	1,600.00	95,515	\$1,910,300.00	7.83%
Total (Low Tiers):							5.1722	14.50	23,200.00	1,385,022	\$11,103,970.00	45.49%
Mid Tiers												
08	1	M		\$25	\$25	\$25.00	149.8635	0.50	800.00	47,801	\$1,195,025.00	4.90%
09	1	M		\$5 w/ 5X	\$25	\$25.00	150.1368	0.50	800.00	47,714	\$1,192,850.00	4.89%
10	5	M		\$5 x 5	\$25	\$25.00	150.0581	0.50	800.00	47,739	\$1,193,475.00	4.89%
Total (\$25.00):							50.0065	1.50	2,400.00	143,254	\$3,581,350.00	14.67%
11	1	M		\$50	\$50	\$50.00	299.7333	0.25	400.00	23,900	\$1,195,000.00	4.90%
12	1	M		\$5 w/ 10X	\$50	\$50.00	300.0471	0.25	400.00	23,875	\$1,193,750.00	4.89%
13	1	M		\$10 w/ 5X	\$50	\$50.00	300.5002	0.25	400.00	23,839	\$1,191,950.00	4.88%
14	4	M		(\$20 x 2) + (\$5 x 2)	\$50	\$50.00	299.7207	0.25	400.00	23,901	\$1,195,050.00	4.90%
Total (\$50.00):							75.0000	1.00	1,600.00	95,515	\$4,775,750.00	19.56%
15	1	M		\$100	\$100	\$100.00	2388.6712	0.03	50.00	2,999	\$299,900.00	1.23%
16	1	M		\$20 w/ 5X	\$100	\$100.00	1599.0234	0.05	75.00	4,480	\$448,000.00	1.84%
17	1	M		\$10 w/ 10X	\$100	\$100.00	1609.0802	0.05	75.00	4,452	\$445,200.00	1.82%
18	4	M		\$25 x 4	\$100	\$100.00	2403.0946	0.03	50.00	2,981	\$298,100.00	1.22%
19	5	M		\$50 + \$20 + (\$10 x 3)	\$100	\$100.00	2406.3235	0.03	50.00	2,977	\$297,700.00	1.22%
20	20	M		\$5 x 20	\$100	\$100.00	2383.9018	0.03	50.00	3,005	\$300,500.00	1.23%
Total (\$100.00):							342.8556	0.22	350.00	20,894	\$2,089,400.00	8.56%
21	1	M		\$500	\$500	\$500.00	23878.7500	0.00	5.00	300	\$150,000.00	0.61%
22	1	M		\$100 w/ 5X	\$500	\$500.00	7924.3639	0.01	15.00	904	\$452,000.00	1.85%
23	1	M		\$50 w/ 10X	\$500	\$500.00	8215.1663	0.01	15.00	872	\$436,000.00	1.79%
24	14	M		\$100 + (\$50 x 4) + (\$25 x 4) + (\$20 x 5)	\$500	\$500.00	8021.9765	0.01	15.00	893	\$446,500.00	1.83%
25	30	M		(\$20 x 20) + (\$10 x 10)	\$500	\$500.00	11939.3750	0.01	10.00	600	\$300,000.00	1.23%
Total (\$500.00):							2007.1799	0.04	60.00	3,569	\$1,784,500.00	7.31%
Total (Mid Tiers):							27.2141	2.76	4,410.00	263,232	\$12,231,000.00	50.10%
High Tiers												
26	1	H		\$1,000	\$1,000	\$1,000.00	121417.3729	0.00	1.00	59	\$59,000.00	0.24%
27	4	H		\$50 w/ 5X x 4	\$1,000	\$1,000.00	58718.2377	0.00	2.00	122	\$122,000.00	0.50%
28	1	H		\$100 w/ 10X	\$1,000	\$1,000.00	57771.1694	0.00	2.00	124	\$124,000.00	0.51%
29	30	H		(\$100 x 3) + (\$50 x 6) + (\$25 x 8) + (\$20 x 7) + (\$10 x 6)	\$1,000	\$1,000.00	115542.3387	0.00	1.00	62	\$62,000.00	0.25%
30	22	H		(\$100 x 5) + (\$50 x 6) + (\$20 x 9) + (\$10 x 2)	\$1,000	\$1,000.00	121417.3729	0.00	1.00	59	\$59,000.00	0.24%
Total (\$1,000.00):							16816.0211	0.00	7.00	426	\$426,000.00	1.75%
31	1	H		\$5,000	\$5,000	\$5,000.00	3581812.5000	0.00	0.03	2 *	\$10,000.00	0.04%
32	30	H		(\$1,000 x 2) + (\$500 x 3) + (\$100 x 9) + (\$50 x 8) + (\$25 x 8)	\$5,000	\$5,000.00	2387875.0000	0.00	0.05	3 *	\$15,000.00	0.06%
33	1	H		\$1,000 w/ 5X	\$5,000	\$5,000.00	1432725.0000	0.00	0.08	5 *	\$25,000.00	0.10%
Total (\$5,000.00):							716362.5000	0.00	0.17	10	\$50,000.00	0.20%
34	1	H		\$100,000	\$100,000	\$100,000.00	1193937.5000	0.00	0.10	6 *	\$600,000.00	2.46%
Total (High Tiers):							16207.2964	0.00	7.27	442	\$1,076,000.00	4.41%
Total :							4.3450	17.26	27,617.27	1,648,696	\$24,410,970.00	100.00%

* Exact Quantity by Kind Level

5X = win 5 TIMES the prize
10X = win 10 TIMES the prize

The \$25 and \$50 prizes are included in the GLEPS but are programmed as Mid-Tier and not part of the Low-Tier file.

Original Order

Delivery # 1

Shipments # 1 - 2

COMPLETE

Pools # 1 - 79

09/06/2024

7,163,625

740,280

262,610

286,617

23,875

23,839

23,901

23,900

47,801

47,714

47,739

23,900

23,875

23,839

23,901

2,999

4,480

4,452

2,981

2,977

3,005

300

904

872

893

600

59

122

124

62

59

2

3

5

6



INTEROFFICE MEMO

Ryan Mindell, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

September 19, 2024

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Scientific Games
P.O. Number (if applicable)	362-24-9019RL025
Tx Game #/ Name	Game #2608 \$100,000 Fortune
Draw	

Invoice Number:	Invoice Amount:
TX 091724	\$628,186.07
sanction letter for late delivery dated 8/20/24	-\$40,000.00
sanction letter dated 9/10/24	-\$100.00

Total Amount **\$588,086.07**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.



Dale Bowersock (Scratch Ticket Strategy Coordinator)

9/19/2024

Date

JB



Will Russ (Products Manager)

9/22/2024

Date





Robert Tirloni (Lottery Operations Division Director)

9/22/2024

Date



Invoice: TX 091724
 "\$100,000 FORTUNE"
 September 18, 2024

Supplier : Scientific Games International
 1500 Bluegrass Lakes Parkway
 Alpharetta, Georgia 30004 USA

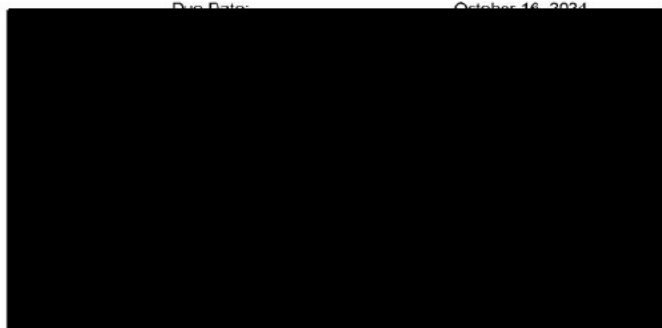
Customer : TEXAS LOTTERY
 Attn: Accounts Payable
 P.O. BOX 16630
 AUSTIN, TX 78761-6630
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2608	1	\$100,000 FORTUNE	3,496,650	87.67 \$	306,551.31	1049086
Additional Charges: Specialty Ink - (1) Fluorescent Ink - TX-2608 Pack Inserts			1	151.07 \$	151.07	
TX-2608	2	\$100,000 FORTUNE	3,666,975	87.67 \$	321,483.70	1049087

Total Due \$628,186.07

*Please include the SG invoice numbers with your remittance

Due Date: October 16, 2024



Scratch Ticket Game Closing Analysis

08/28/22 Thru 08/31/24

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	*Week 27	None	None	None	None
5M-9.99M	*Week 22	Week 20	Week 13	Week 20	Week 22	None	None	None	None
10M-14.99M	*Week 15	*Week 28	None	*Week 48	None	*Week 37	None	None	None
15M-19.99M	Week 44	None	None	None	None	*Week 35	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	None	None	None	None	*Week 63	None	None	None
30M-34.99M	None	*Week 65	*Week 68	*Week 28	None	None	None	None	None
>=35M	None	None	None	*Week 52	*Week 54	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	\$1,295,512	None	None	None	None
5M-9.99M	\$386,976	\$781,096	\$1,232,303	\$1,696,811	\$2,627,029	None	None	None	None
10M-14.99M	\$649,617	\$620,682	None	\$1,077,365	None	\$4,652,039	None	None	None
15M-19.99M	\$350,256	None	None	None	None	\$8,401,824	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	None	None	None	None	\$6,794,150	None	None	None
30M-34.99M	None	\$783,971	\$1,222,418	\$4,625,724	None	None	None	None	None
>=35M	None	None	None	\$4,803,626	\$7,966,148	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

From: [Gough, Riley](#)
To: [Bowersock, Dale](#)
Cc: [ProductsScratchTeam](#)
Subject: RE: May Game Pre-call Recommendations
Date: Tuesday, April 22, 2025 1:32:43 PM
Attachments: [image001.png](#)
[image002.png](#)

CAUTION: This email originated outside the Texas Lottery's email system.
DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

No issues with the below list.

Thanks!

Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Tuesday, April 22, 2025 9:28 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: May Game Pre-call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,

Below are the game's I'm recommending for Pre-call in May.

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														4/19/25	4/12/25	4/5/25	3/29/25
	2608	\$5	7,163,625	\$100,000 FORTUNE	11/18/24			22	66.18%	4,631	2,867	20,525	2,394	\$392,700.00	\$424,800.00	\$513,730.00	\$541,685.00
	2594	\$5	11,251,950	\$200,000 LUCKY 7S	9/3/24			33	87.46%	4,821	3,025	9,267	67	\$579,060.00	\$622,685.00	\$681,420.00	\$707,920.00
	2606	\$5	7,344,000	25 DAYS OF WINNING	11/4/24			24	75.40%	1,486	698	11,556	8,702	\$83,000.00	\$98,365.00	\$123,750.00	\$159,290.00
	2607	\$10	6,012,600	HOLIDAY GOLD	11/4/24			24	75.08%	3,451	1,292	12,177	10,862	\$245,370.00	\$294,980.00	\$352,520.00	\$350,940.00
	2575	\$20	7,982,300	VIP MILLIONS	7/1/24			42	69.20%	10,317	3,377	82,260	69	\$978,040.00	\$1,060,100.00	\$1,145,240.00	\$1,094,020.00
	2561	\$30	7,080,625	MAXIMUM MILLIONS	4/1/24			55	54.73%	7,797	2,705	116,014	73	\$689,760.00	\$761,790.00	\$834,810.00	\$864,360.00
	2548	\$50	6,070,220	LUXE	3/4/24			59	62.22%	10,975	3,214	95,723	2,452	\$1,373,750.00	\$1,501,550.00	\$1,536,700.00	\$1,535,600.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23			98	96.13%	12,709	2,351	20,739	52	\$1,452,640.00	\$1,432,640.00	\$1,513,780.00	\$1,442,520.00

Close dates:

Pre-Call Date	Call Date	EOG Date	EOV Date
Friday, May 2, 2025	Sunday, June 1, 2025	Wednesday, July 16, 2025	Monday, January 12, 2026

Please let me know if you have any concerns.

Thanks,

Dale Bowersock
Scratch Ticket Strategy Coordinator
Texas Lottery Commission

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From: [Russ, Will](#)
To: [ManagersLO](#); [Products](#); [Leeper, Andrew](#)
Subject: Will Russ - Signature Authority to Dale Bowersock, 4/22/25 and Wednesday, 4/23/25
Date: Tuesday, April 22, 2025 2:52:34 PM

I am out of the office the remainder of the day (Tuesday, April 22) and all day tomorrow (Wednesday, 4/23).

Dale Bowersock will have Signature Authority for Products. Please reach out to him if you need something approved.

Thanks,

Will Russ | Products Manager | Texas Lottery®
1801 Congress Ave. | Austin, Texas | 78701
Office 512.344.5386 www.texaslottery.com

From: [Rey, Sergio](#)
To: [Bowersock, Dale](#); [Guarnero, Annika](#)
Subject: RE: Game Closure Analysis - Signature Authority?
Date: Wednesday, April 23, 2025 9:37:12 AM

Hi, Dale. Myra let me know yesterday of your email, and we are coordinating all the delegations as fast as we can. All that to say, yes, you can move forward with Annika as the OC/CFO approver.

Thanks,
Sergio

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Wednesday, April 23, 2025 9:28 AM
To: Rey, Sergio <Sergio.Rey@lottery.state.tx.us>; Guarnero, Annika <Annika.Guarnero@lottery.state.tx.us>
Subject: Game Closure Analysis - Signature Authority?

I've got the game close analysis documents ready to route but I'm not sure who I'm routing them to in OC now. Is Annika signing these for the Controller position?

Dale

Executive Director Order No. 25-0130

Date: April 21, 2025



OFFICIAL ORDER
of the
EXECUTIVE DIRECTOR
of the
TEXAS LOTTERY COMMISSION

Pursuant to TEX. GOV'T CODE § 467.103, the Executive Director of the Texas Lottery Commission (commission) is charged with performing all duties required by the commission to administer the State Lottery Act and all laws under the commission's jurisdiction.

Division Directors. Pursuant to TEX. GOV'T CODE § 467.033, the Executive Director shall employ a director to oversee each division. The Division Directors are: Media Relations Division Director, Governmental Affairs Division Director, General Counsel, Enforcement Division Director, Human Resources Division Director, Information Technology Division Director, Lottery Operations Division Director, Chief Financial Officer, and Administration Division Director.

Deputy Executive Director. Pursuant to TEX. GOV'T CODE § 467.034, the Executive Director shall employ other persons necessary to carry out the purpose of the State Lottery Act and to administer all laws under the commission's jurisdiction in governing the agency. The Executive Director has determined the employment of a Deputy Executive Director (Deputy) is necessary for this purpose and the efficient operation of the agency.

Documentation of approvals. Documentation of the Executive Director's and/or the Deputy's actions in signing or acting on requests for approval hereunder, whether in electronic (email) format or on the form "Request for Executive Director's Action," will be maintained by Executive Administration per the agency's records retention schedule.

Delegation of authority. The Executive Director has determined that the furtherance of the efficient management and administration of the commission warrants delegating approval and/or signing authority relating to certain actions and responsibilities to the Deputy and to Division Directors as shown on the Approval/Signature Authority Guidelines (Attachment A).

Additionally, this Order provides for the delegation of authority of the Executive Director first to the Deputy, then to the Division Director level (or other management staff, as the

Executive Director deems appropriate), who may act as Executive Director in the absence of the Executive Director.

THEREFORE, IT IS ORDERED that the final approval authority for certain actions and responsibilities relating to the Texas Lottery Commission shall be delegated to the Deputy and Division Directors as shown on Attachment A.

IT IS FURTHER ORDERED that, in the event of the absence of the Executive Director, the Deputy shall act as Executive Director in all agency matters. In the event of the absence of both the Executive Director and the Deputy, the Executive Director or the Deputy shall designate by a separate order one of the Division Directors (or other management staff member) to act as Executive Director in accordance with the terms and provisions of this Order. The designated Division Director or other staff member shall be delegated authority to act as Executive Director in all agency matters or as otherwise provided in the order. If the Executive Director or Deputy is unable to designate a Division Director or other staff member to so act because of circumstances beyond their control, the order of designation shall be as follows:

1. Lottery Operations Division Director
2. Chief Financial Officer
3. General Counsel
4. Governmental Affairs Division Director
5. Administration Division Director
6. Information Technology Division Director
7. Enforcement Division Director
8. Human Resources Division Director
9. Media Relations Division Director

This Order supersedes all previous orders that delegated the Executive Director's authority.

IT IS FURTHER ORDERED that, notwithstanding the foregoing delegation of authority, this Order is not an exhaustive list of the Executive Director's authority to delegate and the Executive Director retains full authority to take further action as he deems appropriate.

ENTERED in Austin, Texas on this the 21st day of April, 2025.



Ryan Mindell
Executive Director

ATTACHMENT A

DELEGATED APPROVAL/SIGNATURE AUTHORITY GUIDELINES

Effective April 21, 2025

NOTE: All matters requiring Executive Director approval/signature must have the prior approval/signature of the Deputy Executive Director.

Contracts, Purchase Orders, Events, and Electronic Requisitions Under \$25,000	Governmental Affairs Division Director, Media Relations Division Director, Chief Financial Officer or Human Resources Division Director, for their respective division
Contracts, Purchase Orders, Events, and Electronic Requisitions Under \$50,000	Enforcement Division Director, Information Technology Division Director or General Counsel, for their respective division
Contracts, Purchase Orders, Events, and Electronic Requisitions Under \$75,000	Lottery Operations Division Director or Administration Division Director, for their respective division
Contracts, Purchase Orders, Events, and Electronic Requisitions under \$1 million	Deputy Executive Director
Contracts, Purchase Orders, Events, and Electronic Requisitions of \$1 million or more	Executive Director
Proprietary Purchase Letters	Deputy Executive Director

Invitation for Bids (includes Q & A)	Administration Division Director
Approval of Bids	Administration Division Director
Request for Proposals (posting)	Executive Director
Request for Proposals (Q & A and amendments)	Executive Director (for Lottery Operations and Services, Scratch Ticket Manufacturing and Related Services, and Advertising Services contracts) and Administration Division Director (for all other contracts)

ATTACHMENT A

Contract Amendments (including Business Subcontracting Plan)	Division Director who had authority to sign original contract, or Executive Director
Cost Benefit Analysis or Memo of Justification	Executive Director

NOTE: *The Charitable Bingo Operations Division Director has signature authority for all contracts and purchase orders on behalf of the agency relating to the operation of the Charitable Bingo Operations Division.*

TLC Purchasers sign the Purchase Orders as a ministerial act; but, the approval of the procurement itself and, therefore, approval of the signing of the Purchase Order is in line with the monetary approval thresholds noted above.

All proposed contracts must go through legal review before signature occurs.

All proposed purchase orders and contracts must go through Purchasing and Contracts.

All purchase requests must go through budget review before signature occurs.

Budget Revisions/Adjustments (Interdivision)	Deputy Executive Director
Budget Revisions/Adjustments (Intradivision)	Division Director and Chief Financial Officer

NOTE: *All budget revisions/adjustments must go through Budget Analyst review before signature occurs.*

Needs/Risk Assessments	Chief Financial Officer and Executive Director
Advance Payment of Goods or Services	Chief Financial Officer
Moving and Storage Expenses of State Employees	Executive Director
Lease Agreements	Executive Director
Application for and Use of Credit Card for Travel	Division Director
Fleet Management Charges	Administration Division Director
Facility closure memos (for building emergencies and Acts of God)	Deputy Executive Director

ATTACHMENT A

Records Disposal Approval (requests to dispose of agency records)	Deputy Executive Director
Membership Dues for Professional Organizations	Deputy Executive Director
Scratch Ticket Working Papers (including post executed changes)	Lottery Operations Division Products Manager, Lottery Operations Division Director and Deputy Executive Director
Scratch Ticket Game Closings (that are either less than 85% sold or being closed due to a business reason)	Lottery Operations Division Scratch Ticket Coordinator, Lottery Operations Division Products Manager, Lottery Operations Division Director, Chief Financial Officer, Deputy Executive Director and Executive Director
Final Proposed Fiscal Year Scratch Ticket Game Plan	Executive Director
Scratch Game Promotional Second-Chance Drawing Procedures	Deputy Executive Director
Scratch Ticket Reconstruction Requests (when more than ten consecutive tickets per pack are requested)	Executive Director
Cost Estimations for Advertising	Lottery Operations Division Director
Job Hires	Division Director for Hiring Recommendation Chief Financial Officer and Human Resources Division Director for personnel actions
Job Hires for Division Director Vacancies	Executive Director, depending on the division reporting structure for Hiring Recommendation Chief Financial Officer and Human Resources Division Director for personnel actions
Job Postings	Division Director, Human Resources Division Selections Coordinator, and Human Resources Division Director

ATTACHMENT A

Outside Employment Requests	Division Director and Human Resources Division Director
Employment Ads	Human Resources Division Director
Staggered Work Hours Requests	Division Director
Personnel Actions for Salary Adjustments	Division Director, Chief Financial Officer, Human Resources Division Director and Personnel Status Oversight Committee
Personnel Actions for Salary Adjustments for Division Directors and Deputy Executive Director	Chief Financial Officer, Human Resources Division Director, Deputy Executive Director and Executive Director, depending on the divisional reporting structure (Commissioners approve personnel actions for Charitable Bingo Operations Director and Executive Director)
Letters of Authorization (Changes to Payroll in USPS)	Chief Financial Officer
Recruitment and Retention Bonuses	Executive Director
Payments to:	
Lottery Operator	Lottery Operations Division Director
Advertising Vendor	Lottery Operations Division Director
Scratch Ticket Vendor	Lottery Operations Division Director
Drawings Audit Firm	Lottery Operations Division Director
Financial Audit Firm	Chief Financial Officer
Biennial Security Review Firm	Information Technology Division Director
Policy Changes	Executive Director and/or Commissioners (as provided in Policy P-002 Division of Responsibilities)
Directives	Executive Director
Procedures: Intradivision	Division Director
Procedures: Interdivision (2 or more affected divisions)	All applicable Division Directors and Deputy Executive Director

ATTACHMENT A

Letters to the Office of the Attorney General requesting an opinion regarding Open Records Requests	General Counsel
CAPPS Timekeeping Approvals/Time sheets for Directors (excluding direct reports to Commissioners)	Executive Director = Deputy Executive Director, General Counsel and Governmental Affairs Division Director Deputy Executive Director = All other Directors
All Other CAPPS Timekeeping Approvals/Time Sheets	Division Director, Manager or authorized designee
Administrative Leave	Executive Director
Extended Sick Leave	Executive Director
Emergency Leave	Executive Director
Travel Requests – In State	Division Director
Travel Requests – Out-of-State	Division Director, Chief Financial Officer, Deputy Executive Director and Executive Director
Travel Vouchers – In State	Division Director
Travel Vouchers – Out-of-State	Deputy Executive Director
All Travel Requests & Vouchers for Directors	Deputy Executive Director
Funds Disbursement (physical checks and Electronic Funds Transfers):	
1. Prize Payment Checks	1. Executive Director
2. ACH Transactions for Prize Payments, Financial Institution Fees, and Tax Payments	2. Chief Financial Officer
3. Security Imprest Advances	3. Enforcement Division Director
Federal Tax Reports	Chief Financial Officer
Jackpot Estimate (Lotto Texas and Texas Two Step)	Chief Financial Officer, Lottery Operations Division Director, and Deputy Executive Director = Lotto Texas (up to \$20 million); Texas Two Step (up to \$2 million)

ATTACHMENT A

	Chief Financial Officer, Lottery Operations Division Director, Deputy Executive Director and Executive Director = All other amounts
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NOTE: A representative from Lottery Operations and the Office of the Controller/Chief Financial Officer work together to propose a jackpot estimate before obtaining approval signatures from the listed directors.

Request for Internal Investigation	Executive Director with exception of Internal Audit Investigation
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NOTE: Signators may appoint a designee with full signature authority to act on their behalf during their absence.