

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

6/23/2025

Game #	2612	Confirmed Packs	7,975
Game Name	Cash Payout	Active Packs	3,419
Quantity Printed	8,199,300	Warehouse Packs	26,692
Price Point	\$10	Returned Packs	104
Start Date	10/7/2024	Printed Payout Percentage	69.96%
Top Prize	\$ 250,000	Percent Sold	75.98%
Number of Top Prizes Remaining	1	Number of Weeks Out	37

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 827,408	Actual ticket production costs
Prize payout expense	\$ 42,903,540	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 43,730,948
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 62,298,281	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 62,298,281	

Excess of Revenue over Expended	\$ 18,567,334
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	543,160
Next week	\$	581,260
Next week	\$	653,230
Avg Weekly Sales Current Game	\$	592,550
Avg Weekly Sales \$10; 5M-9.99M Qty	\$	2,729,088
Percentage Of Variance In Sales		78%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2612	Printed Payout Percentage	69.96%
Game Name	Cash Payout	Actual Payout Percentage	68.87%
Percent Sold	75.98%	Number of Weeks Out	37
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			22

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



6/24/2025

Scratch Ticket Strategy Coordinator Date



For Will Russ

6/25/2025

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



6/25/2025

Lottery Operations Division Director Date



7/1/2025

Controller Date



7/2/2025

Deputy Executive Director Date

Vacant

Executive Director Date



Play the Games of Texas!

Da Vinci Report

6/23/25

Week End Date:6/21/25

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														6/21/25	6/14/25	6/7/25	5/31/25
Mature	2543	\$5	25,097,475	50X POWER BLITZ	1/2/24			77	57.98%	4,058	2,256	133,137	35	\$311,160.00	\$308,925.00	\$287,010.00	\$295,805.00
	2635	\$5	7,156,800	AZULEJOS	3/17/25			14	71.83%	11,150	7,309	6,515	55	\$1,063,370.00	\$1,171,790.00	\$1,199,120.00	\$1,342,850.00
	2584	\$5	17,318,475	BINGO TIMES 20	9/16/24			40	62.41%	9,424	6,641	68,776	311	\$1,008,235.00	\$1,060,820.00	\$1,165,580.00	\$1,181,560.00
	2625	\$5	7,164,600	HOT PINK 7S	2/3/25			20	83.32%	8,976	3,648	85	1,396	\$518,150.00	\$552,935.00	\$671,145.00	\$733,185.00
	2615	\$5	7,259,550	JOKERS WILD	2/17/25			18	68.94%	5,826	3,994	17,830	928	\$538,450.00	\$642,145.00	\$711,815.00	\$743,415.00
	2649	\$5	7,101,525	LUCKY \$YMBOLS	3/3/25			16	56.02%	9,171	5,014	23,751	1,708	\$592,225.00	\$651,980.00	\$769,505.00	\$819,585.00
	2581	\$5	30,271,200	SUPER CROSSWORD	12/16/24			27	29.79%	12,563	7,374	261,083	31	\$1,354,415.00	\$1,320,865.00	\$1,343,415.00	\$1,333,835.00
	2582	\$10	22,209,750	\$250,000 50X CASHWORD	7/1/24			51	65.70%	24,663	7,992	116,176	26	\$2,572,580.00	\$2,661,520.00	\$2,695,850.00	\$2,680,570.00
	2598	\$10	10,877,800	\$50 \$100 OR \$500	7/15/24			49	75.84%	9,419	3,019	37,352	1,229	\$761,420.00	\$744,870.00	\$881,750.00	\$986,260.00
	2620	\$10	13,291,800	\$500,000 BLITZ	1/6/25			24	33.53%	12,300	5,018	157,463	26	\$837,820.00	\$836,970.00	\$916,210.00	\$1,053,250.00
	2544	\$10	20,116,650	100X POWER BLITZ	1/2/24			77	60.24%	6,356	2,265	150,034	22	\$428,870.00	\$451,020.00	\$430,550.00	\$449,070.00
	2578	\$10	6,120,000	BINGO MANIA	2/3/25			20	54.47%	12,964	4,901	35,457	555	\$841,780.00	\$870,930.00	\$922,710.00	\$996,350.00
	2652	\$10	8,199,350	BONUS MONEY	3/3/25			16	44.77%	17,523	7,282	64,022	23	\$1,279,140.00	\$1,266,970.00	\$1,380,560.00	\$1,476,980.00
	2612	\$10	8,199,300	CASH PAYOUT	10/7/24			37	75.98%	7,975	3,419	26,692	104	\$543,160.00	\$581,260.00	\$653,230.00	\$741,240.00
	2563	\$10	49,168,200	MEGA LOTERIA	2/19/24			70	78.82%	32,978	7,971	161,922	53	\$3,739,350.00	\$3,760,700.00	\$3,757,670.00	\$3,866,220.00
	2609	\$20	8,139,175	\$100, \$200, \$500 OR \$1,000!	11/18/24			31	44.08%	14,908	4,505	160,532	56	\$1,182,080.00	\$1,273,540.00	\$1,272,060.00	\$1,358,600.00
	2621	\$20	7,159,825	\$1,000,000 BLITZ	1/6/25			24	34.19%	14,984	5,370	166,308	63	\$980,380.00	\$1,040,820.00	\$1,123,640.00	\$1,128,440.00
	2583	\$20	15,298,725	\$1,000,000 CROSSWORD	5/20/24			57	84.50%	39,649	7,007	42,496	38	\$3,597,180.00	\$4,341,440.00	\$4,381,340.00	\$4,306,560.00
	2596	\$20	5,105,225	\$1,000,000 LUCKY 7S	9/3/24			42	88.99%	8,405	2,648	9,830	70	\$729,240.00	\$744,820.00	\$784,080.00	\$765,260.00
	2545	\$20	10,249,975	200X POWER BLITZ	1/2/24			77	66.01%	6,955	2,475	128,430	44	\$603,800.00	\$539,380.00	\$549,500.00	\$547,880.00
	2556	\$20	8,179,550	BIG MONEY	12/2/24			29	38.56%	12,354	4,446	182,572	49	\$1,061,960.00	\$1,081,660.00	\$1,090,380.00	\$1,112,180.00
	2630	\$20	5,946,300	COLOSSAL CASH	2/17/25			18	36.50%	19,669	6,843	122,364	60	\$1,342,960.00	\$1,371,500.00	\$1,479,940.00	\$1,501,620.00
	2603	\$20	6,609,600	LUCKY MILLIONS	10/21/24			35	56.07%	10,991	4,007	99,523	72	\$884,500.00	\$911,020.00	\$947,020.00	\$932,800.00
	2638	\$20	5,965,950	MEGA JUMBO BUCKS	3/3/25			16	38.38%	21,856	7,622	115,211	27	\$1,907,840.00	\$2,014,640.00	\$2,046,880.00	\$2,141,640.00
	2586	\$20	25,615,950	MILLION DOLLAR LOTERIA	4/15/24			62	77.26%	50,962	11,470	162,489	51	\$6,619,000.00	\$6,712,560.00	\$6,651,760.00	\$6,549,760.00
	2616	\$30	7,216,125	30X SUPREME	12/16/24			27	35.07%	13,251	5,343	167,083	56	\$1,540,920.00	\$1,499,670.00	\$1,530,570.00	\$1,510,260.00
	2591	\$30	6,047,525	ULTIMATE RICHES	8/19/24			44	52.41%	9,307	3,737	100,607	57	\$989,820.00	\$967,230.00	\$1,002,390.00	\$931,980.00
	2589	\$50	6,082,060	500X	9/16/24			40	56.33%	12,376	4,566	113,972	64	\$2,634,100.00	\$2,531,850.00	\$2,616,400.00	\$2,629,800.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			120	85.63%	5,941	1,608	63,243	75	\$884,500.00	\$827,650.00	\$790,300.00	\$799,750.00
	2518	\$50	7,928,240	500X LOTERIA SPECTACULAR	5/20/24			57	68.51%	23,549	6,804	91,537	52	\$4,067,700.00	\$4,112,700.00	\$4,176,450.00	\$4,136,550.00
	2599	\$50	4,161,240	COLOSSAL CASHWORD	11/18/24			31	54.21%	16,020	5,648	71,218	87	\$2,677,700.00	\$2,696,300.00	\$2,719,150.00	\$2,688,950.00
	2590	\$50	6,119,700	X	1/21/25			22	31.12%	17,332	5,764	185,613	71	\$2,864,000.00	\$2,920,750.00	\$3,063,600.00	\$3,114,550.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			162	79.08%	5,949	1,633	134,810	119	\$1,059,400.00	\$1,039,600.00	\$1,060,600.00	\$981,500.00

Liability for 2612 / CASH PAYOUT

Tier 	Reference 	Tier Value 	Outstanding Tier Count 	Outstanding Tier Amount 	Tickets Paid 	Amount Paid 	Estimated Tickets Sold 	Percent Paid 	Last Date Cashed 
1	1	\$10.00	240,090	\$2,400,900.00	661738	\$6,617,380.00	6,016,433.714	7,338%	06/22/2025
2	2	\$20.00	64,084	\$1,281,680.00	181875	\$3,637,500.00	6,062,992.968	7,395%	06/22/2025
3	3	\$20.00	81,979	\$1,639,580.00	246070	\$4,921,400.00	6,150,306.055	7,501%	06/22/2025
4	0	\$30.00	21,203	\$636,090.00	60770	\$1,823,100.00	6,078,482.683	7,413%	06/22/2025
5	0	\$30.00	30,433	\$912,990.00	92528	\$2,775,840.00	6,169,963.081	7,525%	06/22/2025
6	0	\$30.00	30,459	\$913,770.00	92579	\$2,777,370.00	6,169,500.436	7,524%	06/22/2025
7	0	\$50.00	10,533	\$526,650.00	30454	\$1,522,700.00	6,092,211.731	7,430%	06/22/2025
8	0	\$50.00	10,259	\$512,950.00	30689	\$1,534,450.00	6,145,069.789	7,495%	06/22/2025
9	0	\$50.00	9,988	\$499,400.00	31037	\$1,551,850.00	6,203,087.729	7,565%	06/22/2025
10	0	\$50.00	10,019	\$500,950.00	31007	\$1,550,350.00	6,196,940.845	7,558%	06/22/2025
11	0	\$100.00	1,785	\$178,500.00	5071	\$507,100.00	6,064,563.929	7,396%	06/22/2025
12	0	\$100.00	3,361	\$336,100.00	10334	\$1,033,400.00	6,187,043.899	7,546%	06/22/2025
13	0	\$100.00	5,146	\$514,600.00	15378	\$1,537,800.00	6,143,482.528	7,493%	06/22/2025
		Totals	544,092	\$14,458,060.00	1564992	\$42,903,540.00			

14	0	\$100.00	4,164	\$416,400.00	12905	\$1,290,500.00	6,199,072.383	7,560%	06/22/2025
15	0	\$100.00	5,087	\$508,700.00	15420	\$1,542,000.00	6,165,368.216	7,519%	06/22/2025
16	0	\$100.00	4,282	\$428,200.00	12797	\$1,279,700.00	6,143,594.01	7,493%	06/22/2025
17	0	\$100.00	4,205	\$420,500.00	12861	\$1,286,100.00	6,179,022.46	7,536%	06/22/2025
18	0	\$100.00	5,031	\$503,100.00	15465	\$1,546,500.00	6,186,679.084	7,545%	06/22/2025
19	0	\$500.00	186	\$93,000.00	504	\$252,000.00	5,989,053.913	7,304%	06/21/2025
20	0	\$500.00	343	\$171,500.00	1022	\$511,000.00	6,138,963.078	7,487%	06/21/2025
21	0	\$500.00	338	\$169,000.00	1020	\$510,000.00	6,158,531.665	7,511%	06/22/2025
22	0	\$500.00	299	\$149,500.00	1063	\$531,500.00	6,399,306.83	7,805%	06/22/2025
23	0	\$500.00	736	\$368,000.00	2200	\$1,100,000.00	6,143,889.646	7,493%	06/22/2025
24	0	\$1,000.00	19	\$19,000.00	45	\$45,000.00	5,765,132.795	7,031%	05/12/2025
25	0	\$1,000.00	17	\$17,000.00	47	\$47,000.00	6,021,360.919	7,344%	06/18/2025
26	0	\$1,000.00	19	\$19,000.00	51	\$51,000.00	5,973,775.687	7,286%	06/16/2025
27	0	\$1,000.00	21	\$21,000.00	51	\$51,000.00	5,807,837.515	7,083%	05/30/2025
		Totals	544,092	\$14,458,060.00	1564992	\$42,903,540.00			

28	0	\$10,000.00	2	\$20,000.00	2	\$20,000.00	4,099,650.197	5,000%	03/04/2025
29	0	\$10,000.00	3	\$30,000.00	5	\$50,000.00	5,124,562.747	6,250%	05/23/2025
30	0	\$250,000.00	1	\$250,000.00	1	\$250,000.00	4,099,649.357	5,000%	01/03/2025
31	0	\$250,000.00	0	\$0.00	3	\$750,000.00	8,199,299.834	10,000%	04/02/2025
		Totals	544,092	\$14,458,060.00	1564992	\$42,903,540.00			

TICKET QUANTITY: 8,199,300

MIN QUANTITY 7,879,200

PC Docusign Envelope ID: 259B1B27-3A15-4B95-B04D-0BE01FA6919B

8,200,800

PRIZE STRUCTURE

Cash Payout

Texas Lottery Game # 2612

IGT Job # 019906

Version 1 dated February 13, 2024

RETAIL PRICE: \$10.00

REVENUE: \$81,993,000

PRIZE FUND: \$57,361,600

PERCENTAGE: 69.96%

INSTANT FUND: \$57,361,600

INSTANT-WIN PAYOUT: 69.9591429%

PACKS / GAME: 163,986

PACKS / POOL: 2,400

PACK SIZE: 50

POOL SIZE: 120,000

PRIZE LEVEL	TIER CODE	Description	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 50 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$10	1	\$10	9.09	901,828	13,200	5.50	\$9,018,280	15.72%	Low Tier: 35.74%
2	L	\$20	1	\$20	33.34	245,959	3,600	1.50	\$4,919,180	8.58%	
3	L	\$10 x 2	2	\$20	24.99	328,049	4,800	2.00	\$6,560,980	11.44%	
4	M	\$30	1	\$30	100.02	81,973	1,200	0.50	\$2,459,190	4.29%	
5	M	\$10 x 3	3	\$30	66.68	122,961	1,800	0.75	\$3,688,830	6.43%	
6	M	\$10 + \$20	2	\$30	66.64	123,038	1,800	0.75	\$3,691,140	6.43%	
7	M	\$50	1	\$50	200.05	40,987	600	0.25	\$2,049,350	3.57%	
8	M	\$10 (5X)	1	\$50	200.24	40,948	600	0.25	\$2,047,400	3.57%	
9	M	\$10 x 5	5	\$50	199.86	41,025	600	0.25	\$2,051,250	3.58%	
10	M	(\$10 x 3) + \$20	4	\$50	199.86	41,026	600	0.25	\$2,051,300	3.58%	
11	M	\$100	1	\$100	1,195.93	6,856	100		\$685,600	1.20%	
12	M	\$10 x 10	10	\$100	598.71	13,695	200		\$1,369,500	2.39%	
13	M	\$10 (10X)	1	\$100	399.50	20,524	300		\$2,052,400	3.58%	
14	M	\$50 x 2	2	\$100	480.36	17,069	250		\$1,706,900	2.98%	
15	M	\$50 + \$10 (5X)	2	\$100	399.83	20,507	300		\$2,050,700	3.58%	
16	M	\$20 (5X)	1	\$100	480.08	17,079	250		\$1,707,900	2.98%	
17	M	\$20 x 5	5	\$100	480.45	17,066	250		\$1,706,600	2.98%	
18	M	\$10 (5X) + \$20 + \$30	3	\$100	400.04	20,496	300		\$2,049,600	3.57%	
19	M	\$500	1	\$500	11,883.04	690	10		\$345,000	0.60%	
20	M	\$100 (5X)	1	\$500	6,006.81	1,365	20		\$682,500	1.19%	
21	M	\$50 (10X)	1	\$500	6,037.78	1,358	20		\$679,000	1.18%	
22	M	\$100 x 5	5	\$500	6,020.04	1,362	20		\$681,000	1.19%	
23	M	4) + (\$20 x 8) + (\$50 x 2	25	\$500	2,792.68	2,936	43		\$1,468,000	2.56%	Mid Tier: 61.41%
24	H	\$1,000	1	\$1,000	128,114.06	64	1		\$64,000	0.11%	High Tier: 2.86%
25	H	\$100 (10X)	1	\$1,000	128,114.06	64	1		\$64,000	0.11%	
26	H	(\$20 x 7) + (\$50 x 8) +	25	\$1,000	117,132.86	70	1		\$70,000	0.12%	
27	H	(\$20 x 18) + (\$50 x 2) +	25	\$1,000	113,879.17	72	1		\$72,000	0.13%	
28	H	\$10,000	1	\$10,000	2,049,825.00	4			\$40,000	0.07%	
29	H	10) + (\$500 x 12) + (\$1,	25	\$10,000	1,024,912.50	8			\$80,000	0.14%	
30	H	\$250,000	1	\$250,000	4,099,650.00	2			\$500,000	0.87%	
31	H	00 (10X) + (\$10,000 (5X	4	\$250,000	2,733,100.00	3			\$750,000	1.31%	
TOTAL CASH PRIZES				1 in 2 Decimals:	3.89	2,109,084	30,867	12.00	\$57,361,600	100.00%	
				1 in 4 Decimals:	3.8876						



INTEROFFICE MEMO

Ryan Mindell, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

August 9, 2024

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-24-9009RL018
Tx Game #/Name	#2612 Cash Payout
Draw #	
Invoice Number	90145340
Invoice Amount	\$827,407.76

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.




Dale Bowersock (Scratch Ticket Strategy Coordinator)

8/16/2024

Date

JB

 For Will Russ

Will Russ (Products Manager)

8/16/2024

Date



Heidi Moreno for Robert Tirloni

Robert Tirloni (Lottery Operations Division Director)

8/16/2024

Date



IGT Global Solutions Corporation
10 Memorial Boulevard
Providence, RI 02903
United States

BILL TO: 20318
Texas Lottery Commission
Ryan Mindell, Executive Director
1801 Congress Ave, Suite 6.403
Austin TX 78701

INVOICE

INVOICE NUMBER: 90145340
DATE : August 15, 2024

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2612	137665 010	Game 2612 CASH PAYOUT T1	2,679,350 PC	0.02863	76,709.79
002 GAME 2612	137665 020	Option 2612 Holo Foil Stock	2,679,350 PC	0.06000	160,761.00
003 GAME 2612	137665 030	Option 2612 Full UV	2,679,350 PC	0.00320	8,573.92
004 GAME 2612	137665 040	Option 2612 Integrated Graphic OP	2,679,350 PC	0.00680	18,219.58
005 GAME 2612	137665 050	Game 2612 CASH PAYOUT T2	2,762,250 PC	0.02863	79,083.22
006 GAME 2612	137665 060	Option 2612 Holo Foil Stock	2,762,250 PC	0.06000	165,735.00
007 GAME 2612	137665 070	Option 2612 Full UV	2,762,250 PC	0.00320	8,839.20
008 GAME 2612	137665 080	Option 2612 Integrated Graphic OP	2,762,250 PC	0.00680	18,783.30
009 GAME 2612	137665 090	Game 2612 CASH PAYOUT T3	2,757,700 PC	0.02863	78,952.95
010 GAME 2612	137665 100	Option 2612 Holo Foil Stock	2,757,700 PC	0.06000	165,462.00
011 GAME 2612	137665 110	Option 2612 Full UV	2,757,700 PC	0.00320	8,824.64
012 GAME 2612	137665 120	Option 2612 Integrated Graphic OP	2,757,700 PC	0.00680	18,752.36
013 GAME 2612	137665 130	Option 2612 Inserts Holo Foil	163,986 PC	0.11410	18,710.80

Continued...

INV ITEM NO.	SALES ORD.		QUANTITY	UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION		PRICE	AMOUNT
				TOTAL AMOUNT DUE	USD
					827,407.76

REMARKS:
Unrounded Invoice Total \$827,407.7590

PAYMENT TERMS:
Due within 30 days

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

02/26/23 Thru 02/22/25

Average Number of Weeks for 85% Average Sell Through (2 Years)

Print Quantities	Price Point								
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	Week 27*	None	None	None	None
5M-9.99M	Week 19	Week 24	Week 13*	Week 25	Week 22	None	None	Week 58*	None
10M-14.99M	Week 24*	None	None	Week 48*	None	Week 37*	None	None	None
15M-19.99M	Week 42	None	None	Week 64*	None	None	None	None	None
20M-24.99M	None	Week 50*	None	None	Week 72*	None	None	None	None
25M-29.99M	None	None	None	None	None	Week 63*	None	None	None
30M-34.99M	None	None	None	Week 54	None	None	None	None	None
>=35M	None	None	None	None	None	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through (2 Years)

Print Quantities	Price Point								
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	\$1,295,512	None	None	None	None
5M-9.99M	\$434,607	\$484,912	\$1,163,923	\$1,295,271	\$2,729,088	None	None	\$3,038,356	None
10M-14.99M	\$465,971	None	None	\$1,077,365	None	\$4,652,039	None	None	None
15M-19.99M	\$357,603	None	None	\$1,120,927	None	None	None	None	None
20M-24.99M	None	\$831,376	None	None	\$2,865,487	None	None	None	None
25M-29.99M	None	None	None	None	None	\$6,794,150	None	None	None
30M-34.99M	None	None	None	\$3,182,680	None	None	None	None	None
>=35M	None	None	None	None	None	None	None	None	None

None = No games at this level with 85% sell through

* Only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

From: Gough, Riley
To: Bowersock, Dale
Cc: ProductsScratchTeam; Russ, Will; Bradshaw, Delayna; Meier, Derek
Subject: Re: July Pre-call Games Recommendation
Date: Tuesday, June 24, 2025 1:01:29 PM
Attachments: image001.png
image002.png
image003.png
image004.png
image005.png
image006.png
image007.png
image008.png
image009.png
image010.png

CAUTION: This email originated outside the Texas Lottery's email system.
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NEW EMAIL ADDRESS! Please note — my email address has changed. You can now reach me through firstname.lastname@brightstarlottery.com. Please update your records so that I will continue to receive your important messages!

Hi Dale,

No issues with the below list, and thanks for your patience. ++ Derek

Thanks,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, June 23, 2025 8:56 AM
To: Gough, Riley <IGT> <Riley.Gough@igt.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Russ, Will <Will.Russ@lottery.state.tx.us>; Bradshaw, Delayna <Delayna.Bradshaw@lottery.state.tx.us>
Subject: July Pre-call Games Recommendation

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Below are the games which qualify for Pre-call in July.

Note – the Power Blitz family are in the secondary RCIP promotion which ends on 7/5. Retailers will still have until 8/3 to sell any packs they activated during the promotion before reps start picking up the packs.

- Game Close dates would be:
- Pre-call = 7/4/25
 - Call = 8/3/25
 - **Close = 9/17/25**
 - EOY = 3/16/26

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														6/21/25	6/14/25	6/7/25	5/31/25
	2541	\$1	29,430,150	20X POWER BLITZ	1/2/24			77	76.82%	5,045	3,100	36,132	43	\$153,395.00	\$153,473.00	\$155,878.00	\$147,949.00
	2542	\$3	24,005,000	30X POWER WORD BLITZ	1/2/24			77	65.79%	4,693	2,275	57,604	29	\$234,387.00	\$230,439.00	\$208,845.00	\$236,868.00
Mature	2543	\$5	25,097,475	50X POWER BLITZ	1/2/24			77	57.98%	4,058	2,256	133,137	35	\$311,160.00	\$308,925.00	\$287,010.00	\$295,805.00
	2598	\$10	10,877,800	\$50 \$100 OR \$500	7/15/24			49	75.84%	9,419	3,019	37,352	1,229	\$761,420.00	\$744,870.00	\$881,750.00	\$986,260.00
	2544	\$10	20,116,650	100X POWER BLITZ	1/2/24			77	60.24%	6,356	2,265	150,034	22	\$428,870.00	\$451,020.00	\$430,550.00	\$449,070.00
	2612	\$10	8,199,300	CASH PAYOUT	10/7/24			37	75.98%	7,975	3,419	26,692	104	\$543,160.00	\$581,260.00	\$653,230.00	\$741,240.00
	2596	\$20	5,105,225	\$1,000,000 LUCKY 7S	9/3/24			42	88.99%	8,405	2,648	9,830	70	\$729,240.00	\$744,820.00	\$784,080.00	\$765,260.00
	2545	\$20	10,249,975	200X POWER BLITZ	1/2/24			77	66.01%	6,955	2,475	128,430	44	\$603,800.00	\$539,300.00	\$549,500.00	\$547,880.00
	2603	\$20	6,609,600	LUCKY MILLIONS	10/21/24			35	56.07%	10,991	4,007	99,523	72	\$884,500.00	\$911,020.00	\$947,020.00	\$932,800.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			120	85.63%	5,941	1,608	63,243	75	\$884,500.00	\$827,650.00	\$790,300.00	\$799,750.00

Please let me know if you have any concerns with the games on this list.

Dale Bowersock
Scratch Ticket Strategy Coordinator
Texas Lottery Commission

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From: [Rey, Sergio](#)
To: [Bowersock, Dale](#); [Guarnero, Annika](#)
Subject: RE: Game Closure Analysis - Signature Authority?
Date: Wednesday, April 23, 2025 9:37:12 AM

Hi, Dale. Myra let me know yesterday of your email, and we are coordinating all the delegations as fast as we can. All that to say, yes, you can move forward with Annika as the OC/CFO approver.

Thanks,
Sergio

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Wednesday, April 23, 2025 9:28 AM
To: Rey, Sergio <Sergio.Rey@lottery.state.tx.us>; Guarnero, Annika <Annika.Guarnero@lottery.state.tx.us>
Subject: Game Closure Analysis - Signature Authority?

I've got the game close analysis documents ready to route but I'm not sure who I'm routing them to in OC now. Is Annika signing these for the Controller position?

Dale

From: [Russ, Will](#)
To: [Products; ManagersLO](#)
Cc: [Stuckey, Kelly](#); [Mendoza, Merry](#); [Leeper, Andrew](#)
Subject: Will Russ - Out of Office Wednesday, 6/25; Signature Authority to Dale Bowersock
Date: Tuesday, June 24, 2025 10:56:36 PM

I am out of the office Wednesday, 6/25. Dale Bowersock will have full Signature Authority for Products. Please email if him you have something that needs to be approved.

Thanks,

Will Russ | Products Manager | Texas Lottery®
1801 Congress Ave. | Austin, Texas | 78701
Office 512.344.5386 www.texaslottery.com