

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

8/25/2025

Game #	2615	Confirmed Packs	2,059
Game Name	Jokers Wild	Active Packs	1,590
Quantity Printed	7,259,550	Warehouse Packs	16,969
Price Point	\$5	Returned Packs	812
Start Date	2/17/2025	Printed Payout Percentage	67.99%
Top Prize	\$100,000	Percent Sold	76.88%
Number of Top Prizes Remaining	1	Number of Weeks Out	27

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 831,980	Actual ticket production costs
Prize payout expense	\$ 18,379,915	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs **\$ 19,211,895**

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 27,905,710	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 27,905,710	

Excess of Revenue over Expended \$ 8,693,815

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	194,235
Next week	\$	234,520
Next week	\$	242,415
Avg Weekly Sales Current Game	\$	223,723
Avg Weekly Sales \$5; 5M-9.99M Qty	\$	1,295,271
Percentage Of Variance In Sales		83%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2615	Printed Payout Percentage	67.99%
Game Name	Jokers Wild	Actual Payout Percentage	65.86%
Percent Sold	76.88%	Number of Weeks Out	27
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			25

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Dale Bowersock

8/25/2025

Scratch Ticket Strategy Coordinator Date

Will Russ

8/25/2025

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Kelly Stuckey

8/26/2025

Lottery Operations Division Director Date

Archie Harrison

8/26/2025

Controller Date

Deputy

8/26/2025

Deputy Executive Director Date

Vacant

Executive Director Date



Play the Games of Texas!

Da Vinci Report

8/25/25

Week End Date:8/23/25

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														8/23/25	8/16/25	8/9/25	8/2/25
Mature	2628	\$3	32,682,825	TEXAS LOTERIA	5/19/25			14	14.76%	13,184	9,785	345,553	30	\$1,088,562.00	\$1,109,337.00	\$1,142,118.00	\$1,127,100.00
	2619	\$5	16,884,975	\$200,000 BLITZ	1/6/25			33	38.19%	9,462	5,364	122,483	30	\$680,585.00	\$644,035.00	\$621,595.00	\$562,645.00
	2643	\$5	14,216,325	50X	5/5/25			16	43.20%	9,502	6,761	89,589	35	\$1,142,545.00	\$1,277,075.00	\$1,262,315.00	\$1,338,190.00
	2584	\$5	17,318,475	BINGO TIMES 20	9/16/24			49	71.11%	7,005	5,165	52,932	60	\$738,765.00	\$773,125.00	\$748,550.00	\$802,855.00
	2639	\$5	7,217,100	DOUBLE SIDED DOLLARS	5/19/25			14	49.40%	8,416	5,787	31,565	875	\$716,400.00	\$830,590.00	\$854,345.00	\$954,950.00
	2615	\$5	7,259,550	JOKERS WILD	2/17/25			27	76.88%	2,059	1,590	16,969	812	\$194,235.00	\$234,520.00	\$242,415.00	\$269,335.00
	2649	\$5	7,101,525	LUCKY \$YMBOLS	3/3/25			25	65.47%	3,412	2,088	22,883	2,793	\$249,355.00	\$304,345.00	\$258,015.00	\$329,260.00
	2581	\$5	30,271,200	SUPER CROSSWORD	12/16/24			36	39.02%	11,394	7,872	224,203	45	\$1,589,340.00	\$1,568,495.00	\$1,616,525.00	\$1,556,890.00
	2648	\$5	59,199,675	SUPER LOTERIA	4/21/25			18	20.11%	20,588	12,649	591,671	30	\$4,264,285.00	\$4,225,335.00	\$4,141,635.00	\$4,013,150.00
	2582	\$10	22,209,750	\$250,000 50X CASHWORD	7/1/24			60	76.33%	21,886	8,160	71,052	48	\$2,597,760.00	\$2,630,350.00	\$2,648,670.00	\$2,708,630.00
	2620	\$10	13,291,800	\$500,000 BLITZ	1/6/25			33	39.53%	12,029	5,850	140,196	51	\$976,320.00	\$991,600.00	\$949,710.00	\$1,121,730.00
	2644	\$10	11,083,650	100X	5/5/25			16	42.95%	15,916	7,174	100,895	34	\$1,996,630.00	\$2,123,360.00	\$2,219,340.00	\$2,282,450.00
	2578	\$10	6,120,000	BINGO MANIA	2/3/25			29	63.95%	7,002	3,523	31,279	337	\$524,560.00	\$567,520.00	\$596,720.00	\$607,640.00
	2652	\$10	8,199,350	BONUS MONEY	3/3/25			25	55.55%	8,662	5,110	56,455	438	\$773,340.00	\$876,820.00	\$884,230.00	\$980,340.00
	2494	\$10	7,920,850	DAZZLING WINNINGS	4/21/25			18	41.16%	12,689	5,640	71,668	233	\$1,031,650.00	\$1,139,240.00	\$1,173,720.00	\$1,246,810.00
	2563	\$10	49,168,200	MEGA LOTERIA	2/19/24			79	84.21%	25,081	5,590	117,755	757	\$2,332,420.00	\$2,443,790.00	\$2,881,030.00	\$3,162,130.00
	2609	\$20	8,139,175	\$100, \$200, \$500 OR \$1,000!	11/18/24			40	50.45%	10,486	3,964	144,646	55	\$1,063,680.00	\$1,028,640.00	\$1,126,780.00	\$1,194,040.00
	2621	\$20	7,159,825	\$1,000,000 BLITZ	1/6/25			33	40.89%	13,789	5,887	146,772	59	\$1,124,960.00	\$1,013,320.00	\$1,058,580.00	\$1,252,200.00
	2645	\$20	6,606,600	200X	5/5/25			16	44.40%	21,390	8,417	113,984	40	\$2,392,380.00	\$2,489,200.00	\$2,672,000.00	\$3,065,060.00
	2556	\$20	8,179,550	BIG MONEY	12/2/24			38	43.71%	8,360	3,908	169,807	48	\$853,820.00	\$834,480.00	\$850,660.00	\$1,038,280.00
	2630	\$20	5,946,300	COLOSSAL CASH	2/17/25			27	45.18%	11,590	5,536	110,504	125	\$930,200.00	\$975,320.00	\$1,004,020.00	\$1,286,260.00
	2638	\$20	5,965,950	MEGA JUMBO BUCKS	3/3/25			25	50.75%	14,050	6,337	94,407	29	\$1,351,320.00	\$1,409,160.00	\$1,509,540.00	\$1,663,220.00
	2586	\$20	25,615,950	MILLION DOLLAR LOTERIA	4/15/24			71	86.52%	40,606	8,141	79,991	889	\$3,570,480.00	\$3,579,380.00	\$3,814,960.00	\$4,472,760.00
	2633	\$30	7,210,250	\$3 MILLION CASH	4/7/25			20	29.07%	15,842	6,535	179,666	76	\$2,101,290.00	\$2,233,320.00	\$2,518,950.00	\$2,873,850.00
	2616	\$30	7,216,125	30X SUPREME	12/16/24			36	41.06%	10,198	4,612	153,296	41	\$1,286,010.00	\$1,284,630.00	\$1,369,890.00	\$1,575,780.00
	2591	\$30	6,047,525	ULTIMATE RICHES	8/19/24			53	57.50%	7,558	3,216	90,327	41	\$924,390.00	\$942,570.00	\$1,028,220.00	\$1,115,880.00
	2624	\$50	6,039,620	\$5 MILLION ROYALE	4/21/25			18	27.07%	17,813	6,470	193,072	32	\$3,816,950.00	\$3,893,550.00	\$3,966,400.00	\$4,340,950.00
	2589	\$50	6,082,060	500X	9/16/24			49	63.83%	10,733	4,288	92,816	32	\$2,346,900.00	\$2,491,500.00	\$2,473,350.00	\$2,617,700.00
	2518	\$50	7,928,240	500X LOTERIA SPECTACULAR	5/20/24			66	78.10%	21,681	7,160	54,378	30	\$4,152,450.00	\$4,131,750.00	\$4,140,150.00	\$4,450,900.00
	2599	\$50	4,161,240	COLOSSAL CASHWORD	11/18/24			40	65.93%	13,594	5,694	48,981	41	\$2,613,500.00	\$2,567,400.00	\$2,665,650.00	\$2,796,700.00
	2590	\$50	6,119,700	X	1/21/25			31	39.11%	13,489	5,219	165,180	58	\$2,483,600.00	\$2,512,150.00	\$2,601,150.00	\$2,920,550.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			171	79.99%	5,206	1,503	129,115	163	\$1,004,300.00	\$1,095,300.00	\$964,600.00	\$1,087,500.00
	2588	\$100	5,243,580	\$400 MILLION MEGA BUCKS	2/5/24			81	76.44%	14,366	4,028	61,012	108	\$2,705,200.00	\$2,950,600.00	\$2,741,200.00	\$3,151,000.00

Liability for 2615 / JOKERS WILD

Tier 	Reference 	Tier Value 	Outstanding Tier Count 	Outstanding Tier Amount 	Tickets Paid 	Amount Paid 	Estimated Tickets Sold 	Percent Paid 	Last Date Cashed 
1	1	\$5.00	215,635	\$1,078,175.00	558469	\$2,792,345.00	5,237,324.221	7,214%	08/24/2025
2	2	\$10.00	77,796	\$777,960.00	212586	\$2,125,860.00	5,314,650	7,321%	08/24/2025
3	3	\$10.00	147,836	\$1,478,360.00	433052	\$4,330,520.00	5,411,994.475	7,455%	08/24/2025
4	4	\$20.00	25,544	\$510,880.00	71228	\$1,424,560.00	5,343,314.465	7,360%	08/24/2025
5	5	\$20.00	23,762	\$475,240.00	73054	\$1,461,080.00	5,477,804.967	7,546%	08/24/2025
6	0	\$50.00	6,210	\$310,500.00	17967	\$898,350.00	5,394,893.281	7,431%	08/24/2025
7	0	\$50.00	5,838	\$291,900.00	18441	\$922,050.00	5,513,956.981	7,595%	08/24/2025
8	0	\$50.00	5,872	\$293,600.00	18286	\$914,300.00	5,494,996.742	7,569%	08/24/2025
9	0	\$50.00	5,813	\$290,650.00	18367	\$918,350.00	5,514,315.751	7,596%	08/24/2025
10	0	\$100.00	247	\$24,700.00	654	\$65,400.00	5,269,418.091	7,259%	08/19/2025
11	0	\$100.00	2,748	\$274,800.00	8574	\$857,400.00	5,497,560.652	7,573%	08/24/2025
12	0	\$100.00	742	\$74,200.00	2288	\$228,800.00	5,481,798.812	7,551%	08/24/2025
13	0	\$100.00	727	\$72,700.00	2295	\$229,500.00	5,513,126.158	7,594%	08/24/2025
		Totals	520,410	\$6,298,465.00	1440268	\$18,379,915.00			

14	0	\$100.00	740	\$74,000.00	2284	\$228,400.00	5,483,072.818	7,553%	08/24/2025
15	0	\$100.00	733	\$73,300.00	2290	\$229,000.00	5,499,295.237	7,575%	08/24/2025
16	0	\$500.00	19	\$9,500.00	42	\$21,000.00	4,998,378.681	6,885%	08/24/2025
17	0	\$500.00	34	\$17,000.00	87	\$43,500.00	5,219,676.443	7,190%	08/10/2025
18	0	\$500.00	84	\$42,000.00	219	\$109,500.00	5,247,001.481	7,228%	08/20/2025
19	0	\$1,000.00	5	\$5,000.00	5	\$5,000.00	3,629,774.869	5,000%	04/02/2025
20	0	\$1,000.00	5	\$5,000.00	15	\$15,000.00	5,444,662.501	7,500%	07/02/2025
21	0	\$1,000.00	19	\$19,000.00	60	\$60,000.00	5,513,582.287	7,595%	07/31/2025
22	0	\$100,000.00	1	\$100,000.00	5	\$500,000.00	6,049,625.074	8,333%	07/18/2025
		Totals	520,410	\$6,298,465.00	1440268	\$18,379,915.00			

PRIZE LEVEL	TIER CODE	Description	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 75 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$5	1	\$5	9.38	774,104	12,800	8.00	\$3,870,520	15.68%	Low Tier: 66.68%
2	L	\$10	1	\$10	25.00	290,382	4,800	3.00	\$2,903,820	11.77%	
3	L	\$5 x 2	2	\$10	12.50	580,888	9,600	6.00	\$5,808,880	23.54%	
4	L	\$20	1	\$20	75.02	96,772	1,600	1.00	\$1,935,440	7.84%	
5	L	\$10 + (\$5 x 2)	3	\$20	74.98	96,816	1,600	1.00	\$1,936,320	7.85%	
6	M	\$50	1	\$50	300.27	24,177	400	0.25	\$1,208,850	4.90%	
7	M	\$10 x 5	5	\$50	299.01	24,279	400	0.25	\$1,213,950	4.92%	
8	M	\$10 + (\$20 x 2)	3	\$50	300.50	24,158	400	0.25	\$1,207,900	4.89%	
9	M	\$5 x 2) + (\$10 x 2) + \$20	5	\$50	300.23	24,180	400	0.25	\$1,209,000	4.90%	
10	M	\$100	1	\$100	8,057.21	901	15		\$90,100	0.37%	
11	M	\$5 x 20 (WIN ALL)	1	\$100	641.19	11,322	187		\$1,132,200	4.59%	
12	M	\$10 x 10	10	\$100	2,395.89	3,030	50		\$303,000	1.23%	
13	M	\$20 x 5	5	\$100	2,402.23	3,022	50		\$302,200	1.22%	
14	M	\$50 x 2	2	\$100	2,400.64	3,024	50		\$302,400	1.23%	
15	M	(\$10 x 5) + \$50	6	\$100	2,401.44	3,023	50		\$302,300	1.22%	
16	M	\$500	1	\$500	119,009.02	61	1		\$30,500	0.12%	
17	M	\$100 x 5	5	\$500	59,996.28	121	2		\$60,500	0.25%	
18	M	0) + (\$20 x 5) + (\$50 x 4	20	\$500	23,958.91	303	5		\$151,500	0.61%	Mid Tier: 30.45%
19	H	\$1,000	1	\$1,000	725,955.00	10			\$10,000	0.04%	High Tier: 2.87%
20	H	(\$100 x 5) + \$500	6	\$1,000	362,977.50	20			\$20,000	0.08%	
21	H	(\$50 x 12) + (\$100 x 3) +	1	\$1,000	91,893.04	79	1		\$79,000	0.32%	
22	H	\$100,000	1	\$100,000	1,209,925.00	6			\$600,000	2.43%	
TOTAL CASH PRIZES				1 in 2 Decimals:	3.70	1,960,678	32,411	20.00	\$24,678,380	100.00%	
				1 in 4 Decimals:	3.7026						



INTEROFFICE MEMO

Ryan Mindell, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

September 12, 2024

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-24-9009RL017
Tx Game #/ Name	Game #2615 Joker's Wild
Draw	

<u>Invoice Number:</u>	<u>Invoice Amount:</u>
90145935	\$835,129.93
sanction letter dated 9/10/24	-\$3,150.00

Total Amount **\$831,979.93**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.



Dale Bowersock (Scratch Ticket Strategy Coordinator)

9/13/2024

Date



Will Russ (Products Manager)

9/16/2024

Date



Robert Tirloni (Lottery Operations Division Director)

9/17/2024

Date



IGT Global Solutions Corporation
10 Memorial Boulevard
Providence, RI 02903
United States
Email: IGTGlobalSolutionsAR@igt.com

INVOICE

INVOICE NUMBER: 90145935
DATE : September 11, 2024

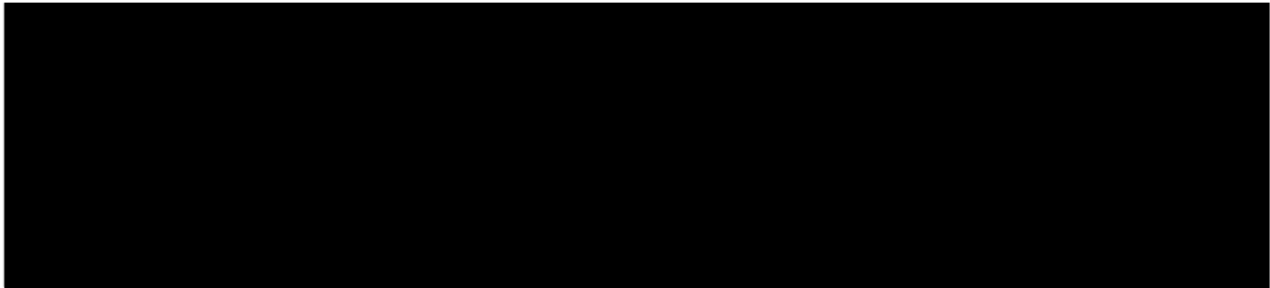
BILL TO: 20318
Texas Lottery Commission
Ryan Mindell, Executive Director
1801 Congress Ave, Suite 6.403
Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2615	138250 010	Game 2615 JOKER'S WILD T1	3,975,225PC	0.02274	90,396.62
002 GAME 2615	138250 020	Option 2615 Full UV	3,975,225 PC	0.00256	10,176.58
003 GAME 2615	138250 030	Option 2615 Holo Foil Stock	3,975,225 PC	0.04800	190,810.80
004 GAME 2615	138250 040	Option 2615 INFINITY instants™	3,975,225PC	0.04000	159,009.00
005 GAME 2615	138250 050	Game 2615 JOKER'S WILD T2	3,284,325PC	0.02274	74,685.55
006 GAME 2615	138250 060	Option 2615 Full UV	3,284,325 PC	0.00256	8,407.87
007 GAME 2615	138250 070	Option 2615 Holo Foil Stock	3,284,325 PC	0.04800	157,647.60
008 GAME 2615	138250 080	Option 2615 INFINITY instants™	3,284,325PC	0.04000	131,373.00
009 GAME 2615	138250 090	Inserts 2615 Holo Foil	96,794 PC	0.13041	12,622.91
TOTAL AMOUNT DUE				USD	835,129.93

REMARKS:
Unrounded Invoice Total \$835,129.9250

PAYMENT TERMS:
Due within 30 days

INV ITEM NO.	SALES ORD.		QUANTITY	UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION		PRICE	AMOUNT



For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

02/26/23 Thru 02/22/25

Average Number of Weeks for 85% Average Sell Through (2 Years)

Print Quantities	Price Point								
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	Week 27*	None	None	None	None
5M-9.99M	Week 19	Week 24	Week 13*	Week 25	Week 22	None	None	Week 58*	None
10M-14.99M	Week 24*	None	None	Week 48*	None	Week 37*	None	None	None
15M-19.99M	Week 42	None	None	Week 64*	None	None	None	None	None
20M-24.99M	None	Week 50*	None	None	Week 72*	None	None	None	None
25M-29.99M	None	None	None	None	None	Week 63*	None	None	None
30M-34.99M	None	None	None	Week 54	None	None	None	None	None
>=35M	None	None	None	None	None	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through (2 Years)

Print Quantities	Price Point								
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	\$1,295,512	None	None	None	None
5M-9.99M	\$434,607	\$484,912	\$1,163,923	\$1,295,271	\$2,729,088	None	None	\$3,038,356	None
10M-14.99M	\$465,971	None	None	\$1,077,365	None	\$4,652,039	None	None	None
15M-19.99M	\$357,603	None	None	\$1,120,927	None	None	None	None	None
20M-24.99M	None	\$831,376	None	None	\$2,865,487	None	None	None	None
25M-29.99M	None	None	None	None	None	\$6,794,150	None	None	None
30M-34.99M	None	None	None	\$3,182,680	None	None	None	None	None
>=35M	None	None	None	None	None	None	None	None	None

None = No games at this level with 85% sell through

* Only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only